# Report on Missouri Tax Credits Administered by the Department of Economic Development

January 2012

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# DED Economic Impact Analysis Overview

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## REMI Missouri Economic Model

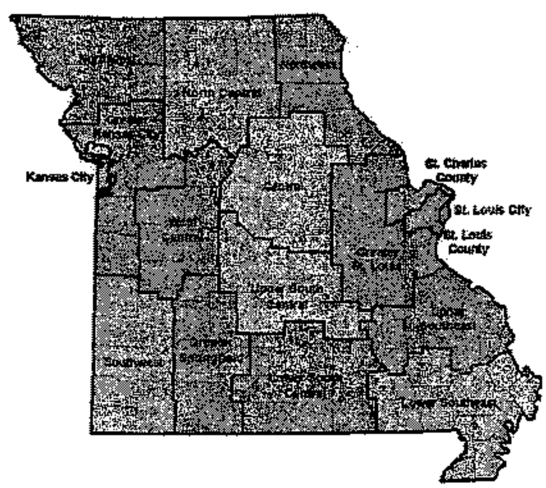
The REMI Missouri Regional Economic Model is used by the Missouri Department of Economic Development (DED) to forecast economic and policy impacts statewide and across 17 economic regions. DED uses the REMI model to assess the economic and fiscal impacts of new firms, layoffs, industrial restructuring, and tax credits.

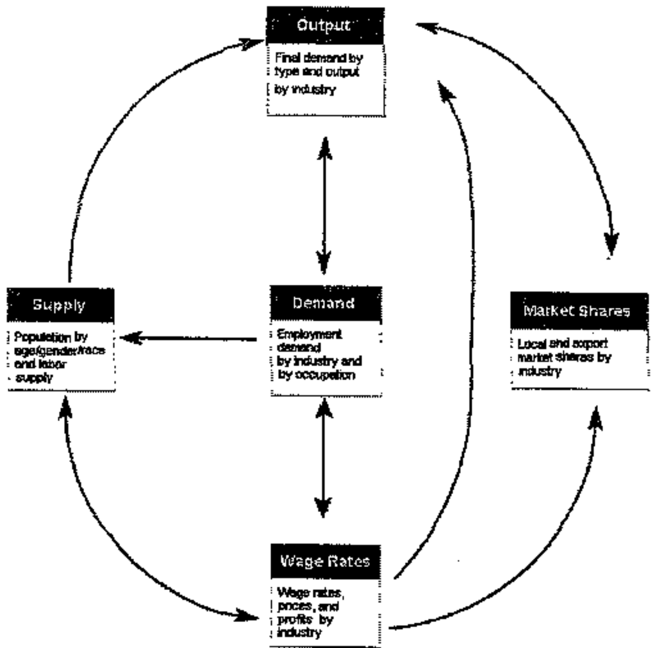
REMI Features:

- It is calibrated to local conditions using a relatively large amount of local data, which improves performance, especially under conditions of structural economic change.
- It combines several analytical models (including input-output, general equilibrium, economic geography and econometric models), allowing it to take advantage of each specific method's strengths and compensate for its weaknesses.
- It allows the user to generate forecasts for any combination of future years, allowing the user special flexibility in analyzing the timing of economic impacts.
- It accounts for changes in prices, wage rates, migration patterns, labor participation, etc. that are generated from supply and demand movements.
- It is used by a large number of researchers under diverse conditions and has proven to perform acceptably.

The REMI Missouri Economic Model is utilized to forecast economic impacts at the regional and state level. REMI includes a model that has been built for Missouri's 17 economic regions, which are based on commuting and trade flows between counties. The model-building system uses hundreds of programs developed over the last two decades to build customized models for each area using data from the Bureau of Economic Analysis, the Bureau of Labor Statistics, the Department of Energy, the Census Bureau and other public sources. The model is based on past and current research and development, which is subject to peer review and published in academic journals. REMI is currently used by hundreds of governmental agencies, universities, and others. Articles about the model equations and research findings have been published in professional journals such as the *American Economic Review*, *The Review of Economic Statistics*, *the Journal of Regional Science*, and the *International Regional Science Review*.

**17 Region REMI Model**

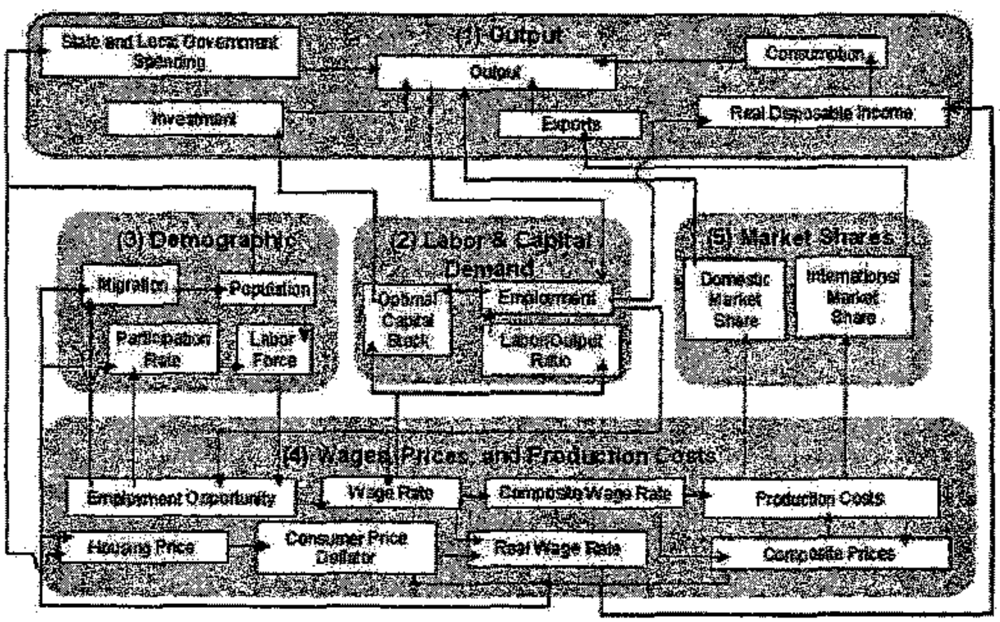





Although the model contains a large number of equations, the five block illustrations on this page describe the underlying structure of the REMI model. Each block contains several components that are shown in rectangular boxes. The lines and arrows represent the interaction of key components both within and between blocks. Most interactions flow both ways indicating a highly simultaneous structure. The *Output Block* linkages form the core of the model. An input-output structure represents the inter-industry and final demand linkages by industry. The interaction between the *Output Block* and the rest of the model is extensive.

Predicted outputs from the Output Block drive labor demand in the *Demand Block*. Labor demand interacts with labor supply in the *Supply Block* to determine wages in the *Wage Rates Block*.

Combined with other factor costs, wages determine relative production costs and relative profitability in the *Wage Rates Block* affecting the market shares and exports in the *Market Shares Block*. Market shares determine the amount of demand supplied locally, which feeds into the *Output Block* and again runs through the above process. Concurrently, the *Supply Block* determines population changes based on employment opportunity, which feeds back into output, wages and government spending.



## Economic Impact Example

The following economic impact example is used to illustrate how analysis is conducted and what the results mean.

**Scenario:** A new manufacturing company locates in Missouri. The firm builds the plant in 2009 and starts operations in 2010. The plant will employ 100 full-time workers.

### YEAR ONE: INVESTMENT ACTIVITY ONLY

- The firm will invest $10 million to build the plant in 2009.
- The state offers $1 million in tax credits.
- The firm redeems $500,000 of the tax credits in 2009 and the remainder in 2010.

| ANNUAL ECONOMIC IMPACTS | 1-YEAR |
|---|---|
| Employment | 118 |
| Population | 12 |
| Wage and Salary Income | $3,906,250 |
| Total Personal Income | $4,287,720 |
| Value-Added/Gross State Product | $6,598,948 |
| Total Economic Output | $11,565,896 |

| ANNUAL FISCAL IMPACTS | 1-YEAR |
|---|---|
| General Revenues | $220,963 |
| General Expenditures | $42,952 |

| CUMULATIVE BENEFIT-COST | 1-YEAR |
|---|---|
| Cumulative General Revenues | $263,914 |
| **General Revenue Benefit Ratio** | **0.53** |
| Cumulative Total Personal Income | $4,287,720 |
| **Personal Income Benefit Ratio** | **8.58** |
| Cumulative Gross State Product | $6,598,948 |
| **Gross State Product Benefit Ratio** | **13.20** |
| Cumulative Output | $11,565,896 |
| **Output Benefit Ratio** | **23.13** |
| Cumulative State Incentives (Cost Factor) | **$500,000** |

**Initial capital investment** spending creates 118 new jobs in 2009, mostly in construction. Some workers migrate into Missouri which increases the population.

Construction, utilities, professional/tech. services, and other direct investments spur additional economic activity in business sectors that supply inputs. Jobs that result from these direct and indirect activities create further spending in such sectors as retail and food services.

These effects multiply throughout the economy. As each round of spending occurs, a portion of money is spent on imports which leaks income out of the state and eventually halts the impact.

**General revenue**, primarily individual income taxes followed by sales and corporate income tax, is increased by the investment impact.

**General expenditures**, typically a negative impact to state government, is positive in year one because reduced payouts from social services offset smaller spending increases in education, public safety, and administration.

*Note: MERIC adjust over two dozen fiscal categories in REMI yearly to reflect Missouri OA budget figures.*

**Understanding the Benefit Ratio**

$$\frac{\text{Benefit}}{\text{Cost}} = \frac{\text{GR}}{\text{Incentive}} \quad \frac{\text{Personal Income}}{\text{Incentive}} \quad \frac{\text{GSP}}{\text{Incentive}}$$

$$\frac{\text{Benefit}}{\text{Cost}} = \frac{\$264\text{K}}{\$500\text{K}} \quad \frac{\$4.29\text{M}}{\$500\text{K}} \quad \frac{\$6.60\text{M}}{\$500\text{K}}$$

$$\text{Benefit Ratio} = 0.53 \quad 8.58 \quad 13.20$$

## ADD YEARS TWO AND THREE: FIRM EMPLOYS 100 WORKERS

- The firm will employ 100 full-time workers starting in 2010. The 100 direct manufacturing jobs create an additional 133 indirect jobs in year two (total of 233) due to the purchase of inputs and spending by new workers.
- The firm redeems remaining $500,000 ($485,371 in current dollars) of tax credits in 2010. Future dollar values are discounted to present value for benefit/cost comparisons.

YEAR ONE – INVESTMENT — INVESTMENT ENDS | YEAR TWO ONWARD – FIRM EMPLOYS 100 WORKERS

| ANNUAL ECONOMIC IMPACTS | 1-YEAR | 2-YEARS | 3-YEARS |
|---|---|---|---|
| Employment | 118 | 233 | 236 |
| Population | 12 | 34 | 53 |
| Wage and Salary Income | $3,906,250 | $9,553,957 | $10,045,022 |
| Total Personal Income | $4,287,720 | $9,805,766 | $10,462,365 |
| Value-Added/Gross State Product | $6,598,948 | $24,213,879 | $25,650,746 |
| Total Economic Output | $11,565,896 | $50,982,189 | $53,465,663 |

| ANNUAL FISCAL IMPACTS | 1-YEAR | 2-YEARS | 3-YEARS |
|---|---|---|---|
| General Revenues | $220,963 | $681,748 | $706,234 |
| General Expenditures | $42,952 | $64,754 | $25,082 |

| CUMULATIVE BENEFIT-COST | 1-YEAR | 2-YEARS | 3-YEARS |
|---|---|---|---|
| Cumulative General Revenues | $263,914 | $1,010,416 | $1,741,732 |
| **General Revenue Benefit Ratio** | **0.53** | **1.03** | **1.77** |
| Cumulative Total Personal Income | $4,287,720 | $14,093,486 | $24,555,851 |
| **Personal Income Benefit Ratio** | **8.58** | **14.30** | **24.92** |
| Cumulative Gross State Product | $6,598,948 | $30,812,826 | $56,463,572 |
| **Gross State Product Benefit Ratio** | **13.20** | **31.27** | **57.30** |
| Cumulative Output | $11,565,896 | $62,548,085 | $116,013,748 |
| **Output Benefit Ratio** | **23.13** | **63.48** | **117.74** |
| Cumulative State Incentives (Cost Factor) | **$500,000** | **$985,371** | **$985,371** |

**$500K + $485K**

**Benefit Ratio over Time**

Beneficial impacts, such as net new General Revenue and Personal Income, are summed up along with the cumulative cost of incentives to develop the Benefit Ratio. All values are discounted to current dollar figures.

**Cumulative Benefit Ratio in YEAR THREE**

$$\frac{\text{Benefit}}{\text{Cost}} = \frac{\text{GR}}{\text{Incentive}} \quad \frac{\text{Personal Income}}{\text{Incentive}} \quad \frac{\text{GSP}}{\text{Incentive}}$$

$$\frac{\text{Benefit}}{\text{Cost}} = \frac{\$1.74M}{\$985K} \quad \frac{\$24.55M}{\$985K} \quad \frac{\$56.46M}{\$985K}$$

$$\text{Benefit Ratio} = 1.77 \quad 24.9 \quad 57.3$$

# DED Administered Tax Credits - Enactment Timeline

- **1977**
  - •Neighborhood Assistance Program (NAP)
- **1980**
  - •Business Facility (eliminated by statute 01/05 - except headquarters operations)
- **1982**
  - •Enterprise Zone (eliminated by statute 01/05 except current projects)
- **1985**
  - •MDFB Bond Guarantee
  - •MDFB Infrastructure
- **1986**
  - •Seed Capital (cap exhausted)
- **1988**
  - •MO Community College New Jobs Training Program
- **1989**
  - •Development (DTC)
  - •Small Business Incubator
- **1990**
  - •Affordable Housing Assistance
  - •Low Income Housing
- **1992**
  - •Small Business Investment "Capital SBIC" (cap exhausted)
- **1993**
  - •Research (eliminated by statute 01/05)
- **1994**
  - •Community Development Corp "Community Bank" (cap exhausted)
- **1995**
  - •Brownfield Remediation
  - •Youth Opportunities
  - •Brownfield Jobs & Investment
- **1996**
  - •MDFB BUILD
  - •CAPCO (cap exhausted)
- **1997**
  - •Historic Preservation
  - •Rebuilding Communities
  - •Film Production
  - •Wine and Grape Production
  - •Transportation Development (eliminated by statute 01/05)
  - •Skills Development (eliminated by statute 08/04)
- **1998**
  - •New Enterprise Creation (cap exhausted)
  - •Family Development Account
  - •Dry Fire Hydrant (sunset 09/10)
  - •Mature Worker (eliminated by statute 08/04)
- **1999**
  - •Neighborhood Preservation Act
  - •Loan Guarantee Fee (sunset 10/09)
- **2001**
  - •Brownfield Demolition
- **2004**
  - •Enhanced Enterprise Zone (EEZ)
  - •MO Community College Job Retention Training Program
  - •Tax Credit Accountability Act (SB 1099)
- **2005**
  - •MO Quality Jobs
- **2007**
  - •Distressed Area Land Assemblage
  - •New Markets
- **2008**
  - •SB 718*
  - •HB 2393**
- **2009**
  - •HB 191***
- **2010**
  - •Mo Automotive Mfg Jobs Act

* SB 718 amended EEZ, MO Quality Jobs, NAP, DTC, New Markets, & Brownfield – established the prohibition for tax credits to companies employing illegal aliens.

** HB 2393 amended EEZ to add mega-projects.

*** HB 191 amended Affordable Housing, MDFB Infrastructure, BUILD, Historic Preservation, MO Quality Jobs, Low Income Housing, Loan Guarantee Fee, New Markets, Family Development Account, and Brownfield – added reporting requirements to the Tax Credit Accountability Act.

# AFFORDABLE HOUSING ASSISTANCE PROGRAM

MISSOURI HOUSING DEVELOPMENT COMMISSION

## PURPOSE
An incentive for businesses and individuals to make donations to non-profit organizations that assist in the production of affordable rental housing or homeownership for low-income families in Missouri.

## AUTHORIZATION
Sections 32.105 to 32.125, RSMo

## HOW THE PROGRAM WORKS
To receive a tax credit a business firm or eligible individual must donate cash, professional services, real or personal property to a non-profit housing organization to assist with the acquisition, rehabilitation and/or new construction of affordable housing. There is also a set-aside for donations that assist non-profit housing organizations with their basic operating expenses. The amount of tax credit allocated is equal to 55% of the value of the contribution.

## ELIGIBLE AREAS
Statewide.

## ELIGIBLE APPLICANTS
Non-profit housing organizations are eligible to apply for tax credit.

## ELIGIBLE USE OF TAX CREDITS
This tax credit can be applied to:
- ✓ Ch. 143 – Income tax
- ✓ Ch. 147-Corporation Franchise Tax
- ✓ Ch. 148 –
  - ✓ Bank Tax
  - ✓ Insurance Premium Tax
  - ✓ Other Financial Institutions Tax
- ✓ Ch. 153-Express Company Tax

This credit's special attributes:
- ✓ Carryforward 10 years
- ✓ Sellable or transferable

## APPLICATION PROCEDURE
Refer to the MHDC website for application deadlines and forms.

## SPECIAL PROGRAM REQUIREMENTS
Proposals must:
- ✓ Meet a demonstrated housing need;
- ✓ Provide affordable housing for low-income families by restricting rents and purchase prices;
- ✓ Target housing for low- to moderate-income persons as defined by state statute;
- ✓ Provide assistance for the administrative costs of a non-profit housing organization.

Approved proposals for rental or for-sale housing must follow income and rent/resale restrictions for a period of ten years.

## CONTACT
Missouri Housing Development Commission
3435 Broadway
Kansas City, MO 64111-2403
Phone: 816-759-6890 Fax: 816-759-6829
E-mail: jtidwell@mhdc.com

## ADDITIONAL RESOURCES
Go to the MHDC home page at www.mhdc.com and choose the Rental Production link to obtain guidelines and forms for the Affordable Housing Assistance Tax Credit Program as well as information regarding other MHDC housing programs.

Strength, Dignity, Quality of Life
MISSOURI HOUSING
DEVELOPMENT COMMISSION

# TAX CREDIT ANALYSIS

**Program Name:** Affordable Housing Assistance Tax Credit Program

**Department:** Missouri Housing Development Commission | **Contact Name & No.:** Jennifer Tidwell, 816-759-6890 | **Date:** October 2011

**Program Category:** Housing | **Type: Tax Credit__x_ Other (specify)____**

**Statutory Authority:** Sections 32.105 - 32.125, RSMo | **Applicable Taxes:** Income Tax; Bank Tax; Financial Institutions Tax; Corporate Franchise Tax; Tax on Gross Receipts of Express Companies; Insurance Premium Tax

**Program Description and Eligibility Requirements:**

The Affordable Housing Assistance Tax Credit Program (AHAP) is an incentive for businesses and qualified individuals in Missouri to participate in the production of affordable housing for low-income families. The credit can be used by a business firm or qualified individual as a reduction in their state tax obligation. To receive the AHAP credit, a business firm or qualified individual must donate cash, professional services or real or personal property to a non-profit housing organization to assist with the acquisition, rehabilitation and/or new construction of a specific affordable housing development. There is also a set-aside of AHAP credit for the basic operating expenses of non-profit organizations whose primary purpose is to provide affordable housing for low-income families.

**Explanation of How Award is Computed:** Entitlement_____ Discretionary_X__

The amount of Affordable Housing Assistance Program Tax Credit allocated is equal to 55% of the amount of the contribution. Non-profit organizations make application to the Missouri Housing Development Commission (MHDC) for a reservation of AHAP credit. The non-profit organization then solicits contributions from businesses or qualified individuals to assist in the production of a specific affordable housing development. After MHDC receives the necessary documentation of a qualified contribution to the non-profit organization that meets all of the criteria set out in the statute and program regulations, a tax credit is issued to the donor in the amount of 55% of the value of the contribution. Applications for production credits are accepted continuously, and applications for the operating credit set-aside are usually accepted twice a year.

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $11,000,000___ None ________

**Explanation of cap:**

The cap on the Affordable Housing Assistance Program is set by statute at $11 million annually of which $10 million is for production credits and $1 million is for operating credits. Once MHDC has made reservations totaling $11 million in AHAP credit in a fiscal year, the application cycle is closed.

**Explanation of Expiration of Authority:** N/A

**Specific Provisions:** (if applicable)

Carry forward_10_ years Carry Back_0_ years Refundable_No_ Sellable/Assignable_Yes_ Additional Federal Deductions Available_Yes_

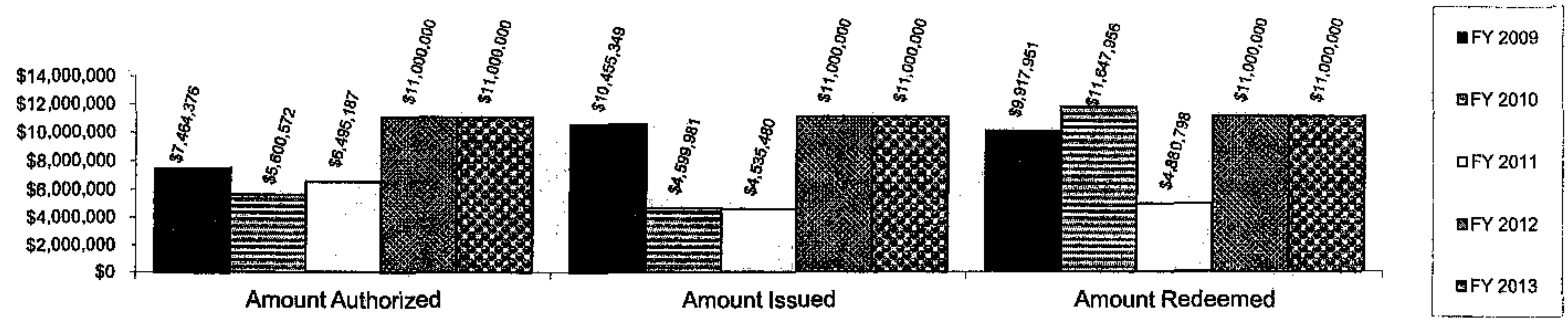
**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 311 | 286 | 272 | 300 | 300 |
| Projects (#) | 64 | 63 | 57 | 65 | 65 |
| Amount Authorized | $7,464,376 | $5,600,572 | $6,495,187 | $11,000,000 | $11,000,000 |
| Amount Issued | $10,455,349 | $4,599,981 | $4,535,480 | $11,000,000 | $11,000,000 |
| Amount Redeemed | $9,917,951 | $11,647,956 | $4,880,798 | $11,000,000 | $11,000,000 |
| EST. Amount Outstanding | N/A | N/A | $12,974,499 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $2,192,984 | N/A | N/A |

## TAX CREDIT ANALYSIS

**Program Name:** Affordable Housing Assistance Tax Credit Program

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:** Recent experience (FY09-FY10) has seen a decline in utilization of the AHAP credit, which may be related to problems in the housing and construction industry and fewer charitable contributions due to the downturn in the overall economy. Prior to FY10, annual authorizations averaged approximately $10,000,000 and annual issuances averaged approximately $9,000,000. As the economy improves, authorizations and issuances are projected to return to full utilization.

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**BENEFIT - COST ANALYSIS (includes only state revenue impacts):**

| | FY 2011 ACTUAL | Other Fiscal Period (12 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $509,085 | $943,155 |
| Indirect Fiscal Benefits | $278,117 | $515,252 |
| **Total** | $787,202 | $1,458,407 |
| **COSTS** | | |
| Direct Fiscal Costs | $974,278 | $6,116,352 |
| Indirect Fiscal Costs | $0 | $0 |
| **Total** | $974,278 | $6,116,352 |
| **BENEFIT: COST** | **0.81** | **0.24** |

**Derivation of Benefits:**

**Investment:** (a) $71,767,148 in construction spending demand between 2011-2012; (b) $1,000,000 towards the operation of qualifying non-profit organization in 2011.

**Employment:** (a) N/A

**Other Assumptions:** (a) N/A

**Incentives/Credits:** (a) $6,495,187 in authorized AHAP credits, redeemed between 2011-2021.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

The mulit-year fiscal Benefit-Cost Ratio is .05 when other program incentives are included.

**Other Benefits:** The Affordable Housing Assistance Program (AHAP) increases the availability of rental housing and for sale housing that is affordable to low-income families. Other benefits include the removal of blight in communities and increased local tax revenues such as property taxes. The AHAP credit also increases the capacity of non-profit housing organizations to build or renovate affordable housing for low-income families. The AHAP credit increases the amount of disposable income for low-income families by providing housing that is affordable to them. This improves the overall quality of their lives by providing additional income for other basic necessities such as food, clothing, healthcare and education. Lastly, the operating AHAP credit helps organizations attract donations to support operating funds, without which the agencies would not be able to administer their affordable housing programs.

**In FY-2011, every dollar of authorized program tax credit returns:**
$17.07 in new personal income totaling $16.63 million
$26.98 in new value-added/GSP totaling $26.28 million
$47.74 in new economic output totaling in new economic output totaling $46.51 million

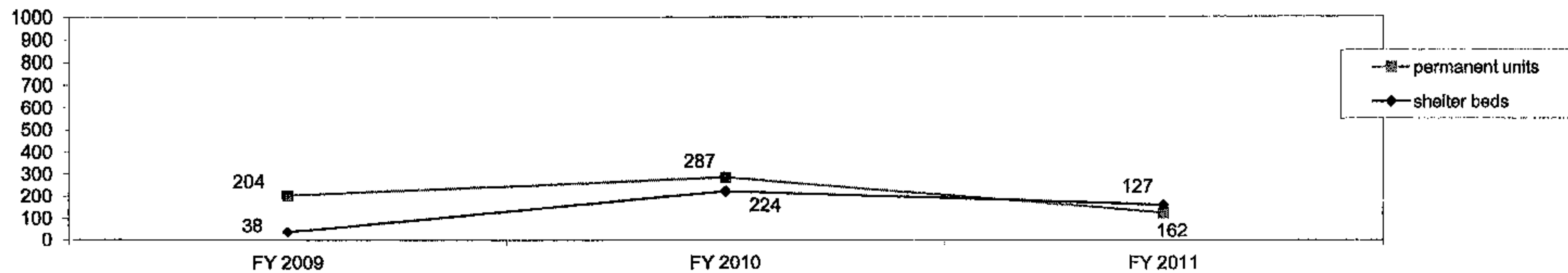
**Over 12 years, every dollar of authorized program tax credits returns:**
$5.54 in new personal income totaling $33.90 million
$8.43 in new value-added/GSP totaling $51.54 million
$14.84 in new economic output totaling $90.76 million

# TAX CREDIT ANALYSIS

**Program Name:** Affordable Housing Assistance Tax Credit Program

**PERFORMANCE MEASURE(S)**

**Number of Units by Housing Type**




**Comments on Performance Measure:** The number of housing units produced is based on what is reported to MHDC by the non-profit sponsor of the development.

# Low Income Housing Tax Credit Program

Missouri Housing Development Commission

## Purpose
An incentive for the new construction or rehabilitation of rental housing affordable to low and moderate income families in Missouri.

## Authorization
Sections 135.350 to 135.363, RSMo

## How the Program Works
This program leverages equity investments from the private sector for the development of rental housing, thereby reducing rents to affordable levels for low and moderate income families. It is based upon the federal low-income housing tax credit program and provides a state tax credit for ten years to qualified owners and investors in affordable rental housing developments equal to approximately 9% of the eligible development costs. Developments financed with tax-exempt bonds are eligible to apply for state tax credits for approximately 4% of the eligible development costs.

The state low-income housing tax credit may be allocated to a qualified project in an amount up to 100% of the federal tax credit allocated to the project. The total amount of federal 9% credits available is capped annually at an amount set by the IRS and based on the population of the state, which results in a cap for the state 9% credits at the same amount. There is a $6 million statutory annual cap on new authorizations of state 4% credits.

## Eligible Areas
Statewide.

## Eligible Applicants
Developers (private and not-for-profit) are eligible to apply for tax credit.

## Eligible Use of Tax Credits
This tax credit can be applied to:
- ✓ Ch. 143 – Income tax
- ✓ Ch. 147-Corporation Franchise tax
- ✓ Ch. 148 –
  - ✓ Bank Tax
  - ✓ Insurance Premium Tax
  - ✓ Other Financial Institutions Tax
- ✓ Ch. 153-Express Company Tax

This credit's special attributes:
- ✓ 10-year credit
- ✓ Carryback 3 years
- ✓ Carryforward 5 years
- ✓ Sellable or transferable within an ownership structure

## Application Procedure
Each year MHDC publishes a notice of funding availability announcing the amount of credits available and the application deadline for both 9% and 4% projects, which is typically in the fall. The process to determine the allocation of tax credits is competitive. MHDC staff reviews all proposals to determine the financial feasibility and the demand for affordable rental housing in the community. Staff makes its recommendations to the Commission from the fall application round in the winter. Depending on the availability of credits, a second application round may be held for 4% projects in the spring, which follows the same competitive evaluation process.

## Special Program Requirements
An eligible proposal must:
- ✓ Create rental units for households having incomes at or below 60% of the area median family income;
- ✓ Maintain the affordability of the rental units by restricting rents for 15-30 years;

12/11

- ✓ Assist in the production of financially viable, market appropriate housing in areas of greatest housing need in the State;
- ✓ Be sponsored by an entity with prior successful housing experience and the ability to proceed in an expeditious manner.

An approved proposal must meet program standards including on-going compliance reviews concerning:

- ✓ Resident household eligibility;
- ✓ Rent restrictions;
- ✓ Occupancy standards;
- ✓ Physical property condition.

## CONTACT

Missouri Housing Development Commission
3435 Broadway
Kansas City, MO 64111-2403
Phone: 816-759-6890 Fax: 816-759-6829
E-mail: jtidwell@mhdc.com

## ADDITIONAL RESOURCES

Go to the MHDC Rental Production page at www.mhdc.com/rental_production/index.htm to obtain guidelines and forms for the Low Income Housing Tax Credit Program.

# TAX CREDIT ANALYSIS

**Program Name:** Missouri Low Income Housing Tax Credit Program

**Department:** Missouri Housing Development Commission | **Contact Name & No.:** Jennifer Tidwell, 816-759-6890 | **Date:** October 2011

**Program Category:** Housing | **Type:** Tax Credit_X_ Other (specify)____

**Statutory Authority:** Sections 135.350 - 135.363, RSMo | **Applicable Taxes:** Income Tax; Corporate Franchise Tax; Insurance Company Annual Tax on Gross Premium Receipts; Other Financial Institutions Tax; Express Company Annual Tax on Gross Premium Receipts

**Program Description and Eligibility Requirements:**

The Missouri Low Income Housing Tax Credit Program (LIHTC) is a ten-year state tax credit to qualified owners and investors in affordable rental housing. The LIHTC generates equity investments from the private sector for the development of new or rehabilitated rental housing in order to lower rents to affordable levels for low-income families. A qualified development is one that rents at least 20% of its units to families earning 50% of the median family income or at least 40% of its units to families earning 60% of median family income, adjusted for family size. The development must: meet a demonstrated need for affordable rental housing in the community; be economically feasible; leverage tax credits with other financing; demonstrate local support; and provide affordable rental housing for qualified low-income Missourians for an extended period of time, typically 30 years.

**Explanation of How Award is Computed:** Entitlement ___ Discretionary _X_

The amount of the Missouri LIHTC allocated to a given housing development is directly related to the percentage of low-income housing units made available to qualified low-income families and the acquisition, construction or rehabilitation expenditures to create the development, less land and non-depreciable costs. There are two types of Missouri LIHTC: 9% and 4%. Developments compete annually for the 9% Missouri LIHTC, which enables them to receive tax credits equal to 9% of the total eligible development costs. Developments receiving an allocation of tax-exempt bond-financing from the Dept. of Economic Development may apply to receive the 4% Missouri LIHTC in an amount equal to roughly 4% of the total eligible development costs. The maximum amount of Missouri LIHTC that may be issued for any development is 100% of the federal LIHTC issued for the development.

**Program Cap:** Cumulative $________ (remainder of cumulative cap) $________ Annual 100% of federal LIHTC for 9% and $6 million for 4% None ________

**Explanation of cap:** The 9% Missouri LIHTC issued through the competitive application cycle is capped at 100% of the federal LIHTC or approx. $2.15 per capita for 2011. Per HB 191 (2009), the annual amount of new 4% Missouri LIHTC to be authorized is capped at $6 million.

**Explanation of Expiration of Authority:** N/A

**Specific Provisions:** (if applicable)

Carry forward _5_ years Carry Back _3_ years Refundable _No_ Sellable/Assignable _No_ Additional Federal Deductions Available _Yes_

**Comments on Specific Provisions:**

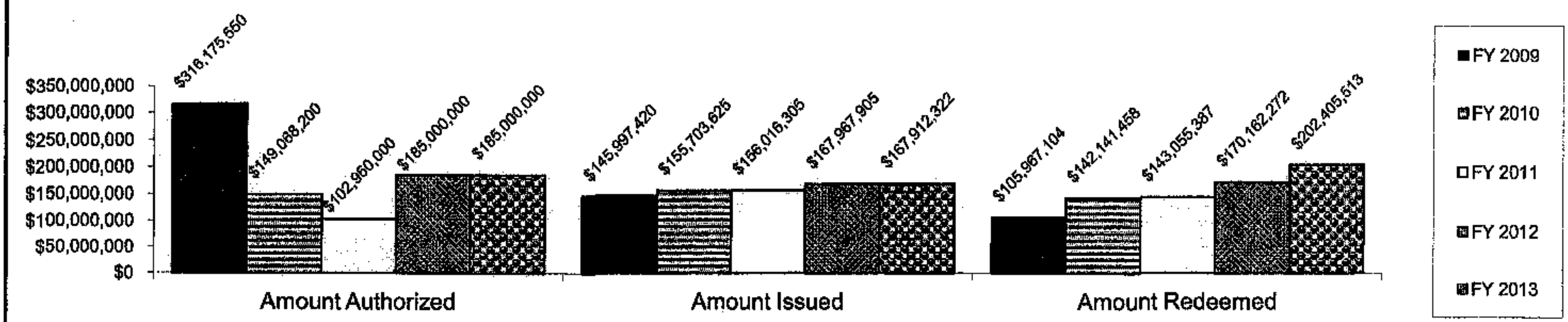
| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 417 | 303 | 212 | 440 | 238 |
| Projects (#) | 57 | 35 | 26 | 50 | 27 |
| Amount Authorized (10 yr)[1] | $316,175,550 | $149,068,200 | $102,960,000 | $185,000,000 | $185,000,000 |
| Amount Issued (10 yr) | $145,997,420 | $155,703,625 | $156,016,305 | $167,967,905 | $167,912,322 |
| Amount Redeemed | $105,967,104 | $142,141,458 | $143,055,387 | $170,162,272 | $202,405,513 |
| EST. Amount Outstanding[2] | N/A | N/A | $282,346,053 | N/A | N/A |
| EST. Amount Authorized but Unissued[3] | N/A | N/A | $998,343,371 | N/A | N/A |

Notes: 1) The FY11 Actual Amount Authorized reflects new LIHTC authorizations. In FY10, there were also $42,322,530 "deauthorized" from projects authorized credits in previous fiscal years. Problems in the credit and housing markets caused several projects to stall, restructure or fall apart, resulting in returns of some or all of their previously authorized credits. These deauthorizations thereby reduced the EST. Amount Authorized but Unissued. 2) Because of the way tax credits are tracked and reported, redeemed credits cannot be tied to a particular year out of the 10-year credit stream. This makes it impossible to account for expired credits and the effect of the carry forward and carry back period. The figure provided is considered the maximum potential outstanding amount. MHDC is currently working with DOR, DIFP, DED and ITSD on revised tracking methods which would allow for a more accurate estimate of outstanding credits. 3) The Amount Authorized but Unissued includes projects that have received approval but have not completed construction as well as amounts remaining to be issued out of projects' 10 year stream of issuances.

# TAX CREDIT ANALYSIS

**Program Name:** Missouri Low Income Housing Tax Credit Program

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:** 1) Historically, the amount of authorized and issued LIHTC has fluctuated based upon the number and size of developments receiving an allocation of tax-exempt bond financing from the Department of Economic Development and therefore receiving 4% LIHTC. HB 191 (2009) capped the number of new annual 4% LIHTC authorizations at $6 million and projections for FY12 and FY13 reflect the new cap. 2) The projections of redeemed credits for FY12 and FY13 are estimates based on the amount of credits issued and the historical trend of credits redeemed. This projection cannot precisely account for carry forward and carry back provisions nor the individual credit holder's decision on when to claim a particular credit. 3) The high authorizations in FY09 resulted from MHDC changing its process for counting credits as "authorized," thereby aligning authorizations with the fiscal year in which credits are approved by MHDC's commissioners. The FY09 authorized amount accounts for credits approved in both FY08 and FY09 as MHDC transitioned from the old process to the new. For FY10 and forward, authorizations reflect projects granted initial commission approval and authorization within the same fiscal year.

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (15 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $1,646,616 | $7,985,291 |
| Indirect Fiscal Benefits | $740,660 | $3,591,842 |
| Total | $2,387,276 | $11,577,133 |
| **COSTS** | | |
| Direct Fiscal Costs | $0 | $88,443,639 |
| Indirect Fiscal Costs | $0 | $0 |
| Total | $0 | $88,443,639 |
| **BENEFIT: COST** | **NA** | **0.13** |

**Derivation of Benefits:**
**Investment:** (a) $220,539,454 in residential construction and development costs between 2011-2012.
**Employment:** (a) 55 FTE employee (0 displaced) in Rental/Leasing and Repair/Maintenance industries in 2013-2025; (b) $390,081 in annual maintenance contracting between 2013-2025.
**Other Assumptions:** (a) 1,572 low income households with reductions of household expenditures by $3,584,160 per annum ($190 monthly per unit) between 2013-2025.
**Incentives/Credits:** (a) $102,735,000 in Authorized LIHTC between 2011-2023.
Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).
The multi-year fiscal Benefit-Cost Ratio is 0.12 when other program incentives are included.

**Other Benefits:** The Missouri LIHTC increases the availability of rental housing that is affordable to low-income families and seniors. It also reduces blight and improves communities through the new construction and rehabilitation of affordable rental housing in Missouri. The additional project equity raised by the state LIHTC allows more projects to be built and makes project rents more affordable. In approximately 60% of projects authorized in FY11, the projects would not be feasible as Low Income Housing Tax Credit units without the state tax credit equity, resulting in a loss of approximately 700 affordable rental units in the state. In addition, the rents would increase an average of $190/month without the state tax credit equity. The reduced rents brought about by the state tax credit increases households' disposable income and allows low-income families and seniors to meet more of their other basic necessities such as food, clothing, education and health care. The Missouri LIHTC increases the quality of construction and provides additional amenities in developments such as community rooms for seniors and learning centers for children living in affordable multi-family housing developments in Missouri. The subsidy provided by the Missouri LIHTC also makes it economically feasible to develop new or rehabilitated affordable rental housing in many very low-income rural communities in Missouri. Lastly, the Missouri LIHTC helps preserve affordable rental housing that is in danger of being lost from the affordable housing stock and it leverages millions of dollars of federal rental assistance for many low-income families and seniors in Missouri.

# TAX CREDIT ANALYSIS

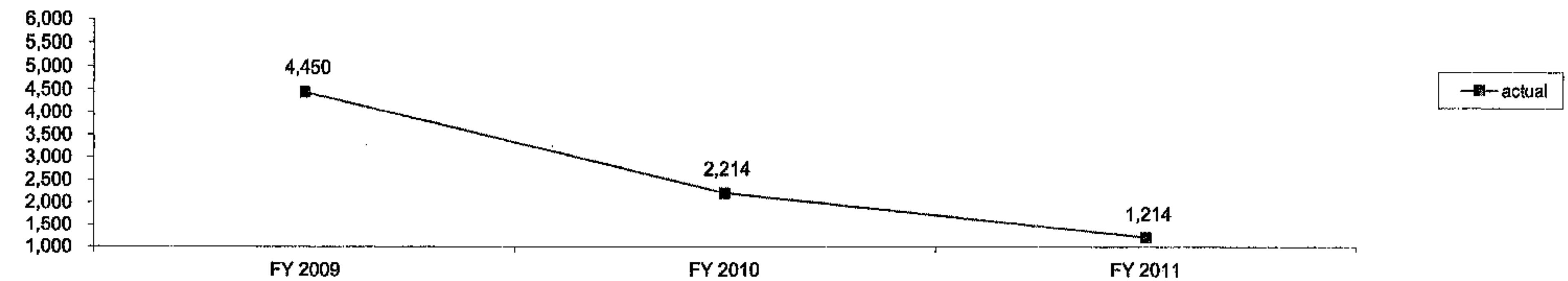
**Program Name:** Missouri Low Income Housing Tax Credit Program

**Other Benefits (cont'd):**

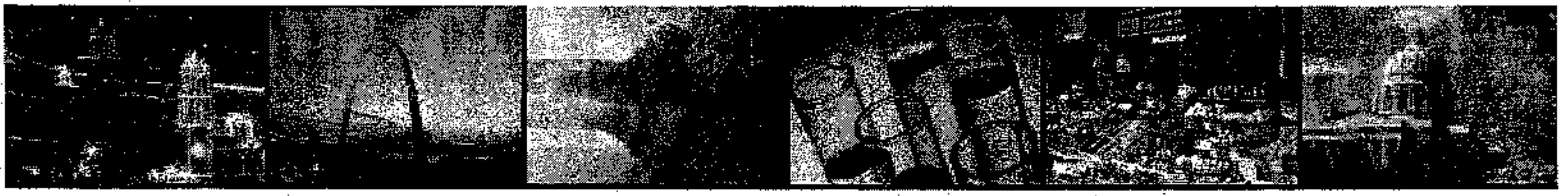
| **In FY-2011, every dollar of authorized program tax credits returns** | | **Over 15 YEARS, every dollar of authorized program tax credits returns** | |
|---|---|---|---|
| N/A in new personal income totaling | $47.74 million | $2.91 in new personal income totaling | $257.58 million |
| N/A in new value-added/GSP totaling | $80.49 million | $4.50 in new value-added/GSP totaling | $398.28 million |
| N/A in new economic output totaling | $141.94 million | $7.21 in new economic output totaling | $637.78 million |

## PERFORMANCE MEASURE(S)

**Number of Housing Units Produced or Preserved**




**Comments on Performance Measure:** This performance measure is the total number of LIHTC housing units placed in service each year from FY 2008-FY 2011. The reduction in units placed in service during FY 2010 is largely due to previously approved projects that stalled and/or fell apart due to turmoil in the credit investor market and housing market over the past 18-24 months.



# BUILD PROGRAM

## BUSINESS USE INCENTIVES FOR LARGE SCALE DEVELOPMENT

**MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT**

### *PURPOSE*

Provides a financial incentive for the location or expansion of large business projects. The incentives are designed to reduce necessary infrastructure and equipment expenses if a project can demonstrate a need for funding.

### *AUTHORIZATION*

Sections 100.700 to 100.850, RSMo

### *ELIGIBLE AREAS*

Statewide.

### *ELIGIBLE APPLICANTS*

- An eligible industry in manufacturing, processing, assembly, research and development, agricultural processing or services in interstate commerce must invest a minimum of $15 million; or $10 million for an office industry (regional, national or international headquarters, telecommunications operations, computer operations, insurance companies or credit card billing and processing centers) in an economic development project; and
- Create a minimum of one hundred new jobs for eligible employees at the economic development project or a minimum of 500 jobs if the economic development project is an office industry or a minimum of 200 new jobs if the economic development project is an office industry located within a distressed community as defined in Section 135.530, RSMo.
- Ineligible: Retail, health or professional services, intra-state relocations or replacement facilities.

### *PROGRAM BENEFITS/ELIGIBLE USES*

The bonds may be used to finance public or private infrastructure to support the project, or the new capital improvements of the business at the project location. Bond proceeds may not be used for working capital, inventory or other operating costs of the business or another entity.

This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 148 – Bank Tax, Insurance Premium Tax, Other Financial Institution Tax

This credit's special attributes:

- Refundable

### *FUNDING LIMITS*

The amount of bonds to be issued will be determined by the Missouri Department of Economic Development (DED) and the Missouri Development Finance Board (MDFB), based on the need for funding to initiate the project, and limited to the state's economic benefit. The minimum bond issue is $500,000.

### *APPLICATION/APPROVAL PROCEDURE*

The business must submit an application to DED and MDFB for review. Applications are due 15 business days prior to the first Monday of the month. DED and MDFB will review on a case-by-case basis.

### *REPORTING REQUIREMENTS*

The business must report to MDFB the number of new jobs; the total amount of salaries and wages paid to eligible employees and investment in capital improvements, semi-annually during the initial 3-year build out phase and annually for the term of the credits.

### *SPECIAL PROGRAM REQUIREMENTS*

The following conditions must be met for a project to be approved.

- **Sale of Bonds:** Unless otherwise approved by the Board, the Applicant will be required to purchase the Bonds.
- **Cooperative Effort:** The political subdivisions benefiting from the project or other local entities must commit significant local incentives relative to their economic benefit compared to the state. Such incentives may include tax abatement, discounted utility fees or others, to the extent allowed by law.

**"But For" Test:** DED and the MDFB must determine that the program is a material factor in the company's decision to initiate the project, and this is certified by the business.

*Revised January 2012*

- **Positive State Economic Impact:** The amount of new direct and indirect state taxes over an 8- to 15-year period, as calculated by DED, must exceed the total amount of incentives provided by the state.
- **Requirements:** New full-time (35+ hours per week) jobs in a new or expanding business (not including identical jobs filled by recalled workers, replacement jobs or jobs which previously existed in the business) are considered to be "new jobs". The business or a related taxpayer cannot have employed them during the preceding twelve months. The wages for such employees must be above the average wage for the area.
- **"Clawbacks":** In the event the business does not fulfill the commitments made regarding the number of new jobs or capital investment, the tax credits will be reduced proportionately. In the event the business relocates or reduces the operation below the minimum standards for new jobs or capital investment prior to the term of the bonds, the tax credits received prior to that time must be repaid in full.
- **Bond Purchase:** Since the MDFB cannot guarantee the bonds, the business will likely have to purchase the Bonds.

## *CONTACT*

Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

Missouri Development Finance Board
Governor Office Building
200 Madison Street • Suite 1000 • P.O. Box 567
Jefferson City • MO • 65102
Phone: 573-751-8479 • Fax: 573-526-4418
**E-mail: mdfb@ded.mo.gov • Web: www.mdfb.org**

## TAX CREDIT ANALYSIS

| | | |
|---|---|---|
| **Program Name:** Business Use Incentives for Large-scale Development (BUILD) | | |
| **Department:** Economic Development | **Contact Name & No.:** Krystal Davis 751-8479 | **Date:** October 2011 |
| **Program Category:** Business Recruitment | **Type:** Tax Credit_X_ Other (specify)___ | |
| **Statutory Authority:** 100.700 - 100.850, RSMo | **Applicable Taxes:** Income Tax; Bank Tax; Insurance Premium Tax; Other Financial Institution Tax | |

**Program Description and Eligibility Requirements:**

The incentives offered by the BUILD Missouri Program are designed to offset infrastructure and other capital costs of certain large projects by making the cost of investing in Missouri more competitive. The costs are financed through the issuance by the Board of certificates (bonds or notes) the principal and interest on which will be repaid by the business. Businesses are then reimbursed for these repayments through the issuance by the Board of Missouri State income tax credits. The businesses may use these credits against taxes, which would otherwise be due, or to obtain a refund if the business has no Missouri income tax liability. All businesses that manufacture, process (including agricultural processing) or assemble products are eligible. Businesses that conduct research and development or provide services in interstate commerce are also eligible. Certain office industries are also eligible. A manufacturing business must invest a minimum of $15 million and 100 new jobs. An office business must invest a minimum of $10 million and 500 jobs. There are other factors.

**Explanation of How Award is Computed:** Entitlement _____ Discretionary _X_

The award is computed based on principal, interest and board fees annually and limited to be no more that 5% of gross wages of each eligible employee whose job was created as a result of the project.

**Program Cap:** Cumulative $ ________ (remainder of cumulative cap) $_________ Annual $ 25 million None ________

**Explanation of cap:**

Aggregate amount of debt reduction assessments of all companies with bonds outstanding and still active shall not exceed $25 million annually.

**Explanation of Expiration of Authority:**

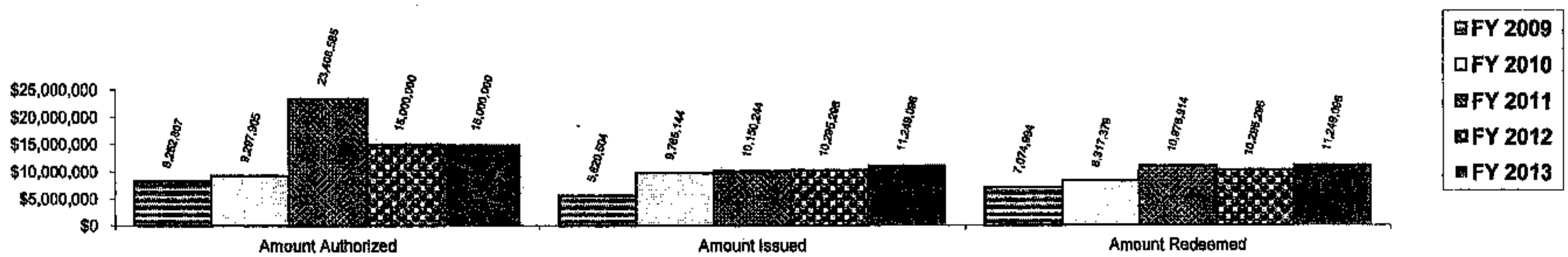
**Specific Provisions:** (if applicable)

Carry forward _____ years Carry Back _____ years Refundable _X_ Sellable/Assignable _____ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 23 | 33 | 26 | 31 | 36 |
| Projects (#) | 23 | 33 | 26 | 31 | 36 |
| Amount Authorized | $8,252,807 | $9,297,905 | 23,408,585 | $15,000,000 | $15,000,000 |
| Amount Issued | $5,620,504 | $9,765,144 | 10,150,244 | $10,295,296 | $11,249,096 |
| Amount Redeemed | $7,074,994 | $8,317,379 | 10,976,914 | $10,295,296 | $11,249,096 |
| EST. Amount Outstanding | N/A | N/A | $9,280,325 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $90,111,851 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** Business Use Incentives for Large-scale Development (BUILD)

**Comments on Historical and Projected Information:**

BENEFIT - COST ANALYSIS (includes only state revenue impacts)

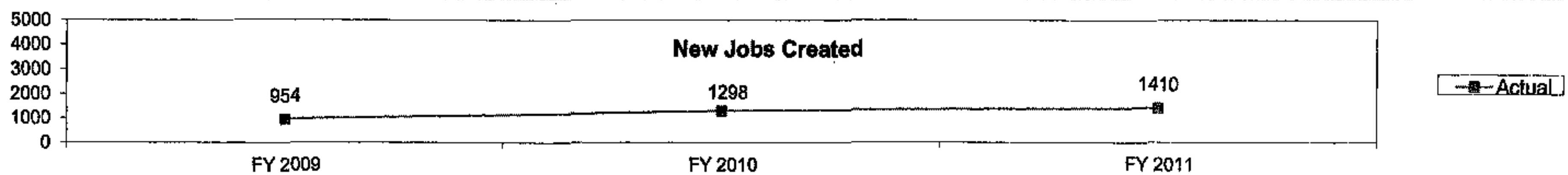
| | FY 2011 ACTUAL | Other Fiscal Period (15 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $4,944,253 | $53,742,745 |
| Indirect Fiscal Benefits | $2,353,426 | $25,581,133 |
| Total | $7,297,679 | $79,323,878 |
| **COSTS** | | |
| Direct Fiscal Costs | $1,560,572 | $19,790,715 |
| Indirect Fiscal Costs | | |
| Total | $1,560,572 | $19,790,715 |
| BENEFIT: COST | 4.68 | 4.01 |

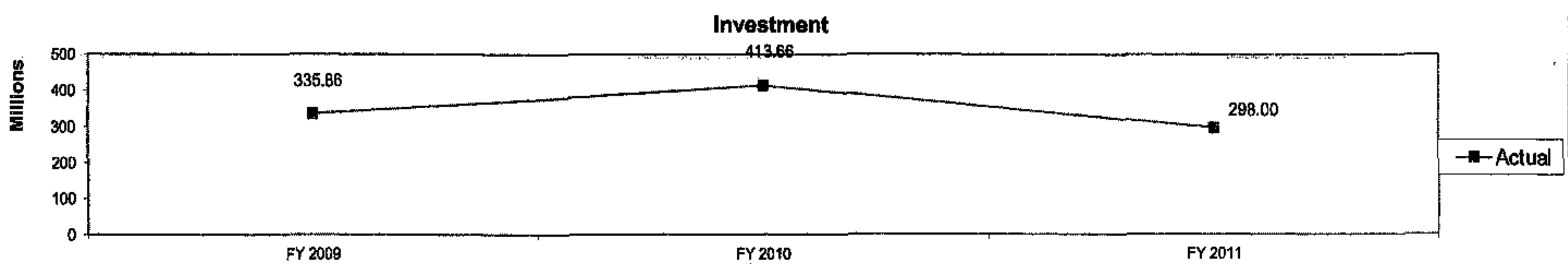
**Derivation of Benefits:**
Investment: (a) $298 million in non-residential spending in 2011, (b) $13.3 million in durable equipment spending in 2011.
Employment: (a) 1,410 new jobs ramped up over three years (0 displaced) in securities, insurance, electrical equipment manufacturing, and transportation equipment manufacturing at specified wages in 2011-2025.
Other Assumptions: (a) real wage growth begins in 2012.
Incentives/Credits: (a) $23,408,585 in authorized BUILD credits, redeemed between 2011-2025

**In FY 2011, every dollar of authorized program tax credits returns**
$ 97.84 in new personal income totaling $152.68 million
$159.44 in new value-added/GSP totaling $248.82 million
$279.00 in new economic output totaling $435.39 million

**Over 15 YEARS, every dollar of authorized program tax credits returns**
$112.31 in new personal income totaling $2,222.76 million
$177.10 in new value-added/ GSP totaling $3,504.98 million
$313.83 in new economic output totaling $6,210.92 million

PERFORMANCE MEASURE(S)




**Comments on Performance Measure:**

# BOND GUARANTEE

MISSOURI DEVELOPMENT FINANCE BOARD

## PURPOSE

In the event of default, purchasers of bonds will receive tax credits for the amount of principle and interest due on the date of default.

## AUTHORIZATION

Sections 100.297, RSMo

## ELIGIBLE AREAS

Statewide

## ELIGIBLE APPLICANTS

Investors in bonds authorized for credits, financial institutions or guarantors executing a credit facility as security for bonds.

## PROGRAM BENEFITS/ELIGIBLE USES

The Board may authorize a State income tax credit to the owner of revenue bonds issued by the Board in the amount equal to the unpaid principal of and unpaid interest on such bonds in the taxable year of such owner following the calendar year of the default.

This tax credit can be applied to:

- ✓ Ch. 143 – Income tax, (excluding withholding tax)
- ✓ Ch. 147 – Corporate Franchise Tax
- ✓ Ch. 148 –
  - ✓ Bank Tax
  - ✓ Insurance Premium Tax
  - ✓ Other Financial Institution Tax

This credit's special attributes:

- ✓ Carry forward 10 years
- ✓ Assignable or transferable

## APPLICATION/APPROVAL PROCEDURE

Before issuing the bonds, the Board must determine that: (1) the availability of a tax credit is a material inducement to the undertaking of the project in the State and to the sale of the bonds; and (2) the loan with respect to the project is adequately secured by security satisfactory to the Board.

Any portion of the tax credit to which any owner of a bond is entitled that exceeds the total income tax liability of such owner may be carried forward and allowed as a credit against any future taxes imposed on such owner within the next ten years.

## CONTACT

Missouri Development Finance Board
200 Madison Street, Suite 1000
P.O. Box 567
Jefferson City, MO 65102
Phone: 573-751-8479 Fax: 573-526-4418
E-mail: mdfb@ded.mo.gov
Web: www.mdfb.org

# TAX CREDIT ANALYSIS

**Program Name:** MDFB Bond Guarantee

**Department:** Economic Development | **Contact Name & No.:** Krystal Davis 751-8479 | **Date:** October 2011

**Program Category:** Redevelopment | **Type:** Tax Credit _X_ Other (specify)____

**Statutory Authority:** 100.297, RSMo | **Applicable Taxes:** Income Tax, excluding withholding tax; Corporate Franchise Tax, Bank Tax; Insurance Premium Tax; Other Financial Institutions Tax

**Program Description and Eligibility Requirements:**
The Tax Credit Bond Enhancement Program provides a tax credit enhancement on behalf of Public Entities for certain bonds. This program uses the Board's bond tax credits as collateral. Credits are **only redeemed** in the event of a default. Currently $30,250,000 of the total is collateral for MDFB garage debt.

**Explanation of How Award Is Computed:** Entitlement ____ Discretionary _X_

They are provided as additional security for the bonds. Tax credits are computed based on inability to meet debt service on bonds after all other resources are utilized and all compliance requirements are met on an annual basis. The credit is issued for the shortfall in an annual debt service payment.

**Program Cap:** Cumulative $50 million (remainder of cumulative cap) $48,812,870 Annual $________ None ________

**Explanation of cap:**
A cumulative cap of $50,000,000 the remainder $48,812,870 that may continue to be utilized as bond enhancements expire.

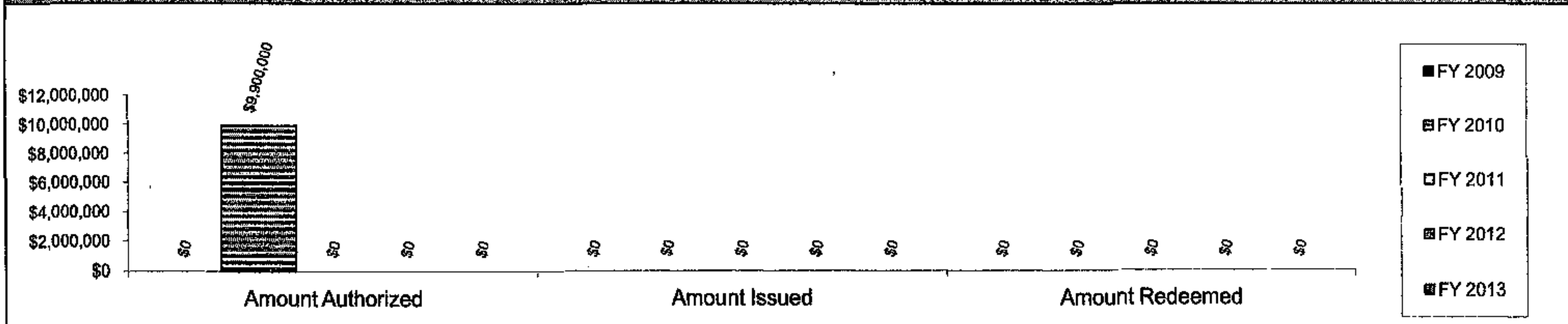
**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)
Carry forward _10_ years Carry Back ____ years Refundable ____ Sellable/Assignable _Yes_ Additional Federal Deductions Available ____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | N/A | 1 | 0 | 0 | 0 |
| Projects (#) | N/A | 1 | 0 | 0 | 0 |
| Amount Authorized | $0 | $9,900,000 | $0 | $0 | $0 |
| Amount Issued | $0 | $0 | 0 | $0 | $0 |
| Amount Redeemed | 0 | $0 | 0 | $0 | $0 |
| EST. Amount Outstanding | N/A | $0 | $0 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $35,666,467 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** MDFB Bond Guarantee

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (Indicated time period) | No Economic Activity to report for FY 2011 due to no new authorizations of credits |
|---|---|---|---|
| **BENEFITS** | | 31-Years | |
| Direct Fiscal Benefits | | | |
| Indirect Fiscal Benefits | | | |
| **Total** | $0 | $0 | |
| **COSTS** | | | |
| Direct Fiscal Costs | | | |
| Indirect Fiscal Costs | | | |
| **Total** | $0 | $0 | |
| **BENEFIT: COST** | 0.00 | 0.00 | |

# INFRASTRUCTURE TAX CREDIT PROGRAM
## (ALSO KNOWN AS THE CONTRIBUTION TAX CREDIT PROGRAM)
## MISSOURI DEVELOPMENT FINANCE BOARD

### *PURPOSE*
Assist in the funding of capital improvement costs for qualified public facilities and public infrastructure projects within the state of Missouri.

### *AUTHORIZATION*
Sections 100.286(6), RSMo

### *ELIGIBLE AREAS*
Statewide.

### *ELIGIBLE APPLICANTS*
Public Entities in Missouri

### *ELIGIBILITY CRITERIA*
The Board will only consider applications submitted by a Public Entity and, in the case of any Public Entity created on behalf of and for the benefit of another governmental entity, the written approval of the application by such entity

### *PROGRAM BENEFITS/ELIGIBLE USES*
The Missouri Development Finance Board (MDFB) is authorized to grant a tax credit equal to 50% of contributions to any taxpayer. The contributed funds are granted to local governments, state agencies or used by the MDFB to finance infrastructure improvements needed to facilitate an approved project.

"Infrastructure facilities" means the highways, streets, bridges, water supply and distribution systems; mass transportation facilities and equipment; telecommunication facilities, jails and prisons; sewers and sewage treatment facilities; wastewater treatment facilities; airports, railroads, reservoirs, dams and waterways in this state; acquisition of blighted real estate and the improvements thereon; demolition of existing structures and preparation of sites in anticipation of development; public facilities and any other improvements provided by any form of government or development agency.

This tax credit can be applied to:
- Ch. 143 – Income tax, excluding withholding tax
- Ch 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax

This credit's special attributes:
- Carry-forward 5 years
- Sellable or transferable
- All credits must be redeemed within 10 years

### *INELIGIBLE PROJECTS*
By policy, the Board will not consider applications under this program for health and/or medical facilities, including nursing or retirement facilities or combination thereof, or for private or public educational facilities.

### *FUNDING LIMITS*
The amount of credits issued cannot exceed $10 million, unless authorized by specific agency directors. Under no circumstances shall the amount issued exceed $25 million.

### *APPLICATION/APPROVAL PROCEDURE*
Applications are submitted to the MDFB for staff review and recommendation to the Board.

### *SPECIAL PROGRAM REQUIREMENTS*
Discretionary program and credits. The board assesses a 4% fee on all contributions.

### *CONTACT*

Missouri Development Finance Board
200 Madison Street • Suite 1000 • P.O. Box 567
Jefferson City • MO • 65102
Phone: 573-751-8479 • Fax: 573-526-4418
**E-mail: mdfb@ded.mo.gov • Web: www.mdfb.org**


MDFB
MISSOURI DEVELOPMENT FINANCE BOARD

*Revised December 2010*

# TAX CREDIT ANALYSIS

| | | |
|---|---|---|
| **Program Name:** MDFB Infrastructure Development Fund Contribution Tax Credit | | |
| **Department: Economic Development** | **Contact Name & No.: Krystal Davis 751-8479** | **Date:** October 2011 |
| **Program Category:** Redevelopment | **Type:** Tax Credit__X _ Other (specify)____ | |
| **Statutory Authority:** 100.286, RSMo | **Applicable Taxes:** Income Tax, excluding withholding tax; Corporate Franchise Tax, Bank Tax, Insurance Premium Tax, Other Financial Institutions Tax | |

**Program Description and Eligibility Requirements:**

Through this program the Missouri Development Finance Board is authorized to grant tax credits equal to fifty percent of contributions. Contributions are used to pay the cost of infrastructure construction.

**Explanation of How Award is Computed:** Entitlement _____ Discretionary __X___

Tax Credit is 50% of contribution received from taxpayer for specific approved project.

**Program Cap:** Cumulative $__________ (remainder of cumulative cap) $__________ Annual (See Below)________ None ________

**Explanation of cap:**

Prior to July 4, 2009, the Board was authorized to issue a maximum of $10 million dollars or five percent of the average growth in general revenue receipts in the preceding three fiscal years in tax credits during any **calendar year**. The statutory limit could be exceeded with the consent of the Directors of Dept of Economic Development, Dept of Revenue, and the Commissioner of Administration. (For FY2009 and previous years, all projects were authorized under this provision.)

Per statute, after July 4, 2009 the Board can authorized a maximum of $10 million in tax credits during any **calendar year**. The statutory limit can be increased an additional $15 million with the consent of the Directors of Dept of Economic Development, Dept of Revenue, and the Commissioner of Administration. Maximum authorization not to exceed $25 million.

**Explanation of Expiration of Authority:** N/A

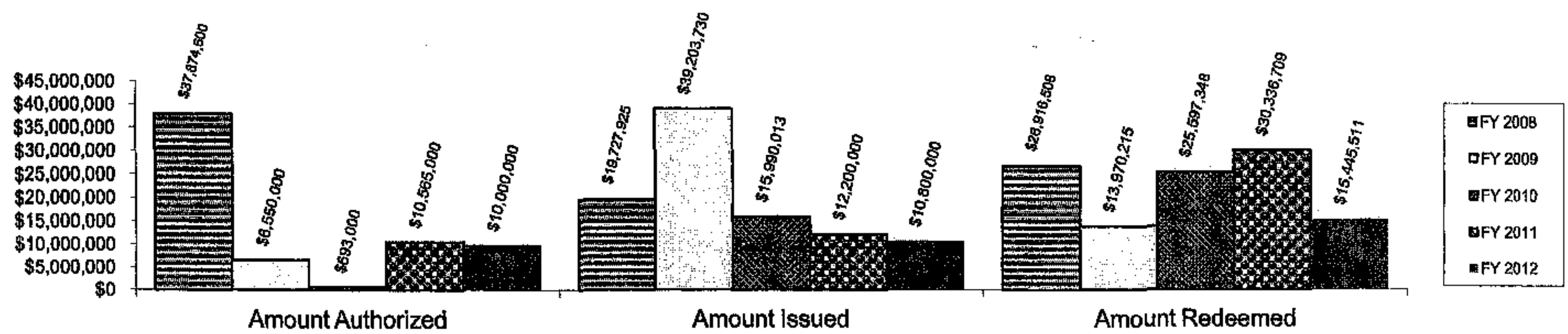
**Specific Provisions:** (if applicable)

Carry forward ___5__ years Carry Back __no_ years Refundable __no_ Sellable/Assignable __yes___ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 83 | 234 | 352 | 200 | 200 |
| Projects (#) | 14 | 9 | 8 | 7 | 5 |
| Amount Authorized | $37,874,600 | $6,550,000 | $693,000 | 10,565,000 | 10,000,000 |
| Amount Issued | $19,727,925 | $39,203,730 | $15,990,013 | 12,200,000 | 10,800,000 |
| Amount Redeemed | $26,916,508 | $13,970,215 | $25,597,348 | 30,336,709 | 15,445,511 |
| EST. Amount Outstanding | N/A | N/A | $28,182,220 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $8,521,492 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** MDFB Infrastructure Development Fund Contribution Tax Credit

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (15 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $6,654 | $25,864 |
| Indirect Fiscal Benefits | $12,944 | $50,314 |
| Total | $19,598 | $76,178 |
| **COSTS** | | |
| Direct Fiscal Costs | $231,000 | $679,639 |
| Indirect Fiscal Costs | $0 | |
| Total | $231,000 | $679,639 |
| **BENEFIT: COST** | 0.08 | 0.11 |

**Derivation of Benefits:**

Investment: (a) $2,220,106 in non-residential investment spending in 2011-2013, (b)$163,000 in engineering/legal services, (c)$825,902 in land acquisition costs, equating to real estate fees of $49,554.

Employment: (a) 5 new jobs in museum employment at specified wages between 2014-2025.

Other Assumptions: (a) real wage growth begins in 2015.

Incentives/Credits: (a)$693,000 in authorized contribution tax credit, redeemed between 2011-2013.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+ Statewide Model (remi-fiscal-PI+aug11)

**Other Benefits:**

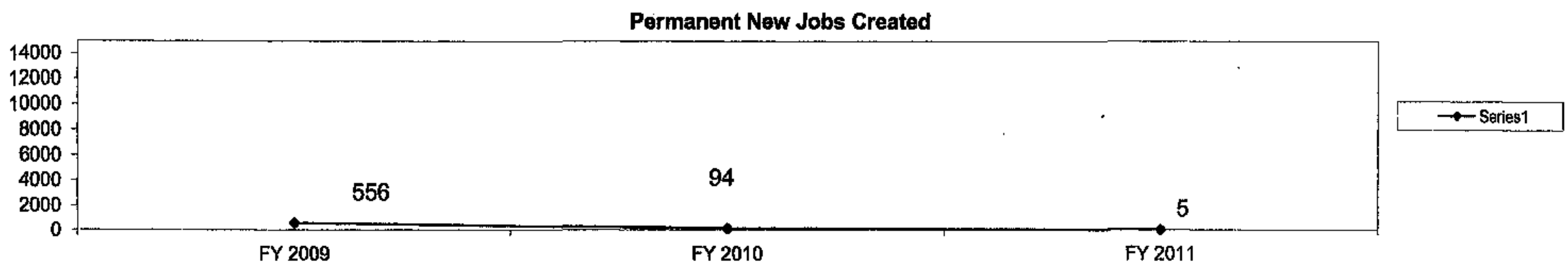
**In FY-2011, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $1.59 in new personal income totaling | $0.37 million |
| $2.78 in new value-added/GSP totaling | $0.64 million |
| $4.69 in new economic output totaling | $1.08 million |

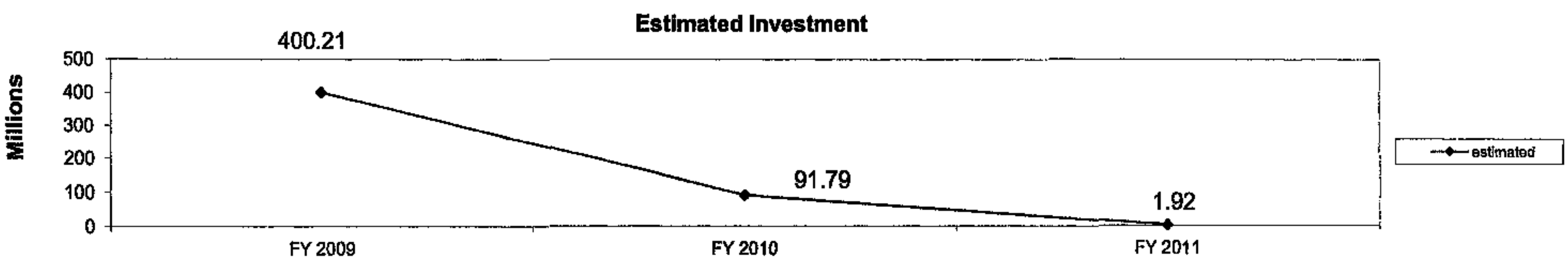
**Over 15 YEARS, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $5.69 in new personal income totaling | $3.87 million |
| $6.22 in new value-added/GSP totaling | $4.23 million |
| $9.26 in new economic output totaling | $6.29 million |

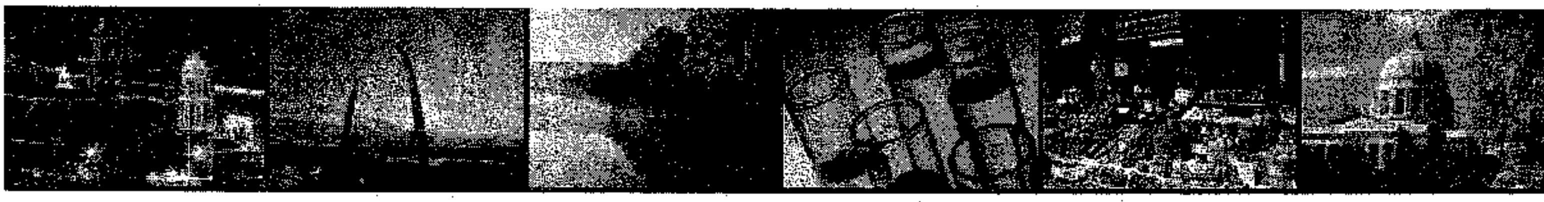
**PERFORMANCE MEASURE(S)**




**Comments on Performance Measure:**




**Comments on Performance Measure:**



# MISSOURI COMMUNITY COLLEGE NEW JOBS TRAINING PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT • DIVISION OF WORKFORCE DEVELOPMENT

### *PURPOSE*

Provides assistance in reducing the cost associated with expanding a workforce or locating a new facility in the state of Missouri through training services:

- Training customized to the specific needs of the industry;
- General occupational skill training.

### *AUTHORIZATION*

Sections 178.892 to 178.896 RSMo (2004)
Regulations: 4 CSR 195-3.010

### *ELIGIBLE AREAS*

An eligible project may be located anywhere within the state of Missouri.

### *ELIGIBLE APPLICANTS*

Businesses with a sound credit rating currently located in or locating to Missouri that are creating a substantial number of new jobs in Missouri by locating a new facility or expanding an existing workforce in Missouri.

### *ELIGIBILITY CRITERIA*

Businesses applying must be:

- engaged in interstate or intrastate commerce for the purpose of manufacturing, processing or assembling products;
- conducting research and development; or
- providing services in interstate commerce.

Retail businesses do not qualify for the program.

Other eligibility criteria may apply, such as types of jobs, type of industry and wage rates.

### *PROGRAM BENEFITS/ELIGIBLE USES*

The community colleges located in twelve districts in Missouri, in cooperation with the Missouri Department of Economic Development's Division of Workforce Development, administer the program. Funds for training and project costs are generated by using tax credits from the employer's regular withholding taxes that are paid for the employees in the created jobs. The amount paid is based on a percentage of the gross wages that have been paid to the employees. The tax withholding is equal to 2.5% of gross wages for the first 100 jobs, and 1.5% for the remaining jobs in the project. The tax withholding credits for the project are claimed for an average of 4 to 6 years to pay for project costs.

Training assistance can include skill assessments, pre-employment training, instructor costs, curriculum development, travel and a variety of other training-related services. On-the-job training expenses are restricted to no more than 50% of a project's training costs. Training may be provided by the company, a local educational agency or a training vendor.

### *FUNDING LIMITS*

Funding for this program is contingent upon the availability of funds. There is a limit on the total amount of outstanding project costs for all New Jobs Training Program projects. In addition, the amount of funds available each year is further controlled by the applicable appropriation.

### *APPLICATION/APPROVAL PROCEDURE*

The appropriate community college will submit a "Notice of Intent" for a potential project to the Division of Workforce Development. The Division will determine company eligibility and review for training duplication. On behalf of the company, the community college will then submit an application for the New Jobs Training Program outlining training details. Upon approval by the Division, the community college may enter into a formal contract agreement with the company. The community college board of trustees must approve all final project agreements.

Community college contacts may be obtained through the Division of Workforce Development's Industry Training Unit at (800) 877-8698 or e-mail at: wfdcusto@ded.mo.gov.

### *REPORTING REQUIREMENTS*

The community college will assist the company with documenting and submitting all reporting requirements for this program.

*Revised December 2010*

### *SPECIAL PROGRAM REQUIREMENTS*

If applicable, union consultation is required.

This program is subject to "clawback" legislation. If any jobs for which training assistance has been received are moved out of Missouri or eliminated within five years of the date the project is approved, the company may be responsible for repayment of all training assistance received through the program. The Director of the Department of Economic Development has the authority and discretion to determine any exemptions from the repayment requirement.

Any proposed amount is an estimate based on the assumptions provided by the company. Any variation in the actual salaries or number of jobs created could affect the proposed amount and possibly invalidate the proposal. This summary is for guidance only and does not state complete program requirements.

### *CONTACT*

Missouri Department of Economic Development

Division of Workforce Development

Business and Industry Services

421 East Dunklin • P.O. Box 1087

Jefferson City • MO • 65102

Phone: 573-526-8254 • Fax: 573-522-9496

Toll Free Phone: 800-877-8698

**E-mail: wfdcusto@ded.mo.gov**

**Web: http://ded.mo.gov**

TAX CREDIT ANALYSIS

| | | | |
|---|---|---|---|
| **Program Name:** Community College New Jobs Training Program | | | |
| **Department: Economic Development** | **Contact Name & No.: Amy Sublett, 526-8271** | | **Date: October, 2011** |
| **Program Category:** Education and Training | | **Type: Appropriation based on employer withholding** | |
| **Statutory Authority:** 178.892-178.896, RSMo. | | **Applicable Taxes: N/A - Is an appropriation of funds, not a credit** | |

**Program Description and Eligibility Requirements:**

Companies creating a substantial number of new jobs may qualify for training assistance through this program. This program is best suited for large attraction & expansion projects creating a substantial number of new jobs. Generally, funds are generated by deferring a portion of the state employer withholding tax - approximately 2% - on the newly created jobs. Eligible companies include manufacturing, research and development, and companies engaged in interstate commerce. This program is administered locally through the community colleges.

**Explanation of How Award Is Computed:** Entitlement _____ Discretionary X

A formula using the number of jobs to be created and the average annual salary of the workers in the new jobs calculates the amount that can be generated over a period of several years through the diversion of a portion of the employer withholding tax. Discretionary measures such as review of types of industry and wage rates paid are considered before approving a project.

**Program Cap:** Cumulative $55 million (remainder of cumulative cap) $42,669,969 Annual $________ None ________

**Explanation of cap: There is a statewide cap of $55 million on the amount of outstanding debt (total outstanding project amounts) there can be at any given time. This figure changes monthly as debt is retired on existing projects and new projects are issued.**

**Explanation of Expiration of Authority: Program sunsets July 1, 2018**

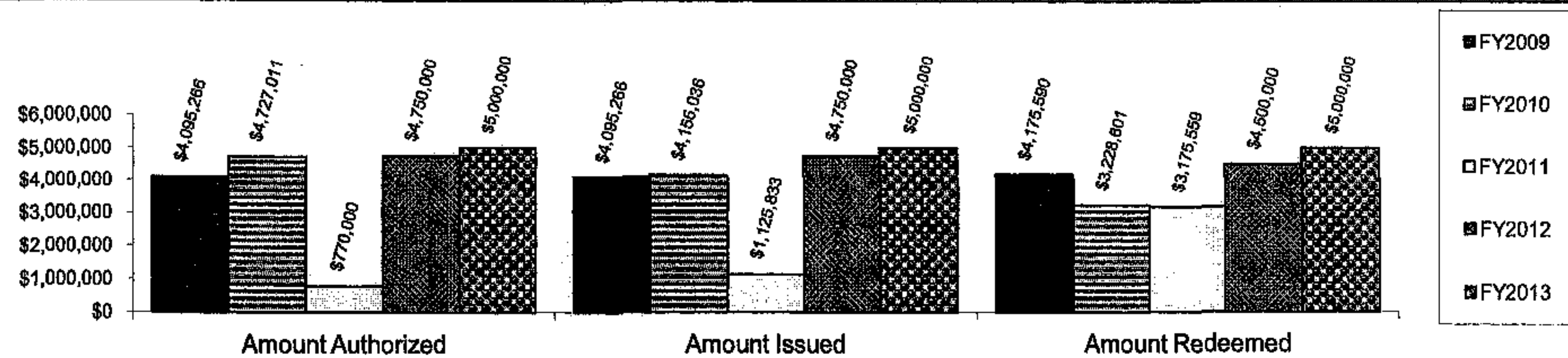
**Specific Provisions:** (if applicable)

Carry forward _____ years Carry Back _____ years Refundable _____ Sellable/Assignable _____ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 3 | 5 | 2 | 5 | 5 |
| Projects (#) | 3 | 5 | 2 | 5 | 5 |
| Amount Authorized | $4,095,266 | $4,727,011 | $770,000 | $4,750,000 | $5,000,000 |
| Amount Issued | $4,095,266 | $4,155,036 | $1,125,833 | $4,750,000 | $5,000,000 |
| Amount Redeemed | $4,175,590 | $3,228,601 | $3,175,559 | $4,500,000 | $5,000,000 |
| EST. Amount Outstanding | N/A | N/A | N/A | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | N/A | N/A | N/A |

HISTORICAL AND PROJECTED INFORMATION



**Program Name:** Community College New Jobs Training Program

**Comments on Historical and Projected Information:**

**BENEFIT- COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (10 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $1,124,090 | $11,227,953 |
| Indirect Fiscal Benefits | $313,665 | $3,133,039 |
| **Total** | $1,437,755 | $14,360,992 |
| **COSTS** | | |
| Direct Fiscal Costs | $128,333 | $728,377 |
| Indirect Fiscal Costs | $0 | $0 |
| **Total** | $128,333 | $728,377 |
| **BENEFIT: COST** | 11.20 | 19.72 |

**Derivation of Benefits**

**Investment:** (a) n/a
**Employment:** (a) 100 new jobs in Utilities (0 displaced) in 2011-2020 at average wages of $52,000 following training after 3 years.
**Incentives/Credits:** (a) $770,000 in authorized NJTP incentives between 2011-2017.
Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

**Other Benefits:**

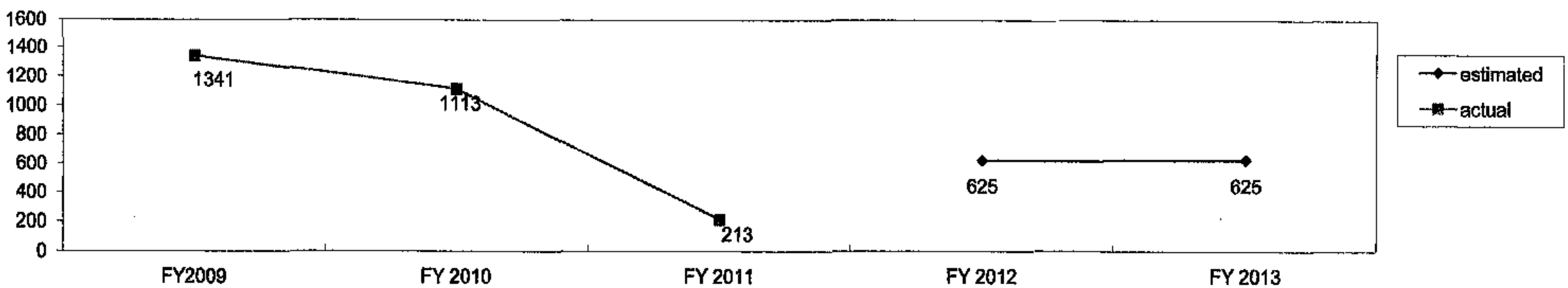
**In FY 11, every dollar of authorized program tax credits returns:**
$78.83 in new personal income totaling $10.12 million
$319.60 in new value-added/GSP totaling $41.02 million
$536.41 in new economic output totaling $68.84 million.

**Over 10 years, every dollar of authorized program tax credits returns:**
$153.61 in new personal income totaling $111.89 million
$577.04 in new value added/GSP totaling $420.31 million
$985.41 in new economic output totaling $717.75 million



**PERFORMANCE MEASURE(S)**

**Permanent New Jobs Created**

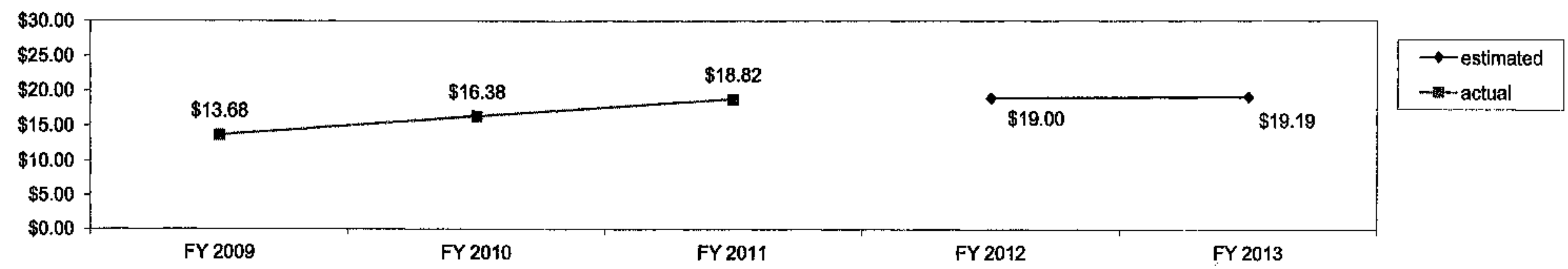



**Comments on Performance Measure:**

TAX CREDIT ANALYSIS

| | |
|---|---|
| **Program Name:** | Community College New Jobs Training Program |

## Average Wage




**Comments on Performance Measure:**

# MISSOURI COMMUNITY COLLEGE JOB RETENTION TRAINING PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT • DIVISION OF WORKFORCE DEVELOPMENT

### *PURPOSE*

Provides assistance in reducing the cost associated with retraining an existing workforce for the purpose of retaining jobs in the state of Missouri through training services:

- Training designed for the specific needs of the industry;
- General occupational skill training.

### *AUTHORIZATION*

Sections 178.760 to 178.764 RSMo (2004)
Regulations: 4 CSR 195-3.020

### *ELIGIBLE AREAS*

An eligible project may be located anywhere within the state of Missouri.

### *ELIGIBLE APPLICANTS*

Businesses with a sound credit rating currently located in Missouri that have retained at that site the level of employment for at least one year, and a minimum of 100 employees for two consecutive calendar years preceding the year in which the application for the program was made. In addition, the business must make a capital investment of at least one million dollars to acquire long-term assets.

### *ELIGIBILITY CRITERIA*

Businesses applying must be:

- engaged in interstate or intrastate commerce for the purpose of manufacturing, processing or assembling products;
- conducting research and development; or
- providing services in interstate commerce.

In addition to being determined at-risk, businesses must also meet one of the following criteria:

- Have made a substantial investment in new technology; or
- Be located in a border county of the state and represent a potential risk of relocation from the state; or
- Be determined to represent a substantial risk of relocation from the state by the Department of Economic Development.

Retail businesses do not qualify for this program.

Other eligibility criteria may apply, such as types of jobs, type of industry and wage rates.

### *PROGRAM BENEFITS/ELIGIBLE USES*

The community colleges, located in twelve districts in Missouri, in cooperation with the Missouri Department of Economic Development through the Division of Workforce Development, administer the program. Funds for training and project costs are generated by using tax credits from the employer's regular withholding taxes that are paid for the employees in the retained jobs. The tax withholding is equal to 2.5% of gross wages for the first 100 jobs, and 1.5% for the remaining jobs in the project. The tax withholding credits for the project are claimed for an average of 3 to 4 years to pay for project costs.

Training assistance can include skill assessments, instructor costs, curriculum development, travel and a variety of other training-related services. On-the-job training expenses are restricted to no more than 50% of a project's training costs. In addition, total expenses for equipment, supplies and travel cannot exceed 25% of a project's training costs. Training may be provided by the company, a local educational agency or a training vendor.

### *FUNDING LIMITS*

Funding for this program is contingent upon the availability of funds. There is a limit on the total amount of outstanding project costs for all Job Retention Training Program projects. In addition, the amount of funds available each year is further controlled by the applicable appropriation.

### *APPLICATION/APPROVAL PROCEDURE*

The appropriate community college will notify the Division of Workforce Development in writing of its intent to submit a Job Retention Training Program Application with an eligible employer. On behalf of the company, the community college will then submit an application for the Job Retention Training Program. Upon approval by the Division, the community college may enter into a formal contract agreement with the company. The community college board of trustees must approve all final project agreements.

Community college contacts may be obtained through the Division of Workforce Development's Industry Training Unit at (800) 877-8698 or e-mail at: wfdcusto@ded.mo.gov

*Revised December 2010*

### *REPORTING REQUIREMENTS*

The community college will assist the company with documenting and submitting all reporting requirements for this program.

### *SPECIAL PROGRAM REQUIREMENTS*

If applicable, union consultation is required.

This program is subject to "clawback" legislation. If any jobs for which training assistance has been received are moved out of Missouri or eliminated within five years of the date the project is approved, the company may be responsible for repayment. The Director of the Department of Economic Development has the authority and discretion to determine any exemptions from the repayment requirement.

Any proposed amount is an estimate based on the assumptions provided by the company. Any variation in the actual salaries or number of jobs retained could affect the proposed amount and possibly invalidate the proposal. This summary is for guidance only and does not state complete program requirements.

### *CONTACT*

Missouri Department of Economic Development
Division of Workforce Development
Business and Industry Services
421 East Dunklin • P.O. Box 1087
Jefferson City • MO • 65102
Phone: 573-526-8254 • Fax: 573-522-9496
Toll Free Phone: 800-877-8698
**E-mail: wfdcusto@ded.mo.gov**
**Web: http://www.ded.mo.gov**

MISSOURI
Department of Economic Development

# TAX CREDIT ANALYSIS

| | | | |
|---|---|---|---|
| **Program Name:** Job Retention Training Program | | | |
| **Department: Economic Development** | **Contact Name & No.: Amy Sublett, 526-8271** | | **Date:** October, 2011 |
| **Program Category:** Education and Training | | **Type: appropriation based on employer withholdings** | |
| **Statutory Authority:** 178.760 - 178.764 RSMo. | | **Applicable Taxes: N/A - is an appropriation of funds, not a tax credit** | |

**Program Description and Eligibility Requirements:**

Provides training assistance for job retention efforts. Companies making a large capital investment and/or at risk of leaving the state may be eligible. This program is best-suited for large retention and training projects. The company must make a minimum capital investment of $1 million and the retained jobs must have been in existence for the previous 2 calendar years. The company must also be making substantial capital investment, located in a border county, or be determined to represent a substantial risk of relocation.

**Explanation of How Award is Computed:** Entitlement ____ Discretionary _X_

A formula using the number of jobs to be retained and the average annual salary of workers in retained jobs calculates the amount that can be generated by diverting a portion of the employer withholding tax (approximately 2%). Discretionary measures such as review of types of industry, occupations, and wage rates are considered before approving a project.

**Program Cap:** Cumulative $__45 million (remainder of cumulative cap) $38,883,273 Annual $_________ None _______

**Explanation of cap: There is a statewide cap of $45 million on the amount of outstanding debt there can be at any given time. This figure changes monthly as debt is retired on existing projects and new projects are issued.**

**Explanation of Expiration of Authority: Program sunsets July 1, 2014**

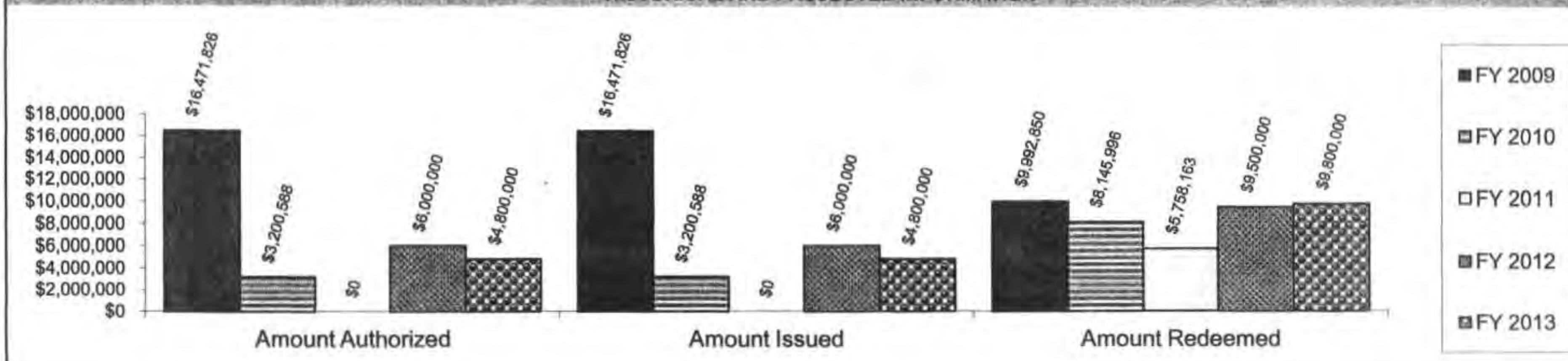
**Specific Provisions:** (if applicable)

Carry forward ____ years Carry Back ____ years Refundable ____ Sellable/Assignable ____ Additional Federal Deductions Available ____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 4 | 2 | 0 | 6 | 5 |
| Projects (#) | 4 | 2 | 0 | 6 | 5 |
| Amount Authorized | $16,471,826 | $3,200,588 | $0 | $6,000,000 | $4,800,000 |
| Amount Issued | $16,471,826 | $3,200,588 | $0 | $6,000,000 | $4,800,000 |
| Amount Redeemed | $9,992,850 | $8,145,996 | $5,758,163 | $9,500,000 | $9,800,000 |
| EST. Amount Outstanding | N/A | N/A | N/A | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | N/A | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** Job Retention Training Program

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (5 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | $0 | $0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | $0 | $0 |
| **BENEFIT: COST** | **0.00** | **0.00** |

**Derivation of Benefits**
**Investment:**
**Employment:**
**Other Assumptions:**
**Incentives/Credits:**

*Note: There were no new JRTP projects issued in FY'11 although there are 8 currently active projects. Based on data from FY'10, the direct and indirect fiscal benefit to the state over 5 years generated by retraining 1780 jobs is $46,203,031*

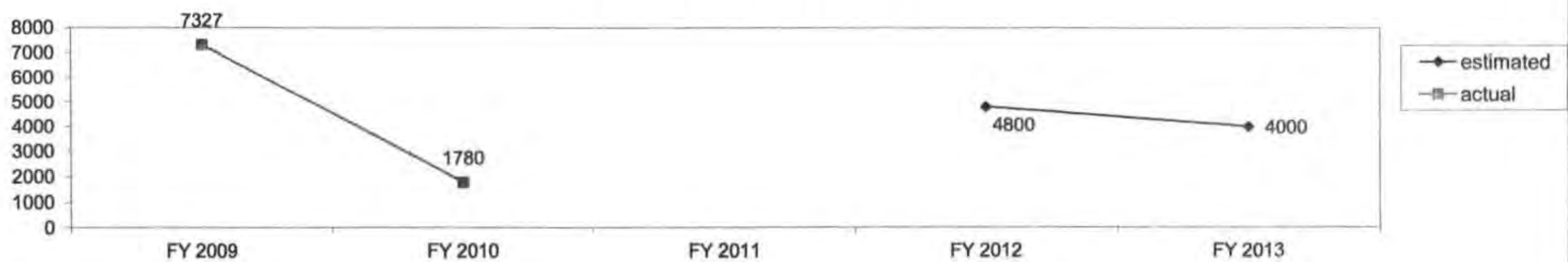
**Other Benefits:**

**In FY 11, every dollar of authorized program tax credits returns:**
**$ in new personal income totaling $ million**
**$ in new value-added/GSP totaling $ million**
**$ in new economic output totaling $ million.**

**Over 5 years, every dollar of authorized program tax credits returns:**
**$ in new personal income totaling $ million**
**$ in new value added/GSP totaling $ million**
**$ in new economic output totaling $ million**

**PERFORMANCE MEASURE(S)**

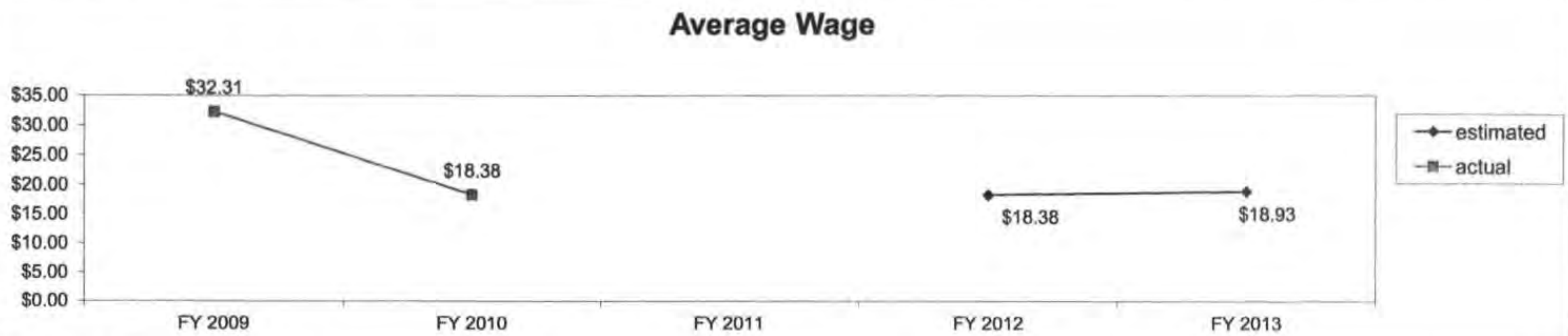
## Permanent Jobs Retained




**Comments on Performance Measure:**

## TAX CREDIT ANALYSIS

**Program Name:** Job Retention Training Program




**Comments on Performance Measure:**




**Comments on Performance Measure:**

# BROWNFIELD REDEVELOPMENT PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### PURPOSE

Provides financial incentives for the redevelopment of commercial/industrial sites that are contaminated with hazardous substances and have been abandoned or underutilized for at least three years.

### AUTHORIZATION

Sections 447.700 to 447.718, RSMo

### ELIGIBLE AREAS

Statewide.

### ELIGIBLE APPLICANTS

Any Missouri taxpayer is eligible to participate in the program.

### ELIGIBILITY CRITERIA

- The applicant cannot be a party who intentionally or negligently caused the release or potential release of hazardous substances at the project.
- If the property is not owned by a public entity, the city or county must endorse the project.
- The project must be accepted into the "Voluntary Cleanup Program" of the Missouri Department of Natural Resources (DNR).
- The project must be projected by the Missouri Department of Economic Development (DED) to result in the creation of at least ten new jobs or the retention of 25 jobs by a private commercial operation.

### PROGRAM BENEFITS/ELIGIBLE USES

- **Remediation Tax Credits**

  DED may issue tax credits for up to 100% of the cost of remediating the project property. DED will issue 75% of the credits upon adequate proof of payment of the costs; the remaining 25% will not be issued until a clean letter has been issued by DNR. The tax credit may also include up to 100 percent of the costs of demolition that are not directly part of the remediation activities, provided that the demolition is on the property where the voluntary remediation activities are occurring, the demolition is necessary to accomplish the planned use of the facility where the remediation activities are occurring, and the demolition is part of a redevelopment plan approved by the municipal or county government and the department of economic development. The demolition may occur on an adjacent property if the project is located in a municipality which has a population less than twenty thousand and the above conditions are otherwise met. The adjacent property shall independently qualify as abandoned or underutilized. The amount of the credit available for demolition not associated with remediation cannot exceed the total amount of credits approved for remediation including demolition required for remediation.

The tax credits can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax

The remediation tax credit's special attributes:

- Carry forward 20 years
- Sellable or transferable

### FUNDING LIMITS

The total state costs of the project tax credits must be less than the projected state economic impact of the project, as determined by DED.

The amount of remediation tax credits issued must be the least amount necessary to cause the project to occur.

*Revised December 2010*

## APPLICATION/APPROVAL PROCEDURE

An applicant must submit an application to DED for determination of eligibility and request for remediation tax credits.

An application must also be submitted to the Department of Natural Resources (DNR) for participation in the "Voluntary Cleanup Program." Acceptance into this program is a requirement of the Brownfield Redevelopment Program.

*Remediation that is performed prior to receipt of a written authorization for remediation tax credits from DED will not be eligible for tax credits and may jeopardize the project's overall eligibility for the program.*

Applications may be submitted year-round. Each application is reviewed on a case-by-case basis.

## REPORTING REQUIREMENTS

The "Tax Credit Accountability Act" reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

## SPECIAL PROGRAM REQUIREMENTS

Credits are subject to 2.5% issuance fee.

## CONTACT

Missouri Department of Economic Development

Division of Business and Community Services

Development Finance Team

301 West High Street • Room 770 • P.O. Box 118

Jefferson City • MO • 65102

Phone: 573-522-8004 • Fax: 573-522-9462

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

MISSOURI

Department of Economic Development

**Program Name:** Brownfield Jobs/Investment

# TAX CREDIT ANALYSIS

**Department: Economic Development** | **Contact Name & No.: Ann Perry 522-8006** | **Date:** October 2011

**Program Category:** Redevelopment | **Type: Tax Credit_x_ Other (specify)___**

**Statutory Authority:** 447.700 - .718, RSMo | **Applicable Taxes: Income tax; Corporate Franchise tax; bank tax; insurance premium tax; other financial institutions tax**

**Program Description and Eligibility Requirements:**
Credit for businesses at an eligible project that create at least 2 new jobs or retain at least 25 jobs which locates at a contaminated site that successfully participates in VCP. For eligibility, the property must be abandoned or underutilized for at least three years. Real or suspected environmental contamination and must enter DNR's Voluntary Cleanup Program. Project must create 10 new jobs or retain 25 jobs.

**Explanation of How Award is Computed:** Entitlement _____ Discretionary __x___

Combination of benefits of the BFC and EZ Programs, resulting in up to $500 in credits for each new or retained job, up to an additional $400 per new or retained job that exceeds 10 new jobs; And $400 per employee for workers who are difficult to employ or are eligible for certain relief programs; and a 2% investment credit, (each year for up to 10 years). Total benefits to project capped by state economic benefit of project.

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $_________ None ____x____

**Explanation of cap:**

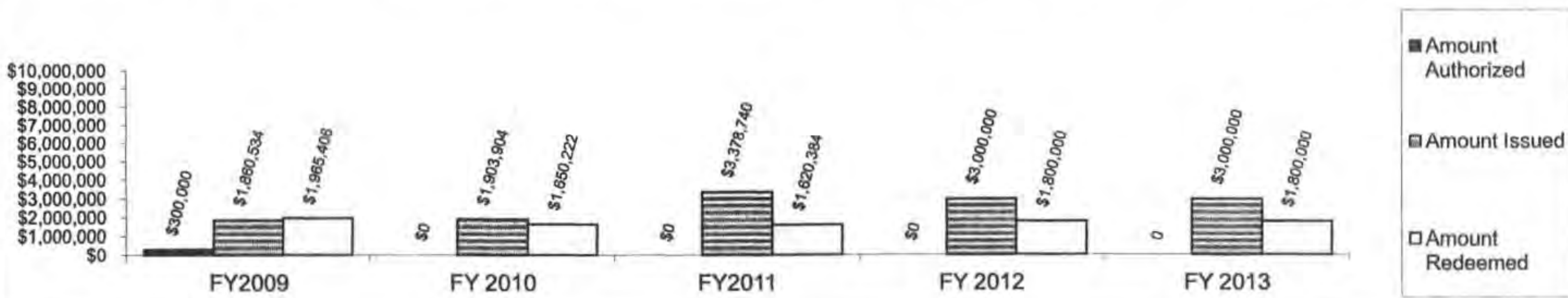
**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)

Carry forward _____ years Carry Back _____ years Refundable __x (at DED discretion) Sellable/Assignable _____ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 Actual | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (budget year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 4 | 4 | 4 | 4 | 4 |
| Projects (#) | 4 | 4 | 3 | 3 | 3 |
| Amount Authorized | $300,000 | $0 | $0 | $0 | $0 |
| Amount Issued | $1,860,534 | $1,903,904 | $3,378,740 | $3,000,000 | $3,000,000 |
| Amount Redeemed | $1,965,406 | $1,650,222 | $1,620,384 | $1,800,000 | $1,800,000 |
| EST. Amount Outstanding | N/A | N/A | N/A | N/A | N/A |
| EST. Amount Authorized but | N/A | N/A | N/A | N/A | N/A |



**Program Name:** Brownfield Jobs/Investment

# TAX CREDIT ANALYSIS

**Comments on Historical and Projected Information:**

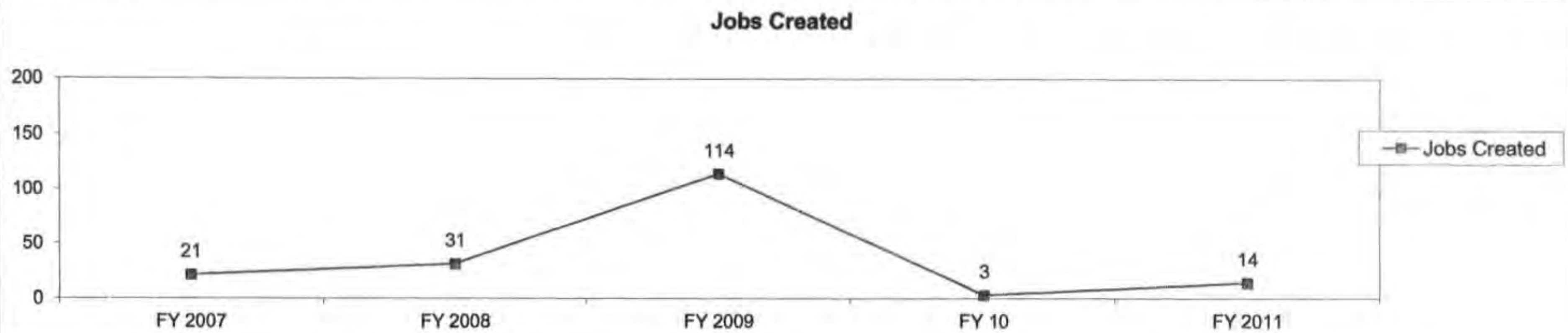
**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period 12 Years |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | $0 | $0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | $0 | $0 |
| **BENEFIT: COST** | **0.00** | **0.00** |

**Derivation of Benefits:**

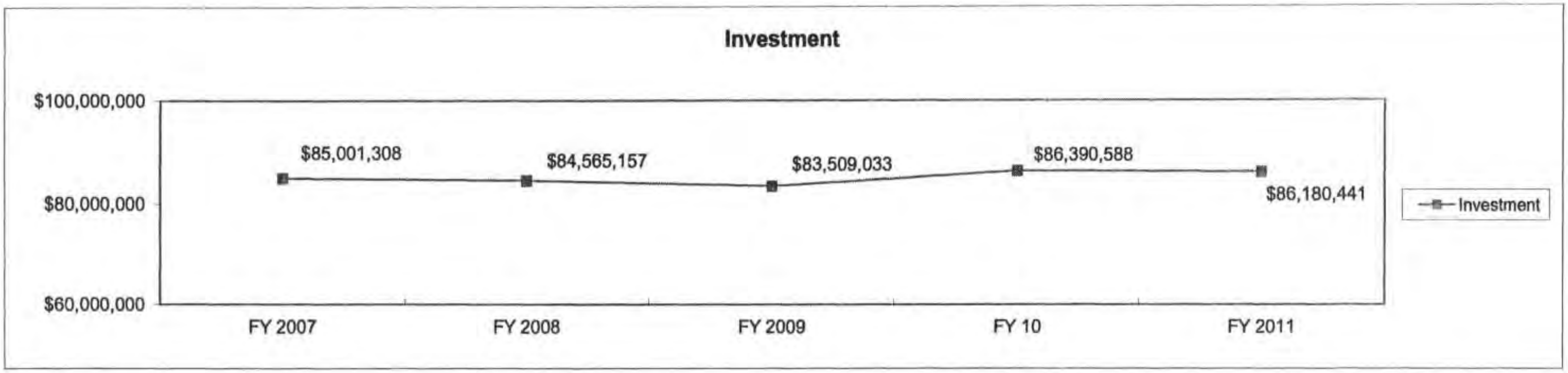
**No New Authorizations in FY 2011.**

**PERFORMANCE MEASURE(S)**

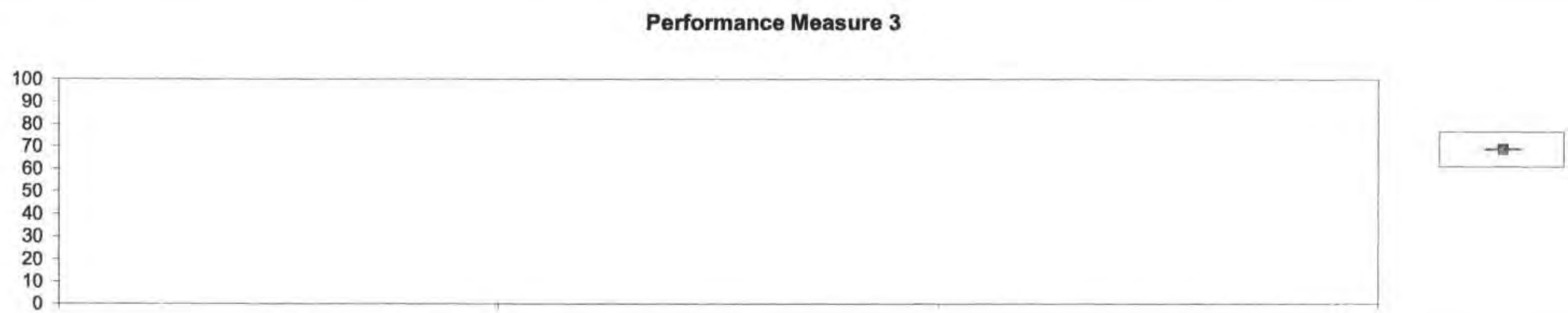



**Comments on Performance Measure:**

**Program Name:** Brownfield Jobs/Investment **TAX CREDIT ANALYSIS**




**Comments on Performance Measure:**




**Comments on Performance Measure:**

**Program Name:** Brownfield Remediation

# TAX CREDIT ANALYSIS

**Department:** Economic Development | **Contact Name & No.:** Ann Perry 522-8006 | **Date:** October 2011

**Program Category:** Redevelopment | **Type:** Tax Credit X Other (specify)____

**Statutory Authority:** 447.700 - 447.718, RSMo | **Applicable Taxes:** Income tax; Corporate Franchise tax; bank tax; insurance premium tax; other financial institutions tax

**Program Description and Eligibility Requirements:**

Provide an incentive to businesses/developers to redevelop property contaminated with hazardous wastes. Requirements are property abandoned or underutilized for at least three years. Real or suspected environmental contamination and must enter DNR's Voluntary Cleanup Program. Project must create 10 new jobs or retain 25 jobs.

**Explanation of How Award is Computed:** Entitlement ____ Discretionary X

Tax credit of up to 100% of eligible remediation costs. The program requires the project to enroll in DNR's Voluntary Cleanup Program. 75% upon payment of remediation costs; 25% upon issuance of DNR "clean letter". Must be the least amount necessary to cause the project to occur. Total benefits of project capped by state economic benefit of project.

**Program Cap:** Cumulative $________ (remainder of cumulative cap) $________ Annual $________ None X

**Explanation of cap:**

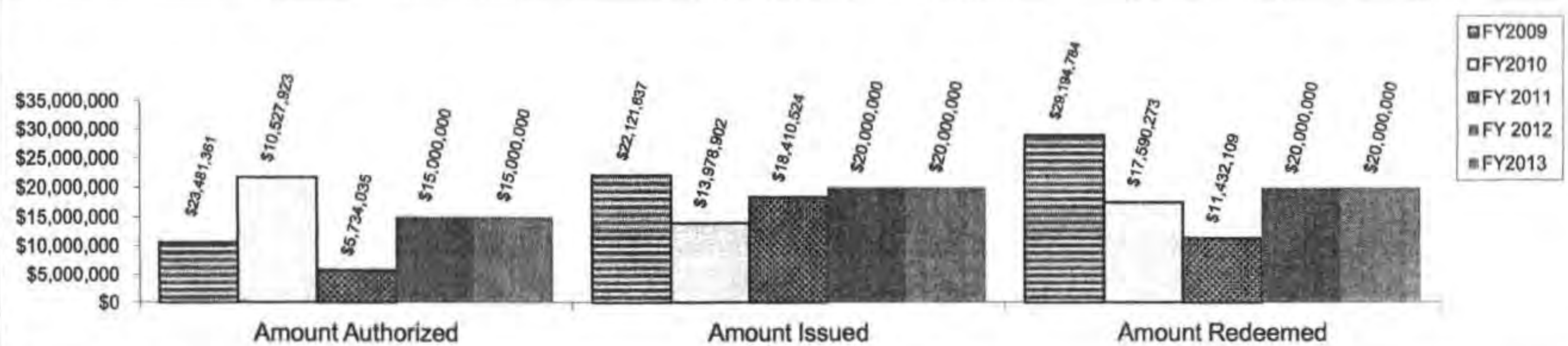
**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)

Carry forward 20 years Carry Back ____ years Refundable ____ Sellable/Assignable X Additional Federal Deductions Available ____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 75 | 67 | 60 | 65 | 65 |
| Projects (#) | 25 | 35 | 27 | 25 | 25 |
| Amount Authorized | $10,527,923 | $21,710,015 | $5,734,035 | $15,000,000 | $15,000,000 |
| Amount Issued | $22,121,637 | $13,978,902 | $18,410,524 | $20,000,000 | $20,000,000 |
| Amount Redeemed | $29,194,784 | $17,590,273 | $11,432,109 | $20,000,000 | $20,000,000 |
| EST. Amount Outstanding | N/A | N/A | $26,970,511 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $26,385,849 | N/A | N/A |



**Program Name:** Brownfield Remediation

## TAX CREDIT ANALYSIS

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period 10 Years |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $247,353 | $1,735,839 |
| Indirect Fiscal Benefits | $119,792 | $840,662 |
| **Total** | $367,145 | $2,576,501 |
| **COSTS** | | |
| Direct Fiscal Costs | $2,867,018 | $5,685,739 |
| Indirect Fiscal Costs | $0 | $0 |
| **Total** | $2,867,018 | $5,685,739 |
| **BENEFIT: COST** | **0.13** | **0.45** |

**Derivation of Benefits:**
**Investment:** (a) $4,000,000 in acquisition costs, resulting in real estate fees of $240,000 in 2011-2012, (b) $12,711,278 in non-residential investment spending in 2011-2012, (c) $290,000 in durable equipment in 2011-2012.
**Employment:** (a) 65 jobs (0 displaced) in misc. manufacturing, prof services, management of companies, and admin support services at average wages in 2011-2020.
**Other Assumptions:** (a) One FY2011 project received authorized credits previously in FY10, only additional job and investment activity was included for that project in this analysis, however the combined FY2010-2011 Benefit-Cost ratio for that project was 2.04. The mulit-year fiscal Benefit-Cost Ratio for this project when other program incentives are included is 1.85.
**Incentives/Credits:** (a) $5,734,035 in Authorized Brownfield Remediation Credits, redeemed in 2011-2012.
Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).
The multi-year fiscal Benefit-Cost Ratio is .37 when other program incentives are included.

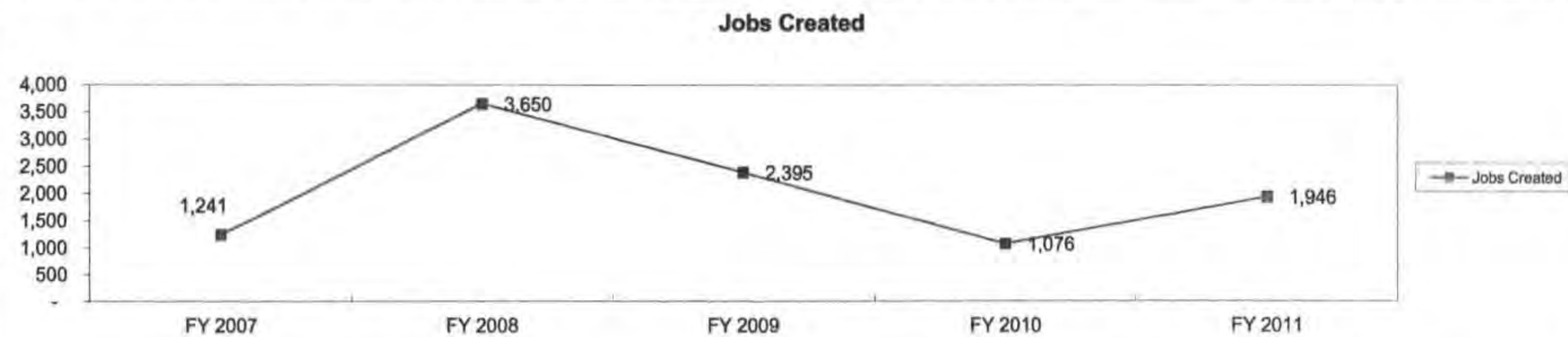
**Other Benefits:**
**In FY 2011, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $2.37 in new personal income totaling | $6.79 million |
| $4.79 in new value-added/GSP totaling | $13.73 million |
| $8.35 in new economic output totaling | $23.95 million |

**Over 10 years, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $10.97 in new person income totaling | $ 62.35 million |
| $20.66 in new value-added/GSP totaling | $117.48 million |
| $35.02 in new economic output totaling | $199.11 million |

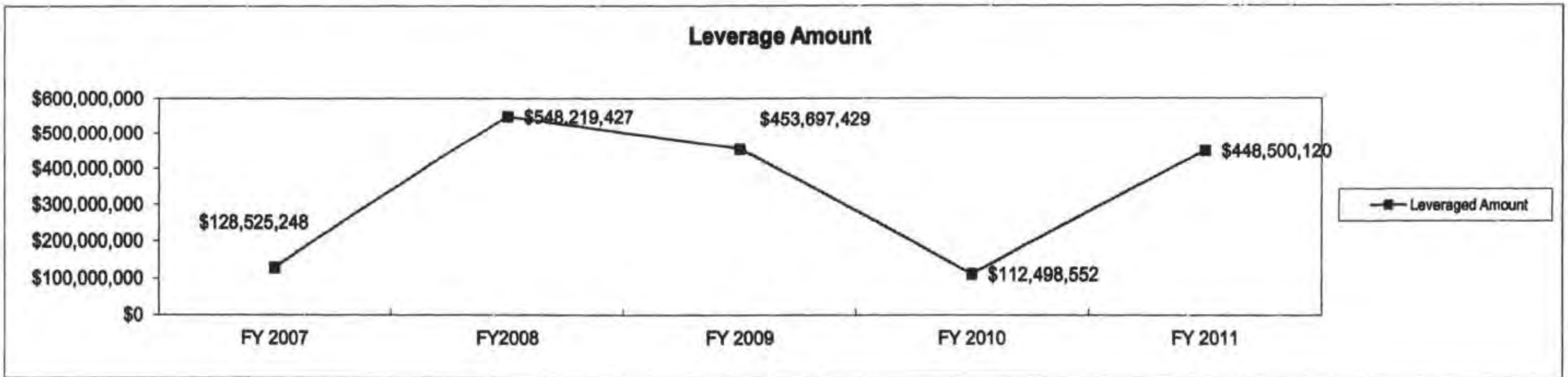
**PERFORMANCE MEASURE(S)**



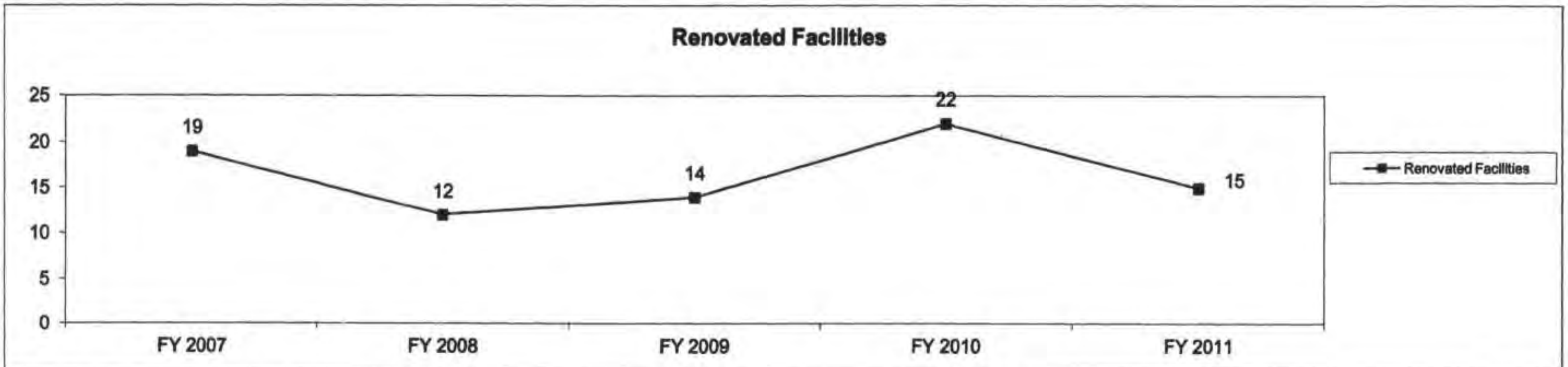

**Comments on Performance Measure:**

**Program Name:** Brownfield Remediation

## TAX CREDIT ANALYSIS




**Comments on Performance Measure:**




**Comments on Performance Measure:**

# HISTORIC PRESERVATION TAX CREDIT PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### PURPOSE

Provide an incentive for the redevelopment of commercial and residential historic structures in Missouri.

### AUTHORIZATION

Sections 253.545 to 253.559, RSMo

### ELIGIBLE AREAS

Statewide.

### ELIGIBLE APPLICANTS

Any taxpayer is eligible to participate in this program. Not-for-profit entities and government entities are ineligible.

### PROGRAM BENEFITS/ELIGIBLE USES

The program provides state tax credits equal to 25% of eligible costs and expenses of the rehabilitation of approved historic structures.

This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 148 –
    - Bank Tax
    - Insurance Premium Tax
    - Other Financial Institution Tax

This credit's special attributes:

- Carry back 3 years
- Carry forward 10 years
- Sellable or transferable

### FUNDING LIMITS

- Effective 1/1/2010, there is a program cap of $70 million for projects receiving tax credits over $275,000.
- Effective 7/1/2010, the cap is $140 million for projects receiving tax credits over $275,000.
- Owner occupied residential has a project cap of $250,000 and projects receiving less than $275,000 do not fall under the program cap.

### APPLICATION/APPROVAL PROCEDURE

An application is submitted to the Missouri Department of Economic Development (DED), which will then be submitted to the State Historic Preservation Office to determine the eligibility of the property and proposed rehabilitation, based on the standards of the U.S. Department of the Interior. There are no application deadlines, and the program is non-competitive.

### REPORTING REQUIREMENTS

The "Tax Credit Accountability Act" reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

### SPECIAL PROGRAM REQUIREMENTS

An eligible property must be:

- listed individually on the National Register of Historic Places;
- certified by the Missouri Department of Natural Resources as contributing to the historical significance of a certified historic district listed on the National Register; or
- of a local historic district that has been certified by the U.S. Department of the Interior.

The costs and expenses associated with the rehabilitation must exceed 50% of the total basis of the property (acquisition cost).

### CONTACT

Missouri Department of Economic Development
Division of Business and Community Services
Development Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-522-8004 • Fax: 573-522-9462

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

MISSOURI
Department of Economic Development

*Revised April 2010*

# TAX CREDIT ANALYSIS

**Program Name:** Historic Preservation (HTC)

**Department:** Economic Development | **Contact Name & No.:** Ann Perry 522-8006 | **Date:** October, 2011

**Program Category:** Redevelopment | **Type:** Tax Credit_X___ Other (specify)____

**Statutory Authority:** 253.545 -253.561, RSMo | **Applicable Taxes:** Income tax, bank tax, insurance premium tax, other financial institutions

**Program Description and Eligibility Requirements:**

25% credit issued for qualified rehabilitation costs on historic structures. Individuals, organizations and businesses which have a Missouri liability are eligible to apply.

**Explanation of How Award is Computed:** Entitlement _X___ Discretionary _____

Applicant applies to DED at beginning of project to receive preliminary approval. Along with application requirements, proposed work is reviewed by DNR SHPO. After work is complete, applicant files second application along with proof of expenses. Credits are issued after project has met program requirements and work is complete. This is a fiscal year program.

**Program Cap:** Cumulative $__________ (remainder of cumulative cap) $__________ Annual $______X____ None

**Explanation of cap:**

January 1, 2010 - June 30, 2010 cap is $70M; Beginning FY 11 cap is $140M /FY. Projects not under cap: Owner-occupied residences (capped at $250,000 in credits) and projects to receive $275,000 in credits.

**Explanation of Expiration of Authority: 253.550, RSMo**

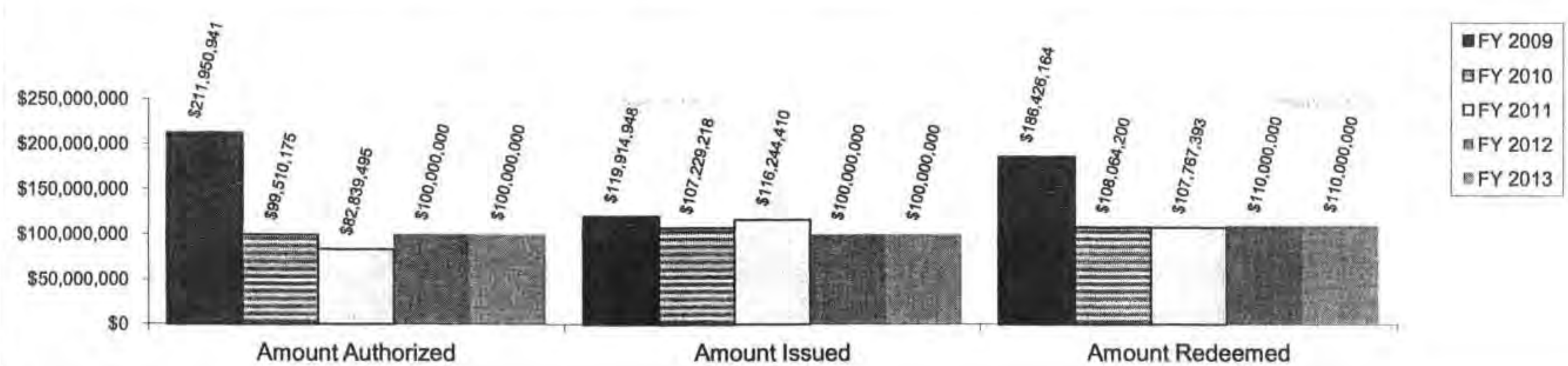
**Specific Provisions:** (if applicable)

Carry forward _10__years Carry Back _3__ years Refundable _____ Sellable/Assignable _X__ Additional Federal Tax Credits Available _X__

**Comments on Specific Provisions:** 20% Federal Historic Credit

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 197 | 219 | 161 | 200 | 200 |
| Projects (#) | 197 | 219 | 161 | 200 | 200 |
| Amount Authorized | $211,950,941 | $99,510,175 | $82,839,495 | $100,000,000 | $100,000,000 |
| Amount Issued | $119,914,948 | $107,229,218 | $116,244,410 | $100,000,000 | $100,000,000 |
| Amount Redeemed | $186,426,164 | $108,064,200 | $107,767,393 | $110,000,000 | $110,000,000 |
| EST. Amount Outstanding | N/A | N/A | $139,769,485 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $275,184,592 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** Historic Preservation (HTC)

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period 10-Year |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $398,073 | $5,041,228 |
| Indirect Fiscal Benefits | $804,424 | $10,187,286 |
| **Total** | $1,202,497 | $15,228,514 |
| **COSTS** | | |
| Direct Fiscal Costs | $0 | $78,223,969 |
| Indirect Fiscal Costs | $0 | 0 |
| **Total** | $0 | $78,223,969 |
| **BENEFIT: COST** | **#DIV/0!** | **0.19** |

**Derivation of Benefits:**

**Investment:** (a) $176,542,572 in Residential Investment Spending between 2011-2015; (b) $153,015,407 in Non-Residential Investment Spending between 2011-2015.

**Employment:** (a) 828 jobs in local competitive markets in Manufacturing and Service industries in 2016-2020.

**Incentives/Credits:** (a) $82,389,495 in Authorized Historic Preservation Tax Credits, redeemed at the rate of 80% in year 3 and 20% in year 5.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

The multi-year fiscal Benefit-Cost Ratio is 0.13 when other program incentives are included.

**Other Benefits:**

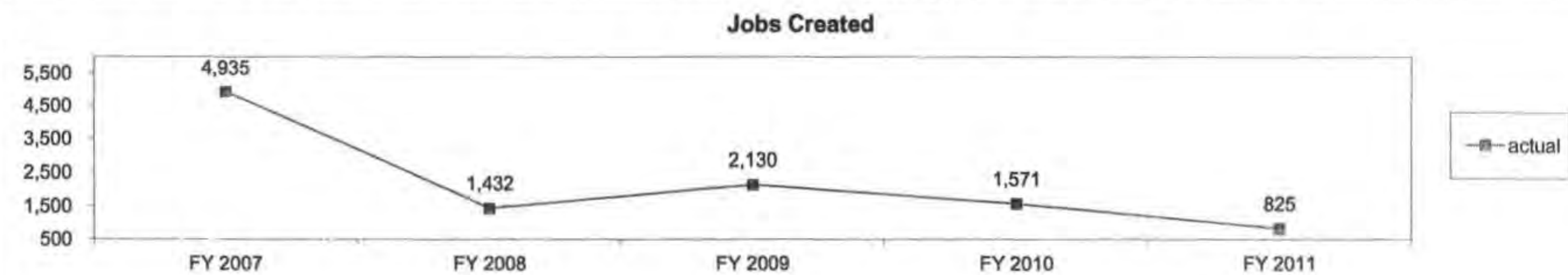
**In FY 2011, every dollar of authorized program tax credits returns**

| | |
|---|---|
| N/A in new personal income totaling | $17.75 million |
| N/A in new value-added/GSP totaling | $30.85 million |
| N/A in new economic output totaling | $53.28 million |

**Over 10 years, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $3.83 in new personal income totaling | $299.54 million |
| $7.04 in new value-added/GSP totaling | $550.90 million |
| $12.74 in new economic output totaling | $996.73 million |

**PERFORMANCE MEASURE(S)**

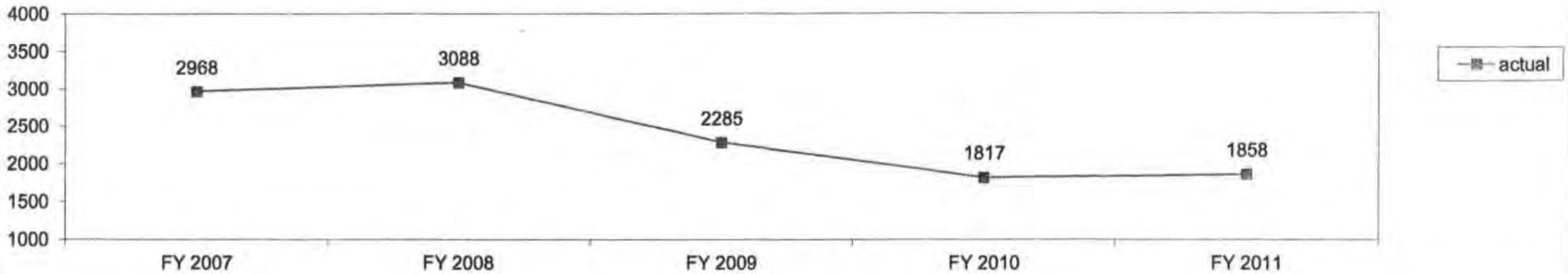



**Comments on Performance Measure:**

## TAX CREDIT ANALYSIS

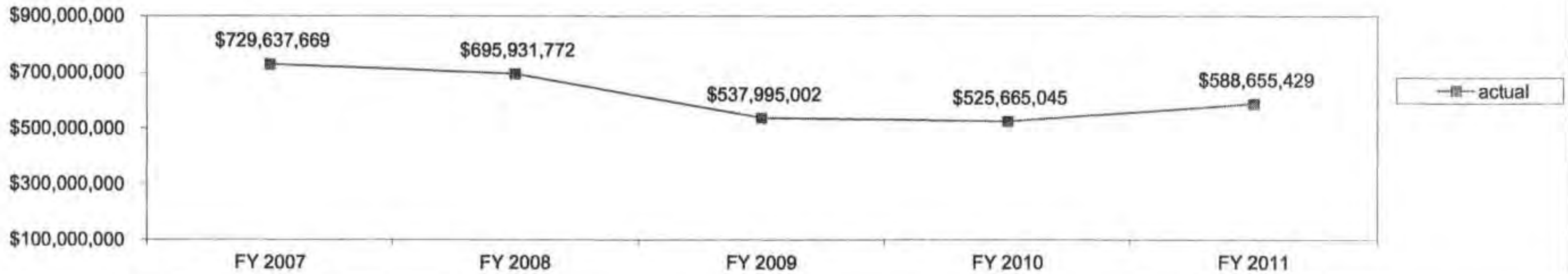
**Program Name:** Historic Preservation (HTC)

### Housing Units




**Comments on Performance Measure:**

### Amount Leveraged




**Comments on Performance Measure:**

# LAND ASSEMBLAGE TAX CREDIT PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### *PURPOSE*

Support redevelopment of blighted areas into productive use.

### *AUTHORIZATION*

Section 99.1205, RSMo. (HB1, Special Session, 2007).

### *ELIGIBLE AREAS*

- An area of at least 75 acres;
- At least 80% must be within a Distressed Area (applicable to other DED programs) or a federal "Qualified Census Tract" (26 U.S.C. Section 42);
- The redeveloper must acquire at least 50 acres of the area;
- The average parcels per acre must be four or more; and
- Less than five percent of the acreage for acquisition by the redeveloper under the redevelopment plan shall consist of owner-occupied residences.

### *ELIGIBLE APPLICANTS*

Redeveloper, which is a person, firm, partnership, trust, limited liability company, or corporation.

### *ELIGIBILITY CRITERIA*

The redeveloper must have incurred acquisition cost for at least 50 acres of eligible parcels, have been appointed the redeveloper of the area by a city or county, have entered into a redevelopment agreement, and have been approved for redevelopment incentives for the area.

### *PROGRAM BENEFITS/ELIGIBLE USES*

State tax credits are provided to the redeveloper based on 50% of the acquisition costs and 100% of the interest costs incurred for a period of five years after the acquisition of an eligible parcel. Maintenance costs (boarding up and securing vacant structures, costs of removing trash, and costs of cutting grass and weeds) may also be included as acquisition costs.

### *FUNDING LIMITS*

- Maximum aggregate amount of tax credits for all projects: $95 million.
- Maximum annual amount of tax credits, all projects (by one or more redevelopers): $20 million. If the amount to be issued to more than one redeveloper exceeds $20 million/year, the amount will be pro-rated between the redevelopers. Any amount of tax credits that exceeds the $20 million annual cap shall be carried forward for the benefit of the redevelopers to subsequent years.

### *APPLICATION/APPROVAL PROCEDURE*

A redeveloper may submit an application to the Department of Economic Development (DED). The redeveloper must identify the boundaries of the eligible project area in the application. The department shall verify that the municipal authority held the requisite hearings and gave the requisite notices for such hearings in accordance with the applicable economic incentive act and municipal ordinances.

### *REPORTING REQUIREMENTS*

Redevelopers must submit satisfactory evidence of all acquisition, maintenance, and interest costs to DED annually prior to November 15. If maintenance costs are to be included, DED must post on its website the type and amount of such costs.

### *SPECIAL PROGRAM REQUIREMENTS*

- No tax credits shall be authorized after August 28, 2013. Any tax credits which have been authorized on or before August 28, 2013, but not issued, may be issued, subject to the limitations provided under this subsection, until all such authorized tax credits have been issued.
- Tax credits may be applied against the taxes imposed under chapters 143, 147, and 148, RSMo, except for sections 143.191 to 143.265, RSMo., or any unused portion may be carried forward for credit against the taxes imposed under chapters 143, 147, and 148, RSMo, for the succeeding six years, or until the full credit is used, whichever occurs first. The applicant shall not be entitled to a tax credit for taxes imposed under sections 143.191 to 143.265.
- Unused tax credits may be sold, assigned, or transferred. Such transfer must be submitted to DED on Form MO-TF.

### *CONTACT*


Missouri Department of Economic Development
Division of Business and Community Services
Development Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-522-8004 • Fax: 573-522-9462
**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**


MISSOURI
Department of Economic Development

*Revised August 2009*

## TAX CREDIT ANALYSIS

**Program Name:** Distressed Areas Land Assemblage

**Department:** Economic Development | **Contact Name & No.:** Ann Perry 522-8006 | **Date:** October 2011

**Program Category:** Redevelopment | **Type: Tax Credit__x_ Other (specify)____**

**Statutory Authority:** 99.1205 | **Applicable Taxes:** Income tax, bank tax, insurance premium tax, other financial institutions

**Program Description and Eligibility Requirements:**

Applicant that has incurred, within an eligible project area, acquisition costs for the acquisition of 50 acres of at least seventy-five acres and whom has been appointed by the local municipality as the redeveloper of the redevelopment area is entitled to a tax credit of fifty percent of the acquisition costs and one hundred percent of the interest costs incurred for a period of five years after the acquisition of an eligible parcel.

**Explanation of How Award is Computed:** Entitlement __x___ Discretionary _____

Tax credit amount equal to fifty percent of the acquisition costs which includes environmental assessments, closing costs, real estate brokerage fees, reasonable demolition costs of vacant structures, and reasonable maintenance costs. The tax credit amount is equal to one hundred percent for interest costs for a period of five years which include interest, loan fees, and closing costs. This is a calendar year credit.

**Program Cap:** Cumulative $_95M________ (remainder of cumulative cap) $__________ Annual $_20M________ None ________

**Explanation of cap:**

Tax credits that will exceed the $20M in any year shall either be issued to one applicant, if there is only one applicant, or issued on a pro rata basis to all applicants entitled to receive tax

**Explanation of Expiration of Authority:** No tax credits shall be authorized after 8/28/2013.

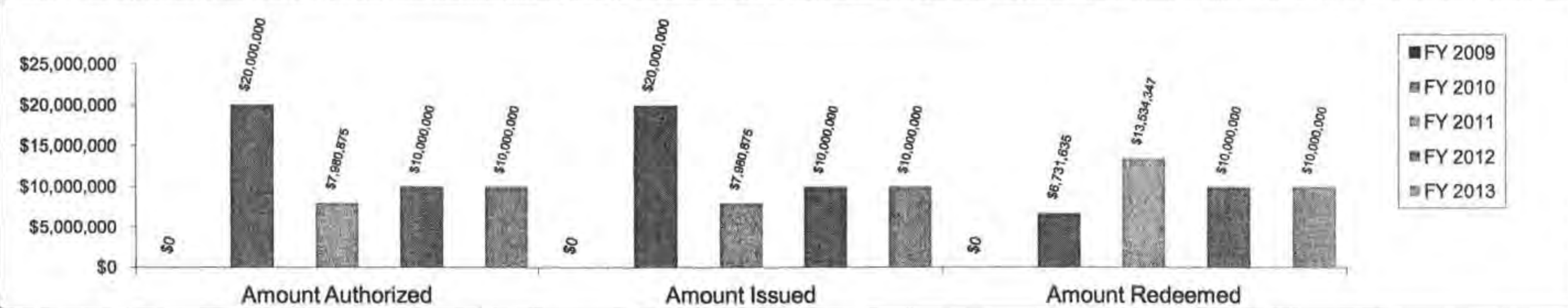
**Specific Provisions:** (if applicable)

Carry forward __6___ years Carry Back _____ years Refundable _____ Sellable/Assignable x Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 0 | 3 | 1 | 2 | 2 |
| Projects (#) | 0 | 1 | 1 | 2 | 2 |
| Amount Authorized | $0 | $20,000,000 | $7,980,875 | $10,000,000 | $10,000,000 |
| Amount Issued | $0 | $20,000,000 | $7,980,875 | $10,000,000 | $10,000,000 |
| Amount Redeemed | $0 | $6,731,635 | $13,534,347 | $10,000,000 | $10,000,000 |
| EST. Amount Outstanding | N/A | N/A | $7,555,476 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



## TAX CREDIT ANALYSIS

**Program Name:** Distressed Areas Land Assemblage

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (5-Year) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $94,160 | $94,540 |
| Indirect Fiscal Benefits | $50,327 | $50,530 |
| Total | $144,487 | $145,070 |
| **COSTS** | | |
| Direct Fiscal Costs | $5,985,656 | $7,947,265 |
| Indirect Fiscal Costs | $0 | $0 |
| Total | $5,985,656 | $7,947,265 |
| **BENEFIT: COST** | **0.02** | **0.02** |

**Derivation of Benefits:**

**Investment:** (a) $7,808,031 in Acquisition Costs resulting in Real Estate Fees of $463,329, (b) $4,178,229 in brokerage, loan, and interest fees to banking authorities, (c) $831,451 in Maintenance costs in FY2011.
**Employment:** (a) n/a
**Other Assumptions:** (a) n/a
**Incentives/Credits:** (a) $7,980,875 in Authorized Land Assemblage credits, redeemed between 2011-2012.
Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

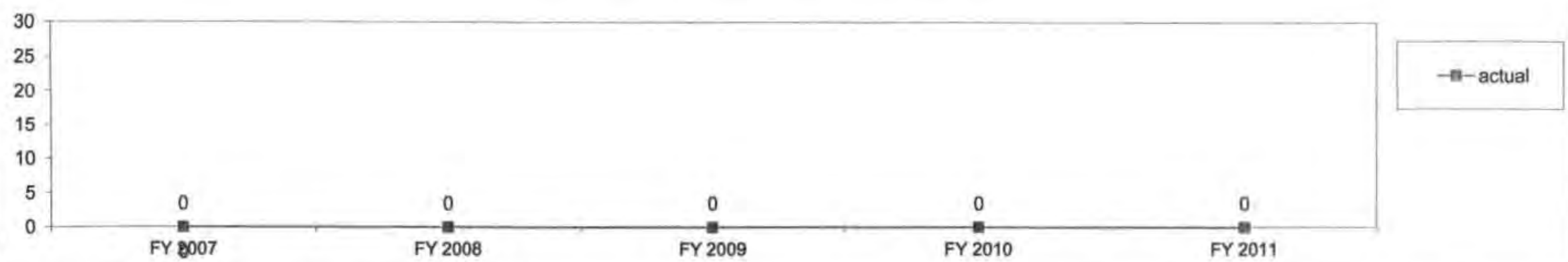
**Other Benefits:**

**In FY 2011, every dollar of authorized program tax credits returns**
$0.26 in new personal income totaling $1.56 million
$0.75 in new value-added/GSP totaling $4.52 million
$1.23 in new economic output totaling $7.37 million

**Over 5 YEARS, every dollar of authorized program tax credits returns**
$0.22 in new personal income totaling $1.77 million
$0.57 in new value-added/GSP totaling $4.57 million
$0.94 in new economic output totaling $7.48 million

**PERFORMANCE MEASURE(S)**

### Parcels of land redeveloped




**Comments on Performance Measure:**

# NEIGHBORHOOD PRESERVATION ACT

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### *PURPOSE*

To provide an incentive for the rehabilitation or construction of owner-occupied homes in certain areas of the state.

### *AUTHORIZATION*

Sections 135.475 to 135.487, RSMo

### *ELIGIBLE AREAS*

"Qualifying Areas" include "distressed communities," as defined in 135.530, RSMo, and areas with a median household income of less than 70% of the median household income for the applicable MSA or non-MSA.

"Eligible Areas" with a median household income of 70% to 89% of the median household income for the applicable MSA or non-MSA.

### *ELIGIBLE APPLICANTS*

Any taxpayer who incurs eligible costs for a new residence or rehabilitates a residence for owner occupancy that is located in a designated area.

### *PROGRAM BENEFITS/ELIGIBLE USES*

The Department of Economic Development (DED) issues state tax credits to a homeowner who rehabilitates a home or to a homeowner or developer that constructs a new home for owner-occupancy in certain areas of the state.

This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax

This credit's special attributes:

- Carry back 3 years
- Carry forward 5 years
- Sellable or transferable

### *FUNDING LIMITS*

The maximum credits available are $8 million for Qualifying Areas and $8 million for Eligible Areas.

The credits for a project are determined as follows:

- New Residences in Eligible Areas – 15% of eligible costs, tax credits cannot exceed $25,000 per residence;
- New Residences in Qualifying Areas – 15% of eligible costs, tax credits cannot exceed $40,000 per residence;
- Substantial Rehabilitation in Eligible Areas – 25% of eligible costs, minimum costs $10,000, tax credits cannot exceed $25,000 per residence;
- Substantial Rehabilitation in Qualifying Areas – 35% of eligible costs, minimum costs the greater of $5,000 or 50% of the purchase price, tax credit cannot exceed $70,000 per residence.
- Non-substantial Rehabilitation in Qualifying Areas – 25% of eligible costs, minimum costs $5,000, tax credits cannot exceed $25,000 per residence.

### *APPLICATION/APPROVAL PROCEDURE*

A pre-application is submitted to DED that includes cost estimates and scope of work. Applications will be accepted during an application cycle starting in September and ending in mid-November. The applications are granted preliminary approval based on a lottery process.

### *REPORTING REQUIREMENTS*

The "Tax Credit Accountability Act" reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

### *SPECIAL PROGRAM REQUIREMENTS*

Tax credits may not be claimed in addition to any other state tax credits, with the exception of the Historic Preservation tax credit authorized by sections 253.545 to 253.559, RSMo. If Historic Preservation tax credits are claimed, the maximum available credits under this program will be the lesser of 20% of the eligible costs or $40,000.

### *CONTACT*

Missouri Department of Economic Development
Division of Business and Community Services
Development Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-522-8004 • Fax: 573-522-9462

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

MISSOURI
Department of Economic Development

*Revised April 2010*

# TAX CREDIT ANALYSIS

**Program Name:** Neighborhood Preservation Tax Credit (NPA)

**Department:** Economic Development | **Contact Name & No.:** Ann Perry 522-8006 | **Date:** October 2011

**Program Category:** Housing | **Type:** Tax Credit _X_ Other (specify)____

**Statutory Authority:** 135.475 - 135.487, RSMo | **Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax

**Program Description and Eligibility Requirements:**

Provide an incentive for homeowners in certain lower income areas to rehabilitate their home, or incentive for "in-fill" new construction of owner-occupied housing. Geographic eligibility restrictions; age of home restrictions; must be residence intended for owner-occupancy.

**Explanation of How Award is Computed:** Entitlement _X_ Discretionary _____

Tax Credit of 25% - 35% of eligible renovation costs, or 15% of new construction. This is a calendar year program.

**Program Cap:** Cumulative $__________ (remainder of cumulative cap) $__________ Annual $ 16 million___ None ________

**Explanation of cap:**

$8M for eligible areas; $8M for qualifying areas (as defined by law). Credits are awarded on a first-come first-served basis by utilizing a lottery system.

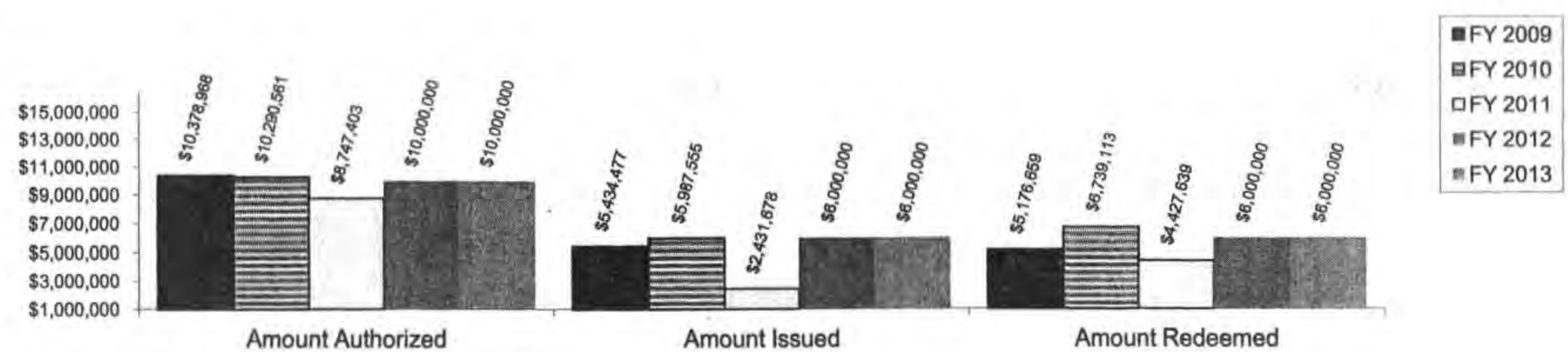
**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)

Carry forward _5_ years Carry Back _3_ years Refundable _____ Sellable/Assignable _X_ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 192 | 202 | 97 | 150 | 150 |
| Projects (#) | 192 | 202 | 97 | 150 | 150 |
| Amount Authorized | $10,378,968 | $10,290,561 | $8,747,403 | $10,000,000 | $10,000,000 |
| Amount Issued | $5,434,477 | $5,987,555 | $2,431,678 | $6,000,000 | $6,000,000 |
| Amount Redeemed | $5,176,659 | $6,739,113 | $4,427,639 | $6,000,000 | $6,000,000 |
| EST. Amount Outstanding | N/A | N/A | $3,997,424 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $41,838,844 | N/A | N/A |



# TAX CREDIT ANALYSIS

**Program Name:** Neighborhood Preservation Tax Credit (NPA)

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period 5 Years |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $425,172 | $785,758 |
| Indirect Fiscal Benefits | $155,802 | $287,937 |
| **Total** | $580,974 | $1,073,695 |
| **COSTS** | | |
| Direct Fiscal Costs | $8,747,403 | $8,747,403 |
| Indirect Fiscal Costs | $0 | 0 |
| **Total** | $8,747,403 | $8,747,403 |
| **BENEFIT: COST** | **0.07** | **0.12** |

**Derivation of Benefits:**

**Investment:** (a) $64,837,794 in residential investment spending in 2011-2012.

**Employment:** (a) n/a.

**Other Assumptions:** (a) n/a.

**Incentives/Credits:** (a) $8,747,403 in authorized NPA credits, redeemed in 2011

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

**Other Benefits:**

**In FY2011, every dollar of authorized program tax credits returns**

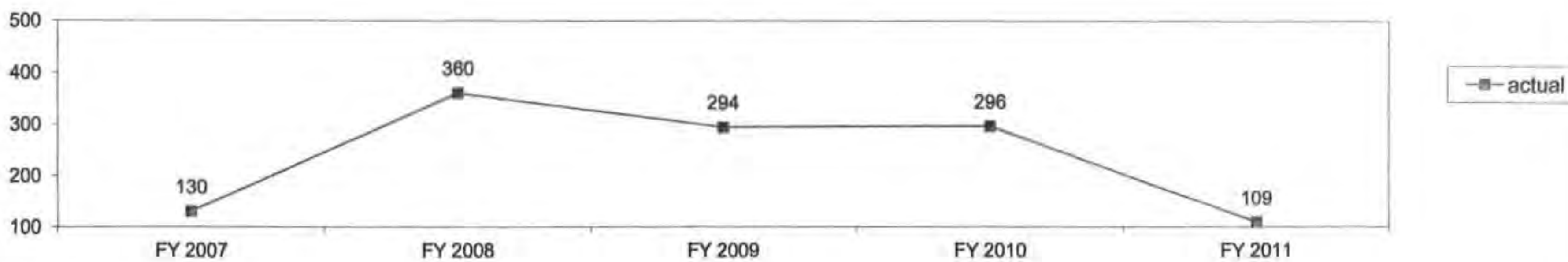
| | |
|---|---|
| $1.36 in new personal income totaling | $11.86 million |
| $2.51 n new value-added/GSP totaling | $21.99 million |
| $4.27in new economic output totaling | $37.38 million |

**Over 5 years, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $2.77 in new personal income totaling | $24.22 million |
| $4.89 in new value-added/GSP totaling | $42.77 million |
| $8.28 in new economic output totaling | $72.46 million |

**PERFORMANCE MEASURE(S)**

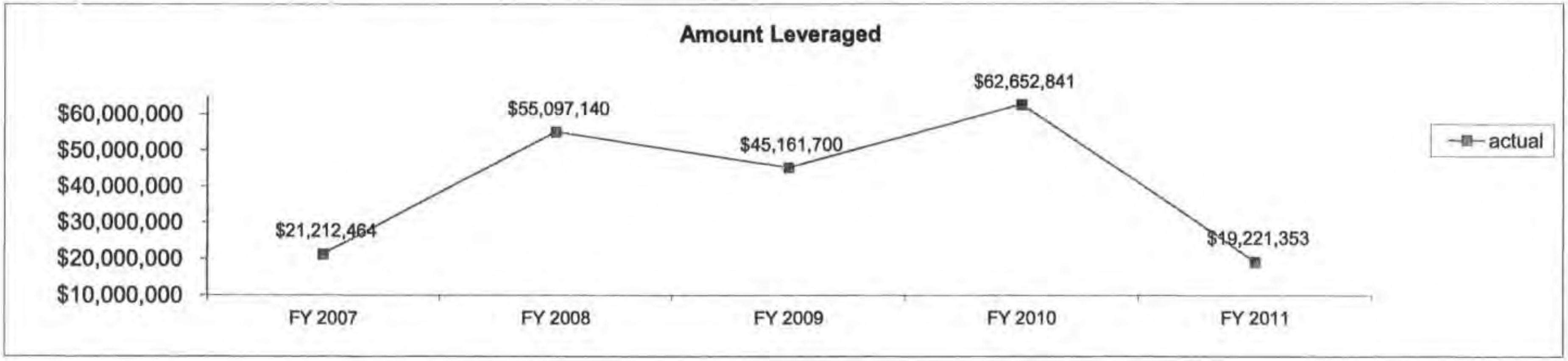
## Housing Units




**Comments on Performance Measure:**

**TAX CREDIT ANALYSIS**

| **Program Name:** Neighborhood Preservation Tax Credit (NPA) |
|---|




**Comments on Performance Measure:**

# NEW MARKETS TAX CREDIT PROGRAM
## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### *PURPOSE*
Provide supplemental funding for investment entities that have been approved for the Federal New Markets Tax Credit (NMTC) program in order to direct more funding to Missouri projects. The NMTC program provides state and federal tax credits to investors that make investments into approved funds, which will make investments in eligible projects located in low income census tracks in Missouri.

This program does not provide tax credits directly to businesses. Eligible businesses interested in obtaining funding should contact the approved "Community Development Entities" that are listed on the website below.

### *AUTHORIZATION*
Section 135.680, RSMo, enacted in 2007.

### *ELIGIBLE AREAS*
Low-income communities (LIC) are census tracts that have a poverty rate of 20% or more, or the median income is below 80% of the greater than (a) statewide median income; or (b) metropolitan median income.

### *ELIGIBLE APPLICANTS*
Community Development Entities (CDEs) which have been allocated federal New Markets Tax Credits for Missouri. The state New Markets Tax Credits are provided to investors, which invest in the funds established by a CDE for projects in Missouri.

### *ELIGIBILITY CRITERIA*
A CDE may make an investment (loan or equity) into a **Qualified Active Low-Income Community Business (QALICB)**, which is any corporation (including a nonprofit corporation) or partnership which meets the following criteria for any taxable year:

- At least 50 percent of total gross income of the QALICB is derived within any Low-Income Community.
- A substantial portion of the use of the tangible property of the QALICB (whether owned or leased) is within any Low-Income Community.
- A substantial portion of the services performed of the QALICB by its employees are performed in any Low-Income Community.
- Less than 5 percent of the average of the aggregate unadjusted bases of the property of the QALICB is attributable to collectibles, other than collectibles that are held primarily for sale to customers in the ordinary course of such business; and
- Less than 5 percent of the average of the aggregate unadjusted bases of the property of the QALICB is attributed to nonqualified financial property.

Any business that derives or projects to derive 15 percent or more of its annual revenue from the rental or sale of real estate shall not be considered to be a QALICB.

### *PROGRAM BENEFITS/ELIGIBLE USES*
The tax credit amount shall be equal to the applicable percentage of the adjusted purchase price paid to the issuer of such qualified investment:

- 0% for each of the first 2 credit allowance dates;
- 7% for the third credit allowance date;
- 8% for the next four credit allowance dates

### *FUNDING LIMITS*
The amount of tax credit claimed shall not exceed the amount of the taxpayer's state tax liability for the tax year for which the tax credit is claimed.

The maximum state tax credit in any fiscal year for all CDEs is $25 million. There is no limit per CDE, and state tax credits are allocated on a first come basis.

### *APPLICATION/APPROVAL PROCEDURE*
CDEs that have been certified by the Federal NMTC program are eligible to apply for the state NMTC program. The state application will be a two-part process:

- The CDE submits an application to the Department of Economic Development (which is available on the website below).
- Once eligibility is determined, DED will send a preliminary approval letter to the applicant CDE, which will include an allocated amount of NMTC contingent upon qualified investments being made within 30 days of the date of the preliminary approval letter.
- If an approved CDE is not successful in gaining proof of the investment, the CDE will be required to reapply and will be required to obtain a commitment that secures the investment in the amount of the application to accompany the new submittal.

*Revised February 2010*

## REPORTING REQUIREMENTS

Twelve months from the date of the official allocation letter, the Applicant CDE must notify DED where the QEI was invested, provide adjusted purchase price, Senator and Representative information on where investment was made, and how much of a tax credit will be available for the taxpayer.

## SPECIAL PROGRAM REQUIREMENTS

- The tax credit is not refundable or transferable. Any amount of credit that cannot be used in the taxable year may be carried forward to any of the taxpayer's five subsequent taxable years.
- Tax credits earned by a partnership, limited liability company, S-corporation, or other "pass through" entity may be allocated to the partners, members or shareholders of such entity for their direct use in accordance with the provisions of any agreement among such partners, members, or shareholders.
- Qualified investments shall not be made following fiscal year 2010, unless the program is reauthorized by the general assembly.
- Pursuant to Section 620.1900, RSMo, a fee in an amount up to 2.5% of the tax credit amount applies to the Missouri New Markets Tax Credit Program. .

## CONTACT

Missouri Department of Economic Development

Division of Business and Community Services

Development Finance Team

301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-522-8004 • Fax: 573-522-9462

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

MISSOURI
Department of Economic Development

**To search for approved Community Development Entities please use the following link:**

http://www.cdfifund.gov/awardees/db/index.asp

# TAX CREDIT ANALYSIS

TAX CREDIT ANALYSIS

**Program Name:** New Markets Tax Credit (NMTC)

**Department:** Economic Development | **Contact Name & No.: Ann Perry 522-8006** | **Date:** October 2011

**Program Category:** Redevelopment | **Type: Tax Credit__x_ Other (specify)____**

**Statutory Authority:** 135.680 | **Applicable Taxes:** Income tax, bank tax, insurance premium tax, other financial institutions tax, Express companies tax

**Program Description and Eligibility Requirements:** Taxpayers making a qualified equity investment into a qualified community development entity (CDE) earn a vested right to tax credits. The tax credit amount is equal to the applicable percentage of the adjusted purchase price paid to the CDE. The credit percentages are zero percent for the first two years, seven percent for the third year and eight percent for the next four years. The CDE will invest the contributions into qualified active low-income community businesses. Effective August 28, 2008, a legislative change allows DED to issue letter rulings regarding the program.

**Explanation of How Award is Computed:** Entitlement __x___ Discretionary _____

Awarded on a first come, first serve basis. This is a fiscal year credit.

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $___$25M______ None ________

**Explanation of cap:** DED shall limit the monetary amount of qualified equity investments to a level necessary to limit tax credit utilization to no more than $15M of tax credits in any fiscal year. **Effective 6/4/2009, cap increased to $25M.**

**Explanation of Expiration of Authority:** Following FY2010, no equity investments shall be made unless program shall be reauthorized. This program automatically sunsets 6 years after the effective date of 9/4/2007 unless reauthorized.

**Specific Provisions:** (if applicable)

Carry forward __5___ years Carry Back _____ years Refundable _____ Sellable/Assignable _____ Additional Federal Deductions Available _____

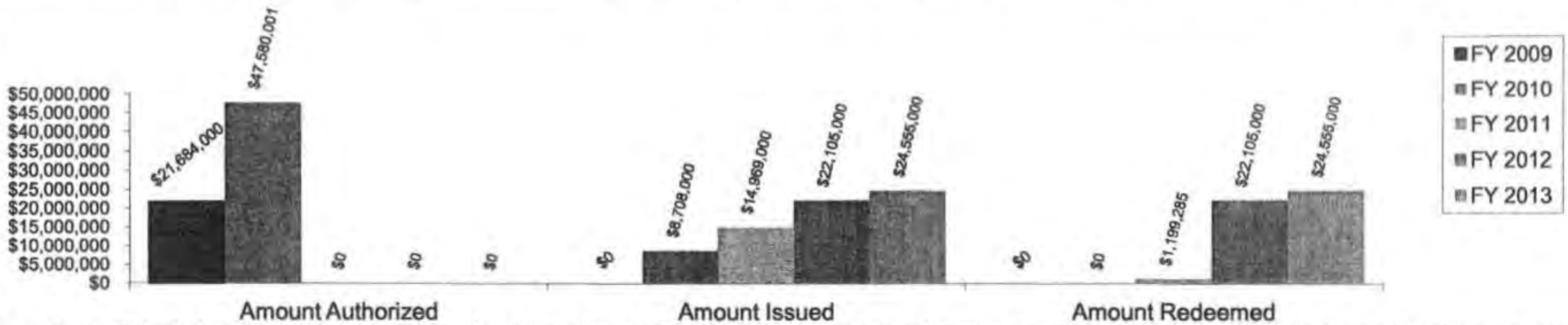
**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 0 | 6 | 12 | 18 | 22 |
| Projects (#) | 0 | 6 | 11 | 18 | 22 |
| Amount Authorized | $21,684,000 | $47,580,001 | $0 | $0 | $0 |
| Amount Issued | $0 | $8,708,000 | $14,969,000 | $22,105,000 | $24,555,000 |
| Amount Redeemed | $0 | $0 | $1,199,285 | $22,105,000 | $24,555,000 |
| EST. Amount Outstanding | N/A | N/A | $22,477,715 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $97,028,000 | N/A | N/A |

## TAX CREDIT ANALYSIS

**Program Name:** New Markets Tax Credit (NMTC)

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:** Allocations of tax credits to Community Development Entities started in FY08, however, since the program will not issue tax credits until 2010, the credits will not be authorized, issued or redeemed until that time.

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (indicated time period) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | 0 | 0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | 0 | 0 |
| **BENEFIT: COST** | 0.00 | 0.00 |

**Derivation of Benefits:**

No New Authorizations in FY11.

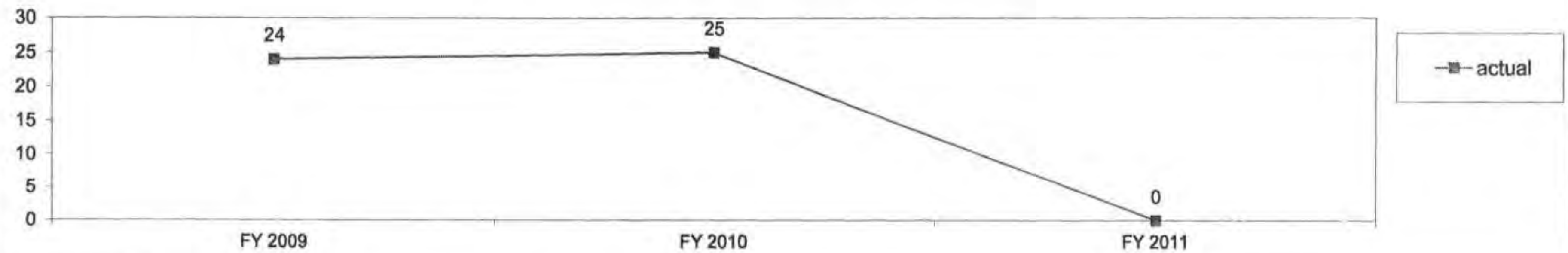
**Other Benefits:**

## TAX CREDIT ANALYSIS

**Program Name:** New Markets Tax Credit (NMTC)

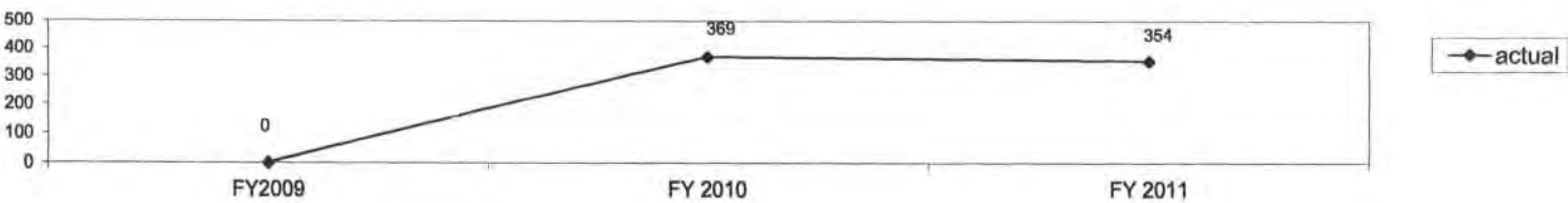
**PERFORMANCE MEASURE(S)**

### Businesses Receiving Investment




**Comments on Performance Measure:**

### Jobs Created




**Comments on Performance Measure:**

# DEVELOPMENT TAX CREDIT PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### *PURPOSE*

To facilitate a business project in order to create new jobs.

The Development Tax Credit Program (DTC) offers state tax credits to taxpayers making contributions to a not-for-profit corporation (NFP) for projects approved by the Department of Economic Development (DED). The credits are for 50% of the contribution of cash or the value of certain types of property.

### *AUTHORIZATION*

Sections 32.100 to 32.125, RSMo

Regulations: 4 CSR 85-2.015, 2.030 to 2.040

### *ELIGIBLE AREAS*

Statewide, but the project must be located or qualify as a "blighted" or "conservation " area as defined in Tax Increment Financing (§99.805, RSMo), an enterprise zone (Ch. 135.200 et seq., RSMo), an enhanced enterprise zone (Ch.135.9, RSMo) or an urban redevelopment area (Ch. 353, RSMo).

### *ELIGIBLE APPLICANTS*

Generally, manufacturing, processing or assembly projects that propose wages above the average for the area and provide health benefits are prioritized.

Other types of projects may be considered for approval if tax credits remain near the end of the state fiscal year.

There must be a positive economic benefit to the state. This calculation includes other state incentives provided for the project, and new public costs necessary to support the project.

### *PROGRAM BENEFITS/ELIGIBLE USES*

This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax
- Ch. 153 – Express Companies Tax

The DTC program may be used for the acquisition of land or buildings through the purchase from cash contributions or donation of real estate. The acquisition of new or used machinery and equipment is also eligible if it is to be placed in an existing building.

This credit's special attributes:

- Carry forward 5 years
- Sellable or transferable

### *FUNDING LIMITS*

The amount of tax credits available for a single project:

- Is limited to the lesser of $500,000, or $10,000 per full-time, permanent job created by the business within two years of execution of the lease; and
- Must be the least amount necessary to cause the project to occur.

Credits authorized under this program are limited to $6,000,000 per fiscal year.

### *APPLICATION/APPROVAL PROCEDURE*

- Applications will be accepted by DED at any time of the year and will be approved on an individual, case-by-case basis, based on compliance with all program criteria, the need for this program to make a project feasible, a positive economic impact on the state and the availability of tax credits.
- The company cannot make a public announcement of the project prior to DED's contingent approval of an application.
- The not-for-profit (NFP) submits application documents to DED. If DED approves the request, a letter will be sent to the sponsor and company.

A DTC Agreement is executed between DED, the company and the not-for-profit. A lease agreement is executed between the company and the NFP. After the contribution is made, DED will issue tax credit certificates to the contributor.

*Revised December 2010*

## *REPORTING REQUIREMENTS*

For three years following the year of the first issuance of tax credits, a Tax Credit Accountability Act Reporting form is sent out by the DED. It must be filled out and received back by June 30 to avoid penalities.

## *SPECIAL PROGRAM REQUIREMENTS*

- The NFP must retain ownership of all properties acquired by the contribution for a minimum of five years. DED may allow a longer lease period depending on the needs of the project.
- The eventual disposition of properties acquired by the contribution will be no less than 75% of the fair market value of the facility, excluding the value of leasehold improvements.
- The amount of the lease payments will be determined by DED based on the following:
  - costs of the non-profit to operate and maintain the subject assets (if any); and
  - the amount of tax credits issued. In most cases, the NFP will provide DED the lease payments received in an amount to repay the tax credits plus interest.
- Only not-for-profit organizations authorized to operate in Missouri and headquartered in the geographic area of the proposed project are eligible recipients of DTC approved contributions. The business that will lease property from the NFP cannot have significant representation on the NFP's board.
- Ineligible NFP's include: churches and their denominational headquarters, units of government and any affiliated organization under their direct supervision, partisan organizations and public or tuition-based private schools.

## *CONTACT*

Missouri Department of Economic Development

Division of Business and Community Services
Business and Community Finance Team

301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

## TAX CREDIT ANALYSIS

| | | |
|---|---|---|
| **Program Name:** Development Tax Credit (DTC) | | |
| **Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October 2011 |
| **Program Category:** Business Recruitment | **Type: Tax Credit _X_ Other (specify)____** | |
| **Statutory Authority:** 32.100 to 32.125, RSMo | **Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial Institutions tax, Express company tax | |

**Program Description and Eligibility Requirements:**

Donations must be made to a non-profit corporation; specified number of jobs must be created within 2 years and maintained for 5 years; application must have the local agency's endorsement; project must be located in a distressed or blighted area; and, the benefiting business must be a for-profit business.

**Explanation of How Award is Computed:** Entitlement _____ Discretionary __X__

The tax credit is equal to 50% of a contribution made to a non-profit corporation. The non-profit uses the contributed funds to purchase assets that would be leased to an approved business.

**Program Cap:** Cumulative $__________ (remainder of cumulative cap) $__________ Annual $_6 million____ None ________

**Explanation of cap:** Credits may not exceed $4 million for any one fiscal year, except that for fiscal years 2005, 2006 and 2007 credits shall not exceed $6 million per fiscal year. SB 1155 (2004). Effective August 28, 2008, the cap is $6 million.

**Explanation of Expiration of Authority:**

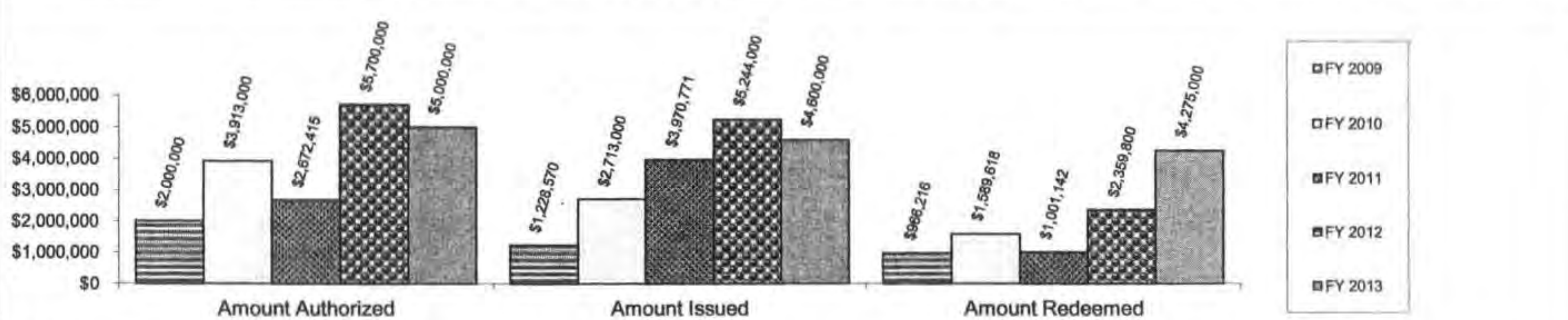
**Specific Provisions:** (if applicable)

Carry forward __5___ years Carry Back _____ years Refundable _____ Sellable/Assignable __X___ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 6 | 4 | 8 | 7 | 6 |
| Projects (#) | 1 | 6 | 6 | 5 | 4 |
| Amount Authorized | $2,000,000 | $3,913,000 | $2,672,415 | $5,700,000 | $5,000,000 |
| Amount Issued | $1,228,570 | $2,713,000 | $3,970,771 | $5,244,000 | $4,600,000 |
| Amount Redeemed | $966,216 | $1,589,618 | $1,001,142 | $2,359,800 | $4,275,000 |
| EST. Amount Outstanding | N/A | N/A | $5,640,081 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $2,201,644 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:**

## TAX CREDIT ANALYSIS

**Program Name:** Development Tax Credit (DTC)

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2010 ACTUAL | Other Fiscal Period (10 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $342,795 | $2,691,559 |
| Indirect Fiscal Benefits | $185,880 | $1,459,498 |
| **Total** | $528,675 | $4,151,057 |
| **COSTS** | | |
| Direct Fiscal Costs | $445,403 | $2,527,961 |
| Indirect Fiscal Costs | $0 | $0 |
| **Total** | $445,403 | $2,527,961 |
| **BENEFIT: COST** | **1.19** | **1.64** |

**Derivation of Benefits**

**Investment:** (a) $5,344,830 in durable equipment spending in 2011.
**Employment:** (a) 79 new jobs (0 displaced) in fabricated metal and chemical manufacturing, and in professional/technical services at average wages between 2011-2020; 3,735 retained jobs in securities and professional services between 2011-2020.
**Other Assumptions:** (a) real wage growth begins in 2012.
**Incentives/Credits:** (a) $2,672,415 in authorized DTC credits, redeemed between 2011-2016.
Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).
The multi-year fiscal Benefit-Cost Ratio is 0.81 when other program incentives are included

**Other Benefits:**

**In FY-2011, every dollar of authorized program tax credits returns**

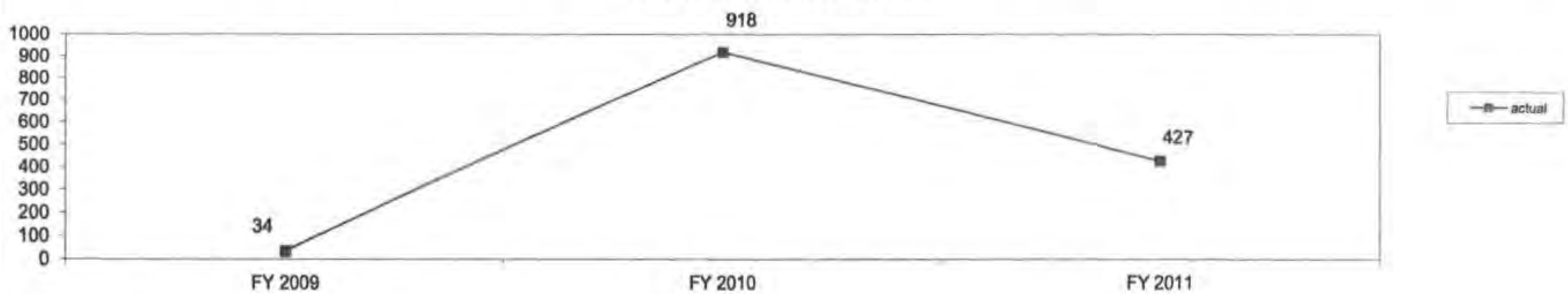
| | |
|---|---|
| $18.40 in new personal income totaling | $8.19 million |
| $38.81 in new value-added/GSP totaling | $17.29 million |
| $77.54 in new economic output totaling | $34.54 million |

**Over 10 YEARS, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $37.54 in new personal income totaling | $94.89 million |
| $69.84 in new value-added/GSP totaling | $176.55 million |
| $140.01 in new economic output totaling | $353.94 million |

**PERFORMANCE MEASURE(S)**

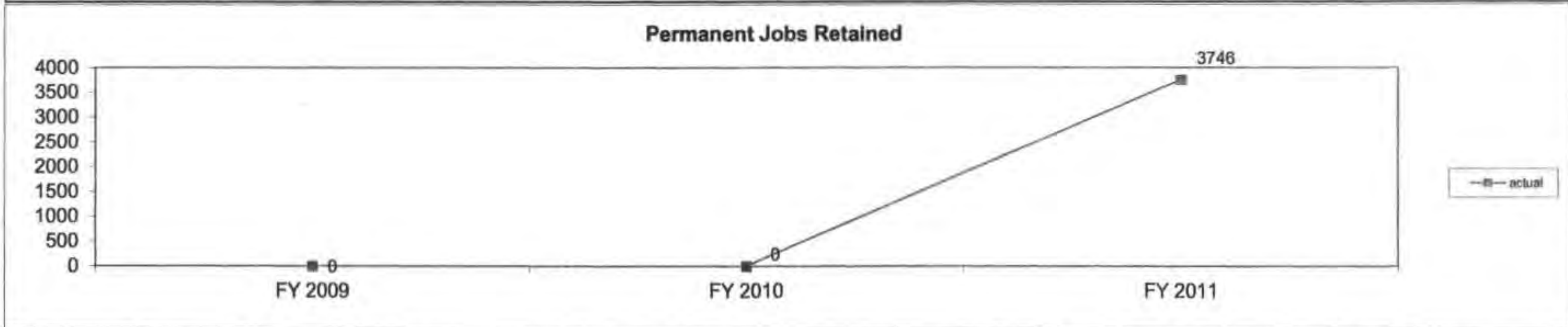
**Permanent New Jobs Created**



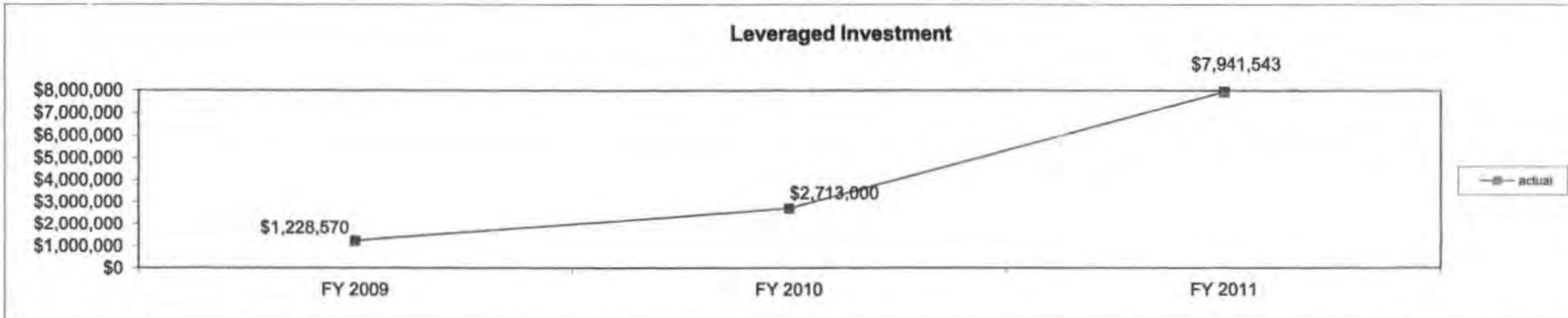

**Comments on Performance Measure:** Numbers reflect the companies that were within their 2-year job creation reporting period or in their 5 year maintenance reporting period during FY reported.

# TAX CREDIT ANALYSIS

| | |
|---|---|
| **Program Name:** | Development Tax Credit (DTC) |




**Comments on Performance Measure:** Numbers reflect the companies that were within their 2-year job creation reporting period or in their 5 year maintenance reporting period during FY reported.




**Comments on Performance Measure:**

# ENHANCED ENTERPRISE ZONE TAX BENEFIT PROGRAM

**MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT**

## *PURPOSE*

Provide tax credits to new or expanding businesses in a Missouri Enhanced Enterprise Zone.

## *AUTHORIZATION*

Sections 135.950 to 135.973, RSMo

## *ELIGIBLE AREAS*

Enhanced Enterprise Zones are specified geographic areas designated by local governments and certified by the Department of Economic Development (DED). Zone designation is based on certain demographic criteria, the potential to create sustainable jobs in a targeted industry and a demonstrated impact on local industry cluster development.

## *ELIGIBLE APPLICANTS*

An eligible business must be located in a Missouri Enhanced Enterprise Zone (EEZ). Individual business eligibility will be determined by the zone, based on creation of sustainable jobs in a targeted industry or demonstrated impact on local industry cluster development. Service industries can be eligible if a majority of their annual revenues will be derived from services provided out of the state. Headquarters or administrative offices of an otherwise excluded business may qualify if the offices serve a multi-state territory. See application for complete information.

***Ineligible Applicants:***
Gambling establishments (NAICS group 7132),
Retail trade (NAICS sectors 44 & 45),
Educational services (NAICS sector 61),
Religious organizations (NAICS group 8131),
Public administrations (NAICS sector 92) and
Food and drinking places (NAICS subsector 722) are prohibited by statute from receiving the state tax credits.

## *ELIGIBILITY CRITERIA*

The Enhanced Enterprise Zone program is a discretionary program offering state tax credits, accompanied by local real property tax abatement, to Enhanced Business Enterprises. Tax credits may be provided each year for five tax years after the project commences operations.

To receive tax credits for any of the years, the facility must create and maintain the minimum:

- New or expanded business facility – 2 new employees and $100,000 new investment;
- Replacement business facility – 2 new employees and $1,000,000 new investment
- Health insurance at all times, of which at least 50% is paid by the employer.

Eligible investment expenditures include the original cost of machinery, equipment, furniture, fixtures, land and building, and/or eight times the annual rental rate paid for the same. Inventory is not eligible.

## *PROGRAM BENEFITS/ELIGIBLE USES*

This tax credit can be applied to Ch. 143 – Income tax, excluding withholding tax

Tax credits can only be applied to tax liability for the year in which they were earned. The tax credits are refundable or may be transferred, sold or assigned. The sale price <u>cannot</u> be less than 75% of the par value of such tax credits.

## *FUNDING LIMITS*

Tax credits will be an amount authorized by DED, based on the state economic benefit, supported by the number of new jobs, wages and new capital investment that the project will create.

Tax credits issued under this program are limited to $24,000,000 annually, effective August 28, 2008.

## *APPLICATION/APPROVAL PROCEDURE*

DED must first offer program benefits to the business in the form of a formal proposal. The company must return the accepted proposal within 90 days of the proposal date.

The company must submit the Notice of Intent (NOI), (Application & guidelines, pages 7-9), and be notified of approval before any new construction, and/or purchase of machinery and equipment can be eligible as new investment. NOIs will be accepted by DED at any time of the year and will be approved on an individual, case-by-case basis, based on compliance with all program criteria.

*Revised December 2009*

## REPORTING REQUIREMENTS

***Annual Application for Tax Credits –***

The facility must file the Annual Application for Tax Credits and supporting documents each year for calculation of the facility's state tax benefits. See page 10 of the application for a list of requirements. The deadline for submitting the Annual Application for Tax Credits is during the tax period immediately after the tax period for which the credits are being requested.

***SB 1099 Reporting –***

The "Tax Credit Accountability Act" reporting form must be returned for this program to DED by June 30 of each year. This form can be found on our website in the download box on the front page of this section.

## SPECIAL PROGRAM REQUIREMENTS

Applicants must be eligible for and receive at least ten years' local property tax abatement at 50% pursuant to the local enhanced enterprise zone plan.

Projects relocating employees from one Missouri location to another Missouri location must obtain the endorsement of the governing body of the community from which the jobs are being relocated and include this endorsement with the Notice of Intent.

A business cannot earn tax credits under this program if earning Enterprise Zone, Business Facility, Quality Jobs, Rebuilding Communities or Brownfield Jobs and Investment tax credits for the same project for the same tax period.

## CONTACT

Missouri Department of Economic Development

Division of Business and Community Services

Business and Community Finance Team

301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

MISSOURI
Department of Economic Development

# TAX CREDIT ANALYSIS

**Program Name:** Enhanced Enterprise Zone (EEZ)

**Department:** Economic Development | **Contact Name & No.: Brenda Horstman 751-3713** | **Date:** October 2011

**Program Category:** Business Recruitment | **Type: Tax Credit__X__ Other (specify)____**

**Statutory Authority:** 135.950 to 135.973, RSMo | **Applicable Taxes:** Income tax

**Program Description and Eligibility Requirements:**

Tax credits to new or expanding businesses in enhanced enterprise zones. At least two new jobs must be created or maintained and at least $100,000 of new investment within the zone. Business eligibility determined by the zone based on creation of sustainable jobs in a targeted industry or demonstrated impact on local industry cluster development. Businesses also qualify for local abatement.

**Explanation of How Award is Computed:** Entitlement _____ Discretionary __X___

Tax credits shall be the lesser of a formula amount based on number of jobs created, number of employees who are residents of the zone, number of employees paid wages above the county average wage and amount of new capital investment OR an amount authorized by DED that is limited to the projected state economic benefit. The credits may be provided each year for up to ten tax years after the project commences operations.

**Program Cap:** Cumulative $__________ (remainder of cumulative cap) $__________ Annual $24 million None ________

**Explanation of Cap:** Annual calendar year cap increased from $4 million to $7 million beginning January 1, 2007. Effective December 2007, the annual calendar year cap increased again from $7 million to $14 million. Effective August 28, 2008, the annual calendar year cap increased to $24 million.

**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)

Carry forward _____ years Carry Back _____ years Refundable __X___ Sellable/Assignable __X___ Additional Federal Deductions Available _____

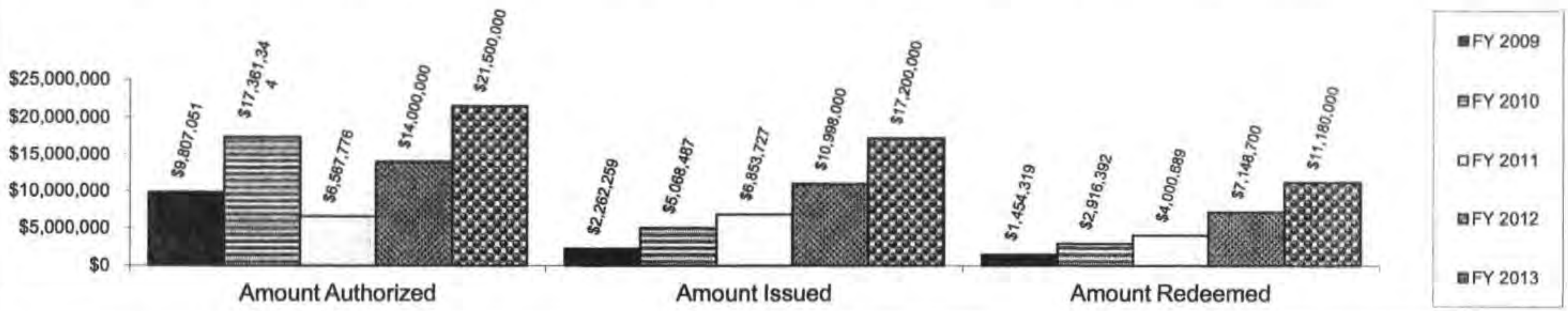
**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 31 | 52 | 70 | 81 | 90 |
| Projects (#) | 30 | 54 | 50 | 54 | 65 |
| Amount Authorized | $9,807,051 | $17,361,344 | $6,567,776 | $14,000,000 | $21,500,000 |
| Amount Issued | $2,262,259 | $5,068,487 | $6,853,727 | $10,998,000 | $17,200,000 |
| Amount Redeemed | $1,454,319 | $2,916,392 | $4,000,689 | $7,148,700 | $11,180,000 |
| EST. Amount Outstanding | N/A | N/A | $6,383,181 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $47,096,173 | N/A | N/A |

# TAX CREDIT ANALYSIS

**Program Name:** Enhanced Enterprise Zone (EEZ)

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information**$21,548,155 authorized in FY2008 over 5 years; $9,335,998 authorized in FY 2009 over 5 years. FY10 is reported with the 5 year numbers.

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (10 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $6,664,348 | $48,751,705 |
| Indirect Fiscal Benefits | $3,204,068 | $23,438,714 |
| Total | $9,868,416 | $72,190,419 |
| **COSTS** | | |
| Direct Fiscal Costs | $938,254 | $6,136,406 |
| Indirect Fiscal Costs | $0 | $0 |
| Total | $938,254 | $6,136,406 |
| **BENEFIT: COST** | 10.52 | 11.76 |

**Derivation of Benefits**

**Investment:** (a) $64,395,618 in construction demand in 2011, (b) $78,705,756 in equipment demand in 2011.

**Employment:** (a) 1,374 new jobs across multiple industries at average wage rates between 2011-2020.

**Other Assumptions:** (a) n/a

**Incentives/Credits:** (a) $6,567,776 in authorized EEZ credits, redeemed between 2011-2017. Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

The multi-year fiscal Benefit-Cost Ratio is 10.72 when other program incentives are included

**Other Benefits:**

**In FY-2011, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $154.53 in new personal income totaling | $144.99 million |
| $327.28 in new value-added/GSP totaling | $307.07 million |
| $642.66 in new economic output totaling | $602.97 million |

**Over 10 YEARS, every dollar of authorized program tax credits returns**

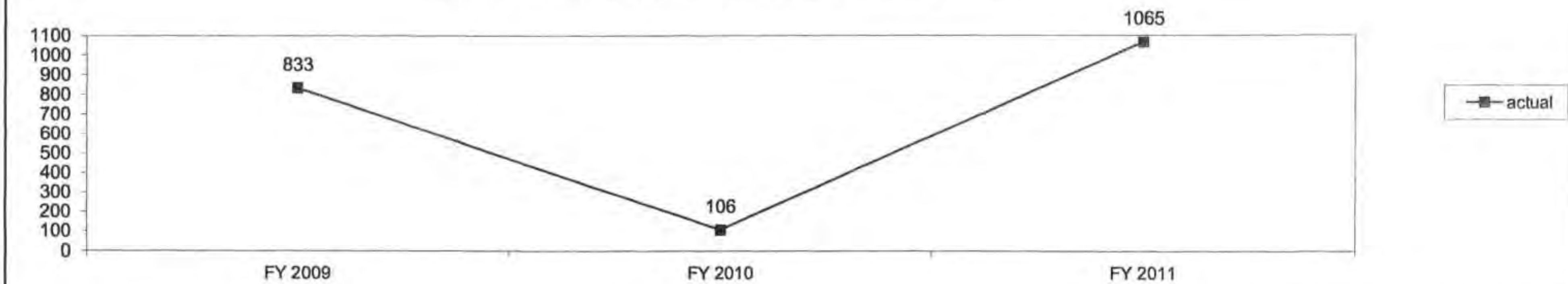
| | |
|---|---|
| $232.48 in new personal income totaling | $1,426.61 million |
| $462.83 in new value-added/GSP totaling | $2,840.14 million |

# TAX CREDIT ANALYSIS

**Program Name:** Enhanced Enterprise Zone (EEZ)

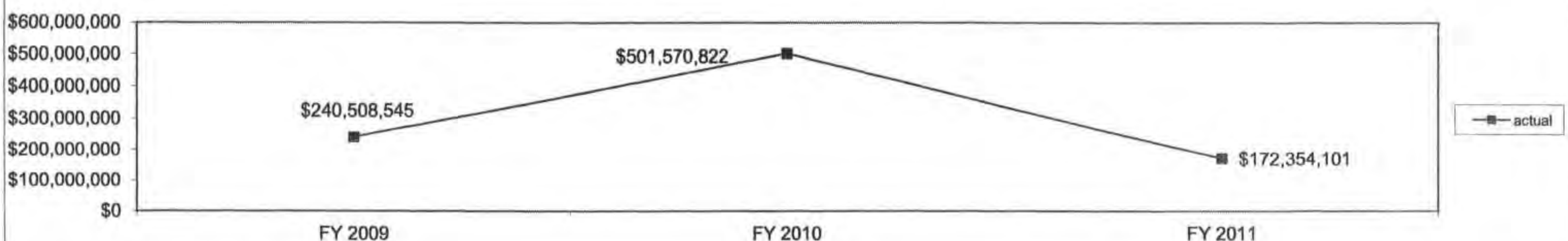
**PERFORMANCE MEASURE(S)**

### Permanent Net New Jobs Created Over Previous Year




**Comments on Performance Measure:**

### Net New Investment Over Previous Year




**Comments on Performance Measure:**

# FAMILY DEVELOPMENT ACCOUNT TAX CREDIT PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### *PURPOSE*

This program promotes self-sufficiency for low-income Missourians through a matched savings program.

### *AUTHORIZATION*

Sections 208.750 to 208.775, RSMo

### *ELIGIBLE AREAS*

Statewide

### *ELIGIBLE APPLICANTS*

A community-based organization formed under Chapter 352, RSMo or any non-profit corporation formed under Chapter 355, RSMo.

### *ELIGIBILITY CRITERIA*

The Department of Economic Development (DED) issues state tax credits to an eligible taxpayer who donates money to an organization approved to administer a Family Development Account (FDA) project.

Organizations approved to administer a Family Development Account project recruit low-income Missourians to participate in a matched savings program to help pay for:

- Education at an accredited institution of higher learning;
- Job training at an accredited or licensed training program;
- Purchase of a primary residence;
- Major repairs or improvements to a primary residence; or
- Start-up capitalization of a small business.

### *PROGRAM BENEFITS/ELIGIBLE USES*

This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax
- Ch. 153 – Express Companies Tax

This credit has no special attributes. It must be applied to tax liability for the year it was earned.

### *FUNDING LIMITS*

- The total tax credits available for any fiscal year are $300,000.
- An organization applying for one or two years may request up to $100,000 in tax credits.
- The tax credit is for 50% of the amount of the contribution, not to exceed $25,000 (a $50,000 contribution) per contributor.

### *APPLICATION/APPROVAL PROCEDURE*

Applications from eligible organizations may be submitted to the FDA program at any time. Applications will be reviewed in the order they are received. Every effort is made to notify organizations of a tax credit award within 60 days from receipt of the application.

### *REPORTING REQUIREMENTS*

Quarterly reports, final report, final audit for projects using $25,000 or more in tax credits, and 1099 reporting.

### *CONTACT*


Missouri Department of Economic Development

Division of Business and Community Services

Business and Community Finance Team

301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**


MISSOURI
Department of Economic Development

*Revised June 2009*

# TAX CREDIT ANALYSIS

| | | | |
|---|---|---|---|
| **Program Name:** Family Development Account (FDA) | | | |
| **Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | | **Date:** October 2011 |
| **Program Category:** Community Development | | **Type: Tax Credit__X__ Other (specify)____** | |
| **Statutory Authority:** 208.750 - 208.775, RSMo | | **Applicable Taxes:** Income, Corporate franchise, Bank tax, Insurance premium tax; Other financial institutions tax, Express company tax | |

**Program Description and Eligibility Requirements:**

Promotes self-sufficiency through asset development for low-income persons through a matched savings program. Individuals, businesses and corporations having tax liability in Missouri are eligible to receive tax credits for qualified donations to approved FDA projects.

**Explanation of How Award Is Computed:** Entitlement _____ Discretionary __X___

Tax credits are provided to a contributor (based on 50% of the contribution) that donates to an approved organization administering the Family Development Account project. The matched savings fund can be used by the low-income persons for education, job training, purchase or rehabilitation of primary residence, or start-up capital for small business.

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $_300,000________ None ________

**Explanation of cap:**
$300,000 in tax credits are awarded each fiscal year on an open cycle.

**Explanation of Expiration of Authority:**

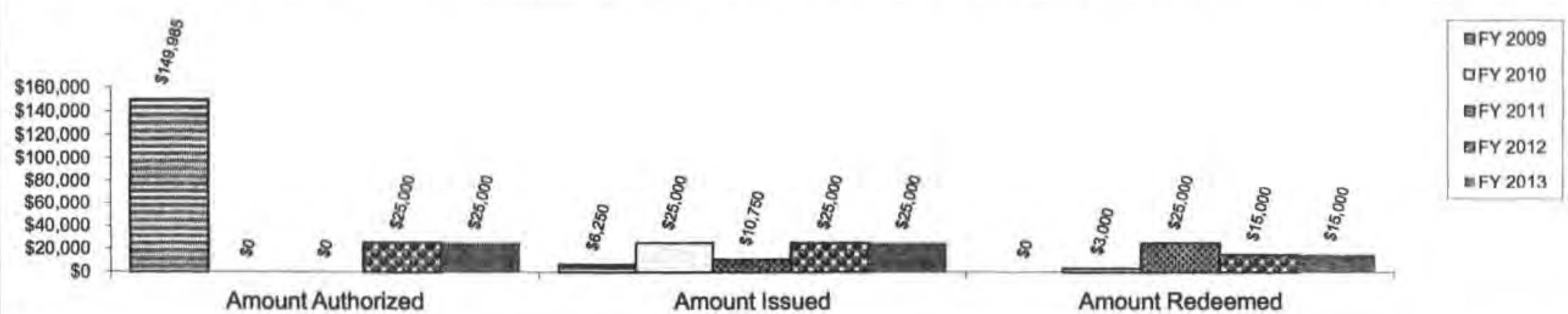
**Specific Provisions:** (if applicable)

Carry forward _____ years Carry Back _____ years Refundable _____ Sellable/Assignable _____ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 4 | 1 | 3 | 2 | 2 |
| Projects (#) | 2 | 0 | 0 | 1 | 1 |
| Amount Authorized | $149,985 | $0 | $0 | $25,000 | $25,000 |
| Amount Issued | $6,250 | $25,000 | $10,750 | $25,000 | $25,000 |
| Amount Redeemed | $0 | $3,000 | $25,000 | $15,000 | $15,000 |
| EST. Amount Outstanding | N/A | N/A | $10,750 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:**

# TAX CREDIT ANALYSIS

**Program Name:** Family Development Account (FDA)

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

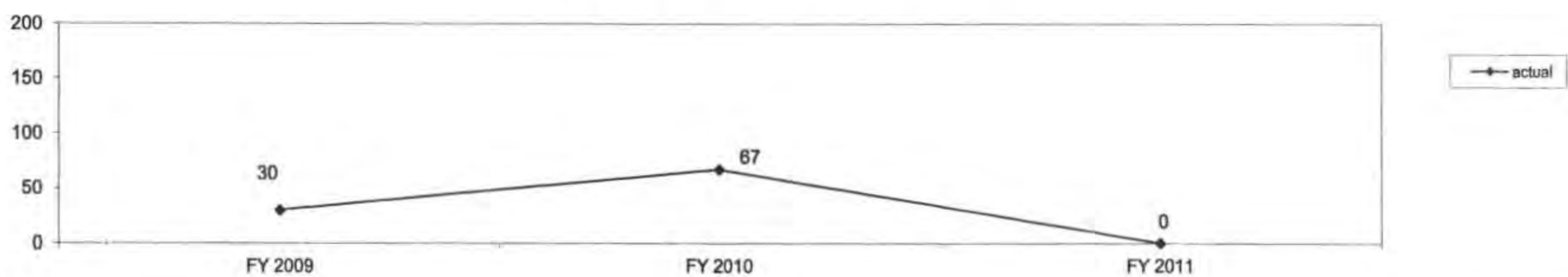
| | FY 2011 ACTUAL | Other Fiscal Period (5 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | $0 | $0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | $0 | $0 |
| **BENEFIT: COST** | **0.00** | **0.00** |

**Derivation of Benefits**

No New Authorizations in FY 2011.

**PERFORMANCE MEASURE(S)**

**Purchase of New/Rehabbed Housing**

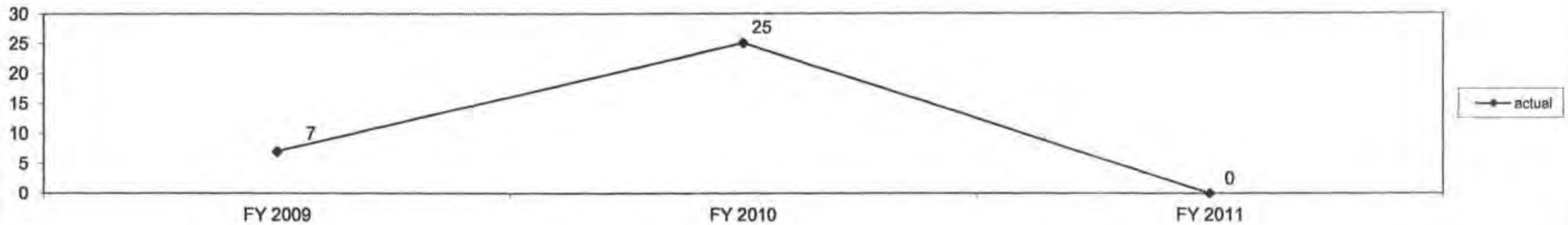



**Comments on Performance Measure:**
FDA is a matched savings program. Enrollees have 2-5 years to save to buy a primary residence or rehab a primary residence. These are actual numbers of participants that have met their goals.

## TAX CREDIT ANALYSIS

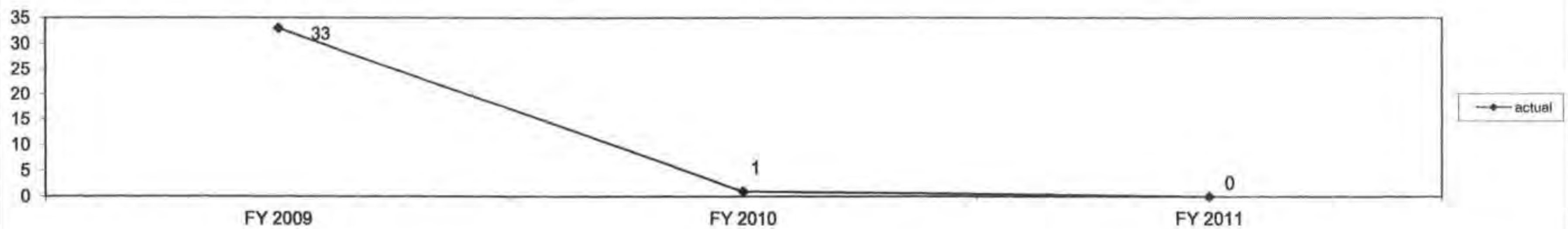
**Program Name:** Family Development Account (FDA)

### New Businesses to be Started




**Comments on Performance Measure:**
FDA is a matched savings program. Enrollees have 2-5 years to start a new business. These are actual numbers of participants that have met their goals.

### Higher Education/Job Training to be Obtained

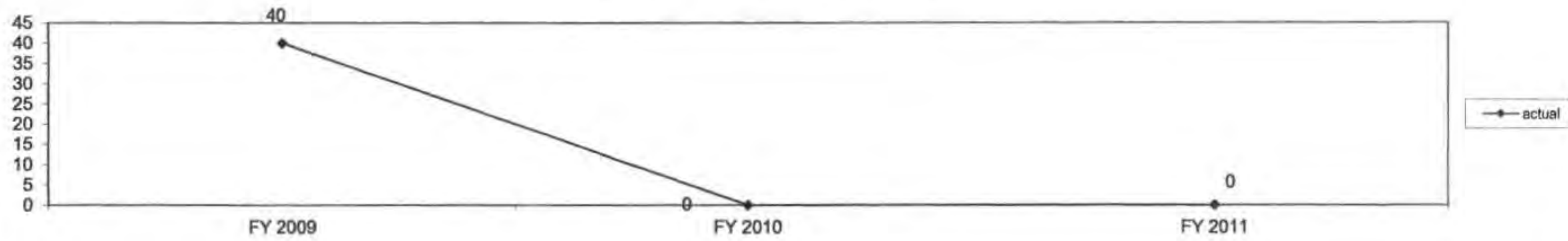



**Comments on Performance Measure:**
FDA is a matched savings program. Enrollees have 2-5 years to save to go to college or participate in an accredited job training program. These are actual numbers of participants that have met their goals.

## TAX CREDIT ANALYSIS

**Program Name:** Family Development Account (FDA)

### Individuals Learning Life Skills




**Comments on Performance Measure:**
FDA is a matched savings program. Enrollees attend financial literacy courses. These are actual numbers of participants that have met their goals.

# FILM PRODUCTION TAX CREDIT PROGRAM

**MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT**

### *PURPOSE*
State tax credits are issued to a qualified film production company for up to 35% of the amount expended in Missouri for production or production-related activities to facilitate film production in Missouri.

### *AUTHORIZATION*
Sections 135.750, RSMo

### *ELIGIBLE AREAS*
Statewide.

### *ELIGIBLE APPLICANTS*
Any film production company with an expected in-state expenditure budget of at least $100,000 for films over 30 minutes in length, and at least $50,000 for films under 30 minutes in length.

### *ELIGIBILITY CRITERIA*
A film production company claiming the credit must first apply to the Department of Economic Development. A particular film will be eligible to receive the tax credit based on the amount of funds still withstanding for that particular year. Prior to the approval, the department will also look at the economic impact in determining whether the particular project would be a good fit for the tax credit.

### *PROGRAM BENEFITS/ELIGIBLE USES*
This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax

This credit's special attributes:

- Carry forward 5 years
- Sellable or transferable

Only those Missouri expenditures necessary for the production of the film are eligible. Such expenditures may include, but are not limited to, the costs of labor (Missouri residents only), services, materials, equipment rental, lodging, food, location fees and property rental.

### *FUNDING LIMITS*
The entire film production tax credit program is capped at $4.5 million.

### *APPLICATION/APPROVAL PROCEDURE*
Due to a finite amount of tax credits available, DED has established a procedure whereby tax credits may be set aside for a given film project by the submission of an application that provides estimates for the company's Missouri expenditures on the project. Based upon these estimates and any other relevant information, DED may reserve a given amount of tax credits for the project (for a given period of time). If it appears at any time that a project may be significantly delayed, then DED may review the project and, if warranted, reclaim those reserved credits and apply them elsewhere.

In the application form, DED will ask for estimates on the amount of money to be spent in Missouri, as well as projected dates for establishing the production office and the first day of principal photography. These dates will be used in determining the length of time for which tax credits may be reserved for the project, as well as the likelihood that the project will actually be produced in Missouri.

### *REPORTING REQUIREMENTS*
Certain tax credit recipients are required to annually report to the DED information pertaining to the project that received the tax credits. The statute requires that a full year pass after the issuance of the tax credits before SB1099 reporting requirements must be met.

The "Tax Credit Accountability Act" reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits, including the following information:

- Category of business by size
- Address of the business headquarters
- Addresses of all offices located within this state
- Number of employees at the time of the annual update
- Updated estimate of the number of employees projected to increase as a result of the completion of the project
- The estimated or actual project cost

### *CONTACT*


Missouri Department of Economic Development
Division of Business and Community Services
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301 West High Street • Room 770 • P.O. Box 118
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Phone: 573-751-4539 • Fax: 573-522-4322
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MISSOURI
Department of Economic Development

*Revised November 2007*

# TAX CREDIT ANALYSIS

**Program Name:** Film Tax Credit Program

**Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October, 2011

**Program Category:** Business Recruitment | **Type:** Tax Credit__X__ Other (specify)____

**Statutory Authority:** 135.750, RSMo | **Applicable Taxes:** Income tax, Bank tax, Insurance Premium tax, Other financial institutions

**Program Description and Eligibility Requirements:**

Provides a tax credit for in-state expenditures for film production projects. Prior to CY 2008, the film had to have an expected in-state expenditure budget in excess of $300,000 to be eligible. After Jan. 1, 2008, films under 30 minutes in length must have an in-state budget in excess of $50,000; films over 30 minutes in length must have an in-state budget in excess of $100,000.

**Explanation of How Award Is Computed:** Entitlement _____ Discretionary __X__

For years prior to 2008, the tax credit is equal to 50% of the investment in production or production related activities, but may not exceed $1,000,000 per taxpayer, or $1,500,000 for all taxpayers. Starting in 2008, the tax credit is up to 35% of qualified expenditures, but may not exceed $4.5 million annually for all projects.

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $_4,500,000________ None ________

**Explanation of cap:**

The annual cap is allocated each calendar year to film projects based on pre-applications submitted to DED. Effective January 1, 2008 the annual cap increased from $1,500,000 to $4,500,000.

**Explanation of Expiration of Authority:** This program sunsets in 2013 unless reauthorized by the general assembly.

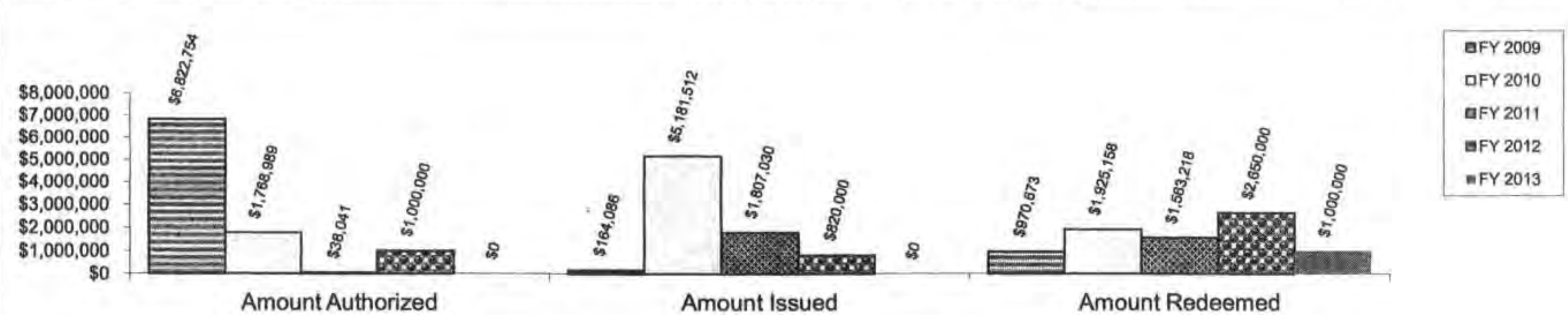
**Specific Provisions:** (if applicable)

Carry forward __5___ years Carry Back _____ years Refundable _____ Sellable/Assignable __X___ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 5 | 4 | 5 | 2 | 0 |
| Projects (#) | 8 | 4 | 2 | 6 | 0 |
| Amount Authorized | $6,822,754 | $1,768,989 | $38,041 | $1,000,000 | $0 |
| Amount Issued | $164,086 | $5,181,512 | $1,807,030 | $820,000 | $0 |
| Amount Redeemed | $970,673 | $1,925,158 | $1,563,218 | $2,650,000 | $1,000,000 |
| EST. Amount Outstanding | N/A | N/A | $4,876,942 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** Film Tax Credit Program

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (5 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $2,954 | $3,909 |
| Indirect Fiscal Benefits | $2,304 | $3,048 |
| Total | $5,258 | $6,957 |
| **COSTS** | | |
| Direct Fiscal Costs | $6,340 | $35,958 |
| Indirect Fiscal Costs | $0 | $0 |
| Total | $6,340 | $35,958 |
| **BENEFIT: COST** | 0.83 | 0.19 |

**Derivation of Benefits**
**Investment:** (a) $164,300 in Missouri spending associated with motion picture production in 2011.
**Employment:** (a) n/a
**Other Assumptions:** (a) n/a
**Incentives/Credits:** (a) $38,041 in authorized Film tax credits redeemed between 2011-2016.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

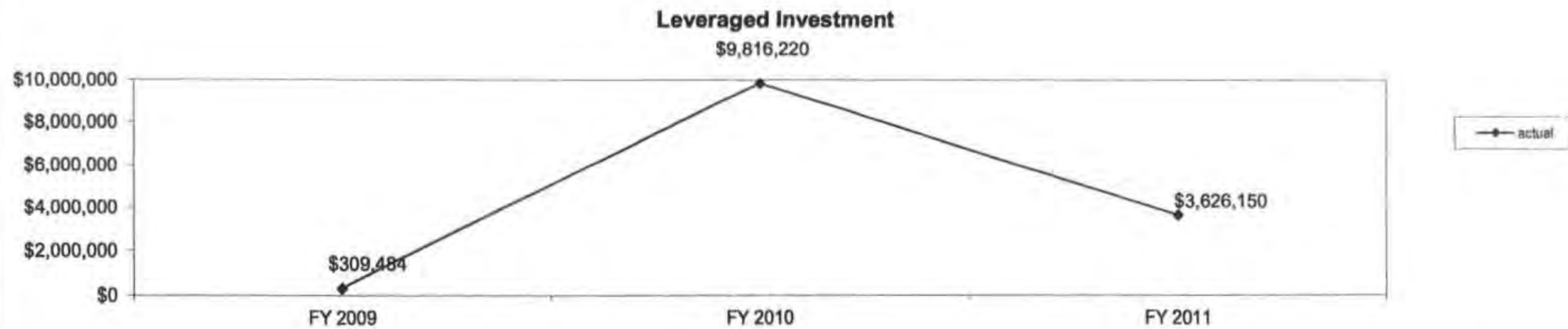
**Other Benefits:**
**In FY-2011, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $14.44 in new personal income totaling | $0.09 million |
| $34.68 in new value-added/GSP totaling | $0.22 million |
| $53.35 in new economic output totaling | $0.34 million |

**Over 5 YEARS, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $2.96 in new personal income totaling | $0.11 million |
| $5.17 in new value-added/GSP totaling | $0.19 million |
| $9.40 in new economic output totaling | $0.34 million |

**PERFORMANCE MEASURE(S)**




**Comments on Performance Measure:**
**Audited dollars of Missouri spend minus the state investment of tax credits.**

# SMALL BUSINESS INCUBATOR TAX CREDIT PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### *PURPOSE*

To generate private funds to be used to establish a "protective business environment" (incubator) in which a number of small businesses can collectively operate, fostering growth and development during a business' start-up period.

### *AUTHORIZATION*

Section 620.495, RSMo

### *ELIGIBLE AREAS*

Statewide.

### *ELIGIBLE APPLICANTS*

Missouri taxpayers who make a contribution to an approved incubator sponsor in Missouri

### *PROGRAM BENEFITS/ELIGIBLES*

This 50% tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax

This credit's special attributes:

- Carry forward 5 years
- Sellable or transferable (75¢ minimum)

### *FUNDING LIMITS*

The overall maximum amount of tax credits that can be authorized under this program in any one calendar year is $500,000.

### *APPLICATION/APPROVAL PROCEDURE*

SPONSOR -

An incubator sponsor must apply to the Department of Economic Development for designation as an approved incubator. DED reviews and approves applications based on the following criteria:

- Ability of the sponsor to carry out the provisions of §620.495, RSMo;
- Economic impact of the incubator on the community;
- Conformance with area-wide and local economic development plans, if they exist; and
- Location of the incubator (encouraging geographic distribution of incubators throughout the state).

CONTRIBUTOR -

Any taxpayer, including non-for-profit corporations, except those that benefit directly from General Revenue such as public universities, may be a contributor. Applications can be submitted to DED year-round, but decisions will be made on a first-come basis, based on the annual amount of tax credits allocated to an approved incubator.

### *CONTACT*


Missouri Department of Economic Development

Division of Business and Community Services

Finance Management Team

301 West High Street • Room 770 • P.O. Box 118

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MISSOURI

Department of Economic Development

*Revised November 2007*

## TAX CREDIT ANALYSIS

**Program Name:** Small Business Incubator Tax Credit Program

**Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October 2011

**Program Category:** Entrepreneurial | **Type: Tax Credit_X___ Other (specify)____**

**Statutory Authority:** 620.495, RSMo | **Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax

**Program Description and Eligibility Requirements:**
A taxpayer who makes a contribution to an approved incubator sponsor or fund can claim a state tax credit for a percentage of such contribution.

**Explanation of How Award is Computed:** Entitlement _____ Discretionary __X___

The tax credit is equal to 50% of the contribution.

**Program Cap:** Cumulative $__________ (remainder of cumulative cap) $__________ Annual $_500,000__________ None ________

**Explanation of cap:** The $500,000 annual cap is allocated each calendar year to approved incubators requesting funds based on need, competition and the appropriate use of contributions.

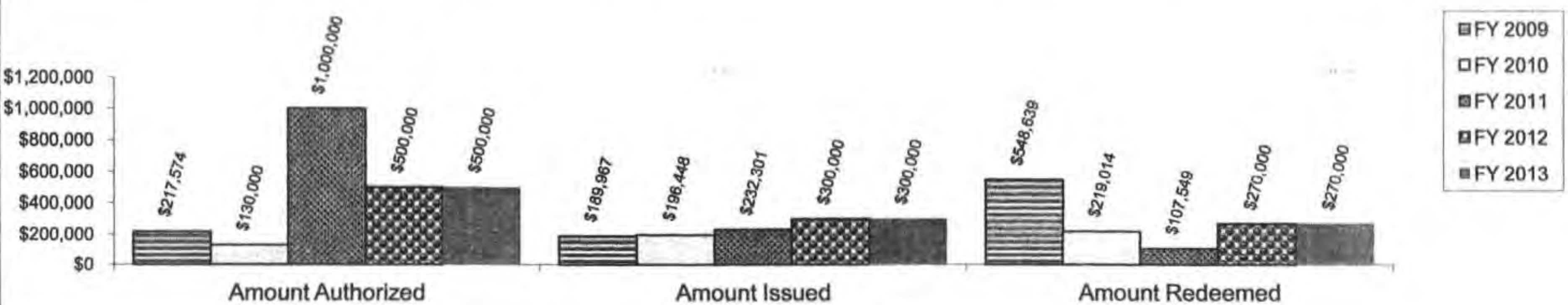
**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)
Carry forward __5___ years Carry Back _____ years Refundable _____ Sellable/Assignable __X___ Additional Federal Deductions Available _____

**Comments on Specific Provisions:** 75 cents minimum sale price

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 28 | 22 | 36 | 30 | 30 |
| Projects (#) | 3 | 1 | 15 | 7 | 7 |
| Amount Authorized | $217,574 | $130,000 | $1,000,000 | $500,000 | $500,000 |
| Amount Issued | $189,967 | $196,448 | $232,301 | $300,000 | $300,000 |
| Amount Redeemed | $548,639 | $219,014 | $107,549 | $270,000 | $270,000 |
| EST. Amount Outstanding | N/A | N/A | $338,014 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $568,449 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** Small Business Incubator Tax Credit Program

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (10 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $17,878 | $24,673 |
| Indirect Fiscal Benefits | $23,018 | $31,766 |
| Total | $40,896 | $56,439 |
| **COSTS** | | |
| Direct Fiscal Costs | $166,667 | $945,946 |
| Indirect Fiscal Costs | $0 | $0 |
| Total | $166,667 | $945,946 |
| **BENEFIT: COST** | **0.25** | **0.06** |

**Derivation of Benefits**

**Investment:** (a) $2 million investment in durable equipment in 2011.
**Employment:** (a) 1 FTE in the Professional, Scientific Services Industry at average wages between 2011-2020.
**Other Assumptions:** (a) n/a
**Incentives/Credits:** (a) $1 million in authorized Incubator tax credits, redeemed between 2011-2016.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

**Other Benefits:**

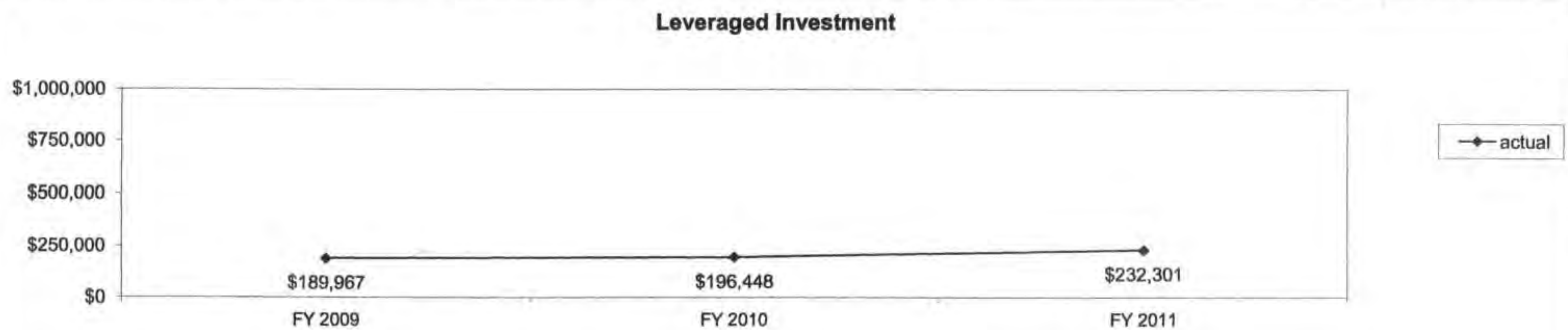
**In FY-2011, every dollar of authorized program tax credits returns**

$2.11 in new personal income totaling $0.35 million
$3.96 in new value-added/GSP totaling $0.66 million
$6.29 in new economic output totaling $1.05 million

**Over 10 YEARS, every dollar of authorized program tax credits returns**

$1.36 in new personal income totaling $1.28 million
$1.81 in new value-added/GSP totaling $1.71 million
$2.61 in new economic output totaling $2.47 million

**PERFORMANCE MEASURE(S)**




**Comments on Performance Measure:**

# NEIGHBORHOOD ASSISTANCE TAX CREDIT PROGRAM

**MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT**

## *PURPOSE*

Provide assistance to community-based organizations that enables them to implement community or neighborhood projects in the areas of community service, education, crime prevention, job training and physical revitalization.

## *AUTHORIZATION*

Sections 32.100 to 32.125, RSMo

## *ELIGIBLE AREAS*

Statewide.

## *ELIGIBLE APPLICANTS*

- Not-for-profit corporations organized under Chapter 355, RSMo;
- Organizations holding a 501(c)(3) ruling from the IRS; and
- Missouri businesses

## *ELIGIBLE DONORS*

Businesses only - individuals who operate a sole proprietorship, operate a farm, have rental property or have royalty income are also eligible, as well as a shareholder in an S-corporation, a partner in a Partnership or a member of a Limited Liability Corporation.

## *ELIGIBILITY CRITERIA*

The Department of Economic Development (DED) will issue 50% or 70% tax credits to an eligible taxpayer who makes a qualified contribution to an approved Neighborhood Assistance Program (NAP) project.

## *PROGRAM BENEFITS/ELIGIBLE USES*

This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax
- Ch. 153 – Express Companies Tax

This credit's special attributes:

- Carry forward 5 years

## *FUNDING LIMITS*

The maximum amount of tax credits available is $16 million per fiscal year. The tax credits are allocated at the discretion of DED and are subject to change:

- $10 million in 50% credits
- $ 6 million in 70% credits (reserved for projects in certain lower population or unincorporated areas).

Applicant organizations may request a maximum of $250,000 in 50% tax credits per project or $350,000 in 70% tax credits per project if the organization is located in a qualifying rural area.

## *APPLICATION/APPROVAL PROCEDURE*

Applications will be accepted in two rounds. The first round of applications must be submitted by July 1, 2011. The second round of applications must be submitted by October 15, 2011. The Department is targeting $8 million in approved projects for Round 1 and $8 million in Round 2; however, DED reserves the right to adjust allocations based on the quality of applications.

NAP staff is available to provide technical assistance to organizations making application to the program.

## *REPORTING REQUIREMENTS*

Quarterly reports, final report, final audit for projects using $25,000 or more in tax credits, and 1099 reporting.

## *SPECIAL PROGRAM REQUIREMENTS*

Preference is given to projects addressing specified program outcomes. The NAP also seeks projects located in distressed communities and in target communities as determined by the department.

## *CONTACT*


Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**


MISSOURI
Department of Economic Development

*Revised June 2011*

# TAX CREDIT ANALYSIS

| | | |
|---|---|---|
| **Program Name:** Neighborhood Assistance Program (NAP) | | |
| **Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October, 2011 |
| **Program Category:** Community Development | **Type:** Tax Credit__X__ Other (specify)____ | |
| **Statutory Authority:** 32.100 - 32.125, RSMo | **Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax, Express company tax | |

**Program Description and Eligibility Requirements:**

Provides assistance to community-based organizations that enable them to implement community or neighborhood projects in the areas of community service, education, crime prevention, job training and physical revitalization.

**Explanation of How Award is Computed:** Entitlement _____ Discretionary __X__

Applications are reviewed on a competitive basis and awards made to nonprofits or Missouri businesses for 50% or 70% of the approved budget.

**Program Cap:** Cumulative $__________ (remainder of cumulative cap) $__________ Annual $_16 million_________ None ________

**Explanation of cap:** Effective August 28, 2008, fiscal year cap was reduced from $18 million to $16 million.

**Explanation of Expiration of Authority:**

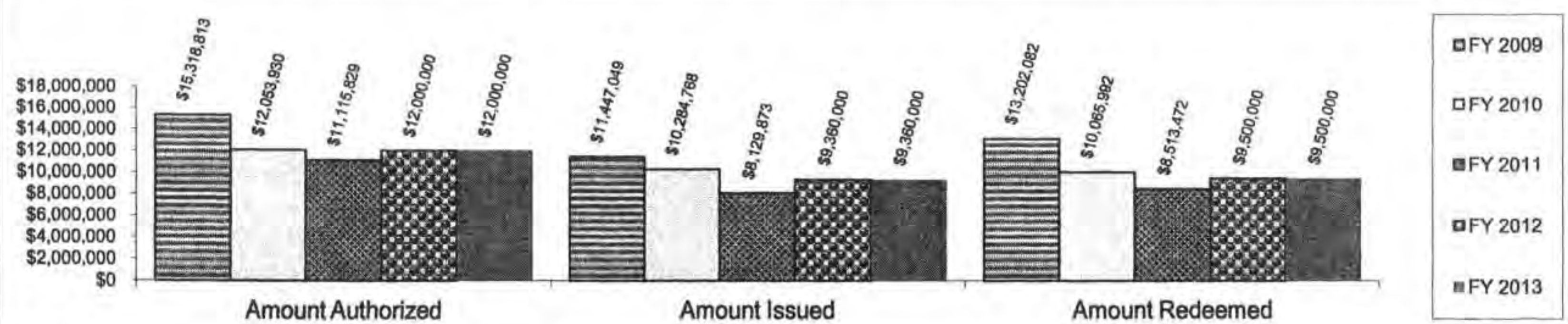
**Specific Provisions:** (if applicable)

Carry forward __5___ years Carry Back _____ years Refundable _____ Sellable/Assignable _____ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 2,196 | 2,267 | 1,542 | 1,800 | 1,800 |
| Projects (#) | 90 | 65 | 34 | 40 | 40 |
| Amount Authorized | $15,318,813 | $12,053,930 | $11,115,829 | $12,000,000 | $12,000,000 |
| Amount Issued | $11,447,049 | $10,284,788 | $8,129,873 | $9,360,000 | $9,360,000 |
| Amount Redeemed | $13,202,082 | $10,065,992 | $8,513,472 | $9,500,000 | $9,500,000 |
| EST. Amount Outstanding | N/A | N/A | $11,629,371 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $18,143,615 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:**

## TAX CREDIT ANALYSIS

**Program Name:** Neighborhood Assistance Program (NAP)

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (10 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $27,910 | $159,598 |
| Indirect Fiscal Benefits | $530,828 | $3,035,486 |
| Total | $558,738 | $3,195,084 |
| **COSTS** | | |
| Direct Fiscal Costs | $1,852,638 | $10,514,975 |
| Indirect Fiscal Costs | $0 | $0 |
| Total | $1,852,638 | $10,514,975 |
| **BENEFIT: COST** | 0.30 | 0.30 |

**Derivation of Benefits**

**Investment:** (a) $743,201 in construction spending between 2011-2013.
**Employment:** (a) 79 jobs in social assistance (0 displaced) at average wages between 2011-2016.
**Other Assumptions:** (a) 479 new HS/GED/Assoc. Degree graduates earning an additional $2,874,000/yr in disposable personal income between 2011-2020, (b) 1,483 jobless participants obtained assistance and found jobs earning an additional $23.728 million/yr in disposable personal income between 2011-2020.
**Incentives/Credits:** (a) $11,115,829 in authorized NAP credits, redeemed between 2011-2016.
Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

**Other Benefits:**

**In FY-2011, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $18.79 in new personal income totaling | $34.81 million |
| $8.13 in new value-added/GSP totaling | $15.07 million |
| $12.76 in new economic output totaling | $23.65 million |

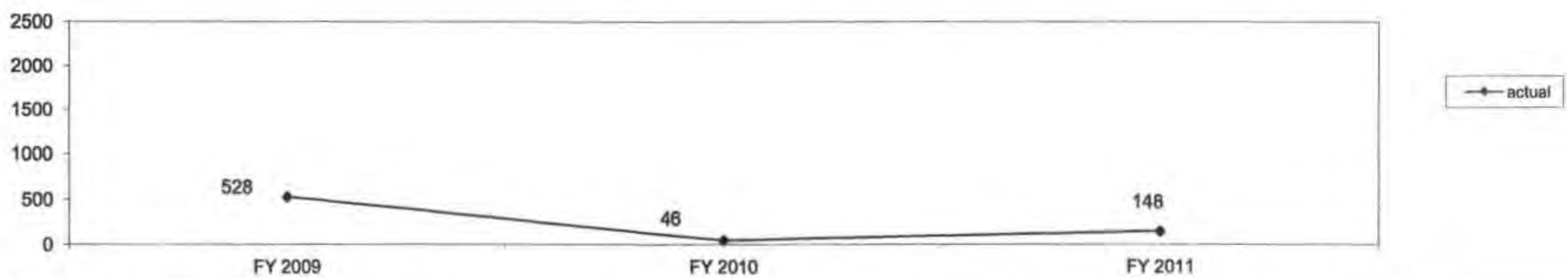
**Over 10 YEARS, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $31.40 in new peronsal income totaling | $330.13 million |
| $12.14 in new value-added/GSP totaling | $127.65 million |
| $18.32 in new economic output totaling | $192.61 million |



**PERFORMANCE MEASURE(S)**

**Permanent New/Retained Jobs**

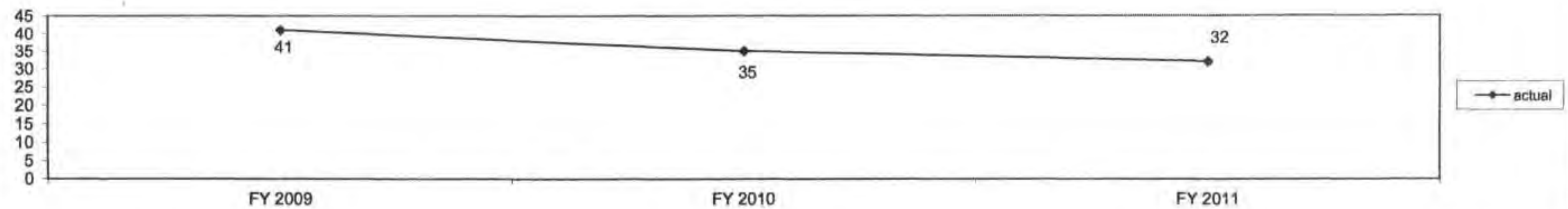



**Comments on Performance Measure:**
Numbers are dependent on the type of projects that are funded each year.

# TAX CREDIT ANALYSIS

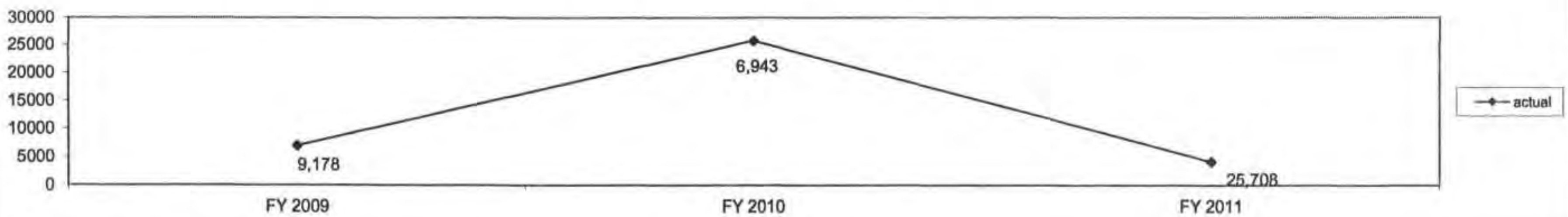
**Program Name:** Neighborhood Assistance Program (NAP)

**New/Renovated Facilities**



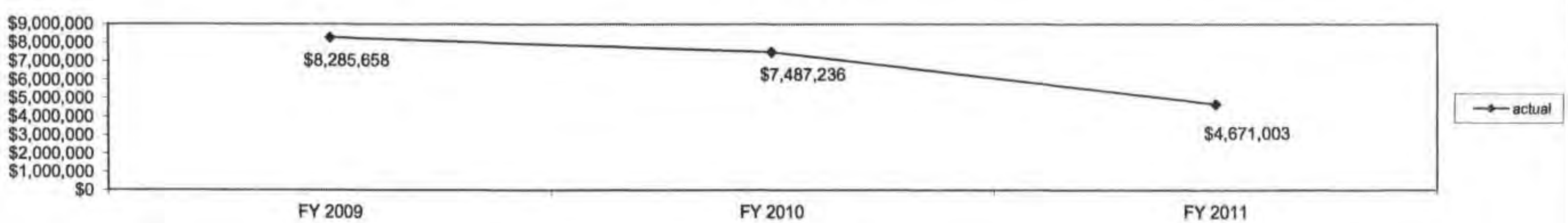

**Comments on Performance Measure:**

**Individuals Learning Life Skills**




**Comments on Performance Measure:**
Includes individuals earning GEDs, job training and other skills necessary to become productive citizens.

**Amount Leveraged**




**Comments on Performance Measure:**

# MISSOURI AUTOMOTIVE MANUFACTURING JOBS ACT

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### *PURPOSE*

The Missouri Automotive Manufacturing Jobs Act will allow qualified manufacturing facilities or suppliers that bring next-generation production lines to Missouri to retain withholding taxes typically remitted to the state.

### *AUTHORIZATION*

Section 620.1910, RSMo

### *ELIGIBLE AREAS*

Statewide.

### *ELIGIBLE APPLICANTS*

Qualified manufacturing companies with a NAICS code of 33611 that:

(a) Manufacture goods at a facility in Missouri throughout the period in which the company receives benefits under the Act; and

(b) Makes a capital investment of at least $75,000 per retained job at the facility for the manufacture of a new product within two years of beginning to retain withholding taxes; or

(c) Commits to make a capital investment of at least $50,000 per retained job at the facility for the modification or expansion of the manufacture of an existing product within two years of beginning to retain withholding taxes.

Qualified suppliers that:

(a) Attest to the Department of Economic Development (DED) that it derives more than 10% of its total annual sales revenue from sales to a qualified manufacturing company;

(b) Adds five or more new jobs;

(c) Pays wages for the new jobs that are equal to or exceeds the county average wage for Missouri as determined by the department using the NAICS industry classifications but are not less than 60% of the statewide average wage; and

(d) Provides health insurance for all full-time jobs and pays at least 50% of the insurance premiums.

### *PROGRAM BENEFITS/ELIGIBLE USES*

Allows a qualified manufacturing company, beginning January 1, 2012, upon approval of a notice of intent by the department, to retain 100% of the withholding taxes from full-time jobs at the facility for 10 years if it manufactures a new product, or to retain 50% of withholding taxes from full-time jobs for seven years if it modifies or expands the manufacture of an existing product.

Allows a qualified supplier, upon approval of a notice of intent by the department, to retain 100% of the withholding taxes from new jobs for three years. If the qualified supplier pays wages for the new jobs that are equal to or greater than 120% of the county average wage for Missouri as determined by the department using NAICS industry classifications, it can retain the withholding taxes for five years.

### *FUNDING LIMITS*

Limits the amount of retained withholding taxes authorized under the Act for any one qualified manufacturing company to $10 million per year and limits the aggregate amount of retained withholding taxes authorized under the Act to $15 million per year.

Specifies that if a qualified manufacturing company is utilizing withholding taxes from jobs at the facility for any other state program, the taxes will first be credited to the other state program before beginning to accrue under the provisions of the Act. The other state programs include, but are not limited to:

(a) New Jobs Training Program (Sections 178.892 - 178.896);

(b) Job Retention Program (Sections 178.760 - 178.764);

(c) Real Property Tax Increment Allocation Redevelopment Act (Sections 99.800 - 99.865); or

(d) Missouri Downtown and Rural Economic Stimulus Act (Sections 99.915 - 99.980).

### *REPORTING REQUIREMENTS*

On an annual basis, the business must submit a report documenting the retained jobs or new jobs created, the total payroll, and confirming that the business meets the health insurance requirements for the new jobs. In the event that a company has not maintained the minimum program requirements, benefits will cease for the remainder of the benefit period.

### *SPECIAL PROGRAM REQUIREMENTS*

Allows a qualified manufacturing company to remain eligible to participate in the Missouri Quality Jobs Program for any new jobs for which it does not retain withholding taxes, if it meets the qualifications for that program but prohibits a qualified manufacturing company from simultaneously receiving benefits from:

(a) Business use incentives for large-scale developments (Sections 100.700 - 100.850, RSMo);

(b) New or expanded business facilities (Sections 135.100 - 135.150);

(c) Enterprise zones (Sections 135.200 - 135.286);

(d) Relocation of a business to a distressed community (Section 135.535); or

(e) Rural empowerment zones (Sections 135.900 - 135.906).

*Revised October 2010*

A qualified supplier is prohibited from simultaneously receiving benefits from:

(a) Business use incentives for large-scale developments (Sections 100.700 - 100.850);

(b) New or expanded business facilities (Sections 135.100 - 135.150);

(c) Enterprise zones (Sections 135.200 - 135.286);

(d) Relocation of a business to a distressed community (Section 135.535);

(e) Rural empowerment zones (Sections 135.900 - 135.906);

(f) Enhanced enterprise zones (Sections 135.950 - 135.970); or

(g) Missouri Quality Jobs Program (Section 620.1881).

Requires a qualified manufacturing company that fails to make the required capital investment within two years to immediately cease retaining any withholding taxes with respect to jobs at the facility, repay all withholding tax previously retained plus interest of 5% per year, and forfeit all rights to retain withholding taxes for the remainder of the withholding period. If the failure to make the capital investment is due to economic conditions beyond the company's control, the department director may suspend the right to retain withholding taxes one time for up to three years at the company's request.

## CONTACT

Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
**E-mail: dedfin@ded.mo.gov • Web: www.missouridevelopment.org**

MISSOURI
Department of Economic Development

# TAX CREDIT ANALYSIS

**Program Name:** Manufacturing Jobs Act

**Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October 2011

**Program Category:** Business Retention | **Type: Tax Credit**____ **Other (specify)**_Retention of withholding taxes

**Statutory Authority:** 620.1910, RSMo | **Applicable Taxes:** Withholding tax

**Program Description and Eligibility Requirements:**

A business with NAICS code of 33611 may retain withholding taxes in the amount of 100% for retained full time employees for the creation of a new product line for 10 years or retain 50% of the withholding taxes for the modification or expansion to an existing product for 7 years. A qualified supplier of an eligible manufacturer may retain 100% of withholding taxes for new jobs (creation of 5 new jobs threshhold to qualify) for a period of 3 years or, if wages are in excess of 120% of county average, for 5 years.

**Explanation of How Award is Computed:** Entitlement __X__ Discretionary ____

The eligible manufacturer commits to make a capital investment of at least $75,000 per retained job, or in the case of a modified / expansion of an existing product, commits to mak a capital investment of at least $50,000 within no more than two years of the date the company begins to retain withholdings. For the eligible supplier, the company must derive more than 10% of the total annual sales from the qualified manufacturer and add five or more new jobs.

**Program Cap:** Cumulative $________ (remainder of cumulative cap) $________ Annual $15 million per year for manufacturing companies None ________

**Explanation of Cap:** Maximum amount of withholding tax that can be retained by any one qualified manufacturing company shall not exceed $10 million per calender year and the aggregate amount for all qualified manufacturing companies shall not exceed $15 million per calendar year. There are no annual limits for qualified suppliers.

**Explanation of Expiration of Authority:** This program sunsets on October 12, 2016, unless reauthorized by the Missouri General Assembly.

**Specific Provisions:** (if applicable)

Carry forward ____ years Carry Back ____ years Refundable ____ Sellable/Assignable ____ Additional Federal Deductions Available ____

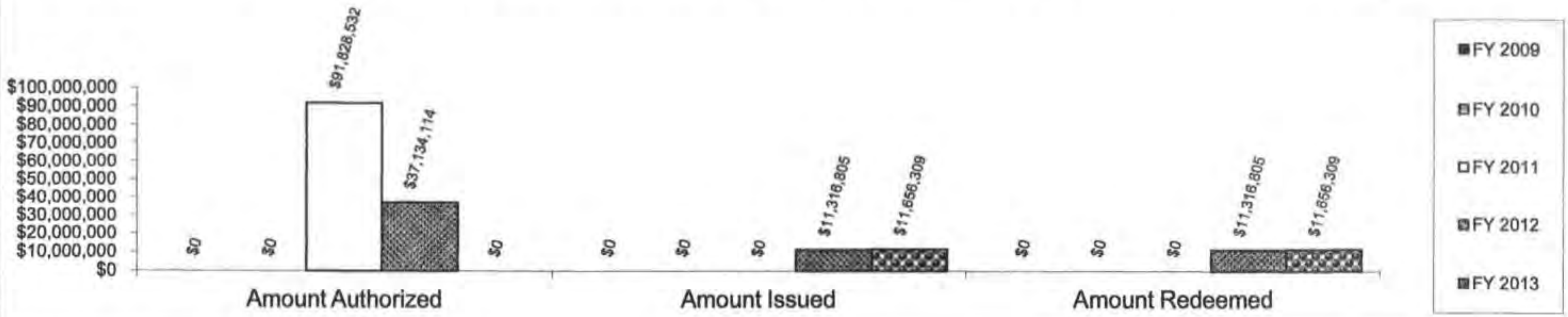
**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | N/A | N/A | 1 | 1 | 0 |
| Projects (#) | N/A | N/A | 1 | 1 | 0 |
| Amount Authorized | N/A | N/A | $91,828,532 | $37,134,114 | $0 |
| Amount Issued | N/A | N/A | $0 | $11,316,805 | $11,656,309 |
| Amount Redeemed | N/A | N/A | $0 | $11,316,805 | $11,656,309 |
| EST. Amount Outstanding | N/A | N/A | 0 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | 91,828,532 | N/A | N/A |

# TAX CREDIT ANALYSIS

**Program Name:** Manufacturing Jobs Act

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (10 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $34,657,662 | $325,655,089 |
| Indirect Fiscal Benefits | $16,506,460 | $155,100,269 |
| **Total** | $51,164,122 | $480,755,358 |
| **COSTS** | | |
| Direct Fiscal Costs | $9,182,853 | $82,653,343 |
| Indirect Fiscal Costs | $0 | $0 |
| **Total** | $9,182,853 | $82,653,343 |
| **BENEFIT: COST** | 5.57 | 5.82 |

**Derivation of Benefits**

**Investment:** (a) $288,750,000 in durable equipment spending in 2011.

**Employment:** (a) 3,850 retained jobs in motor vehicle manufacturing at specified wages in 2011-2020.

**Other Assumptions:** (a) real wage growth begins in 2012.

**Incentives/Credits:** (a) $91,828,532 in authorized Manufacturing Jobs credit, redeemed between 2011-2020.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

**Other Benefits:**

**In FY-2011, every dollar of authorized program tax credits returns**

$62.13 in new personal income totaling $570.50 million

$146.49 in new value-added/GSP totaling $1,345.20 million

$421.60 in new economic output totaling $3,871.52 million

**Over 10 YEARS, every dollar of authorized program tax credits returns**

$79.43 in new personal income totaling $6,564.91 million

$183.70 in new value-added/GSP totaling $15,183.36 million

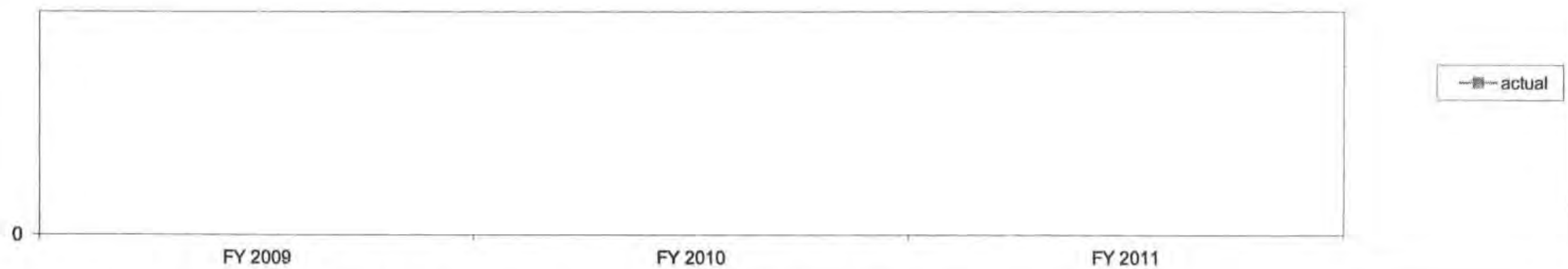
$542.79 in new economic output totaling $44,863.81 million

# TAX CREDIT ANALYSIS

**Program Name:** Manufacturing Jobs Act

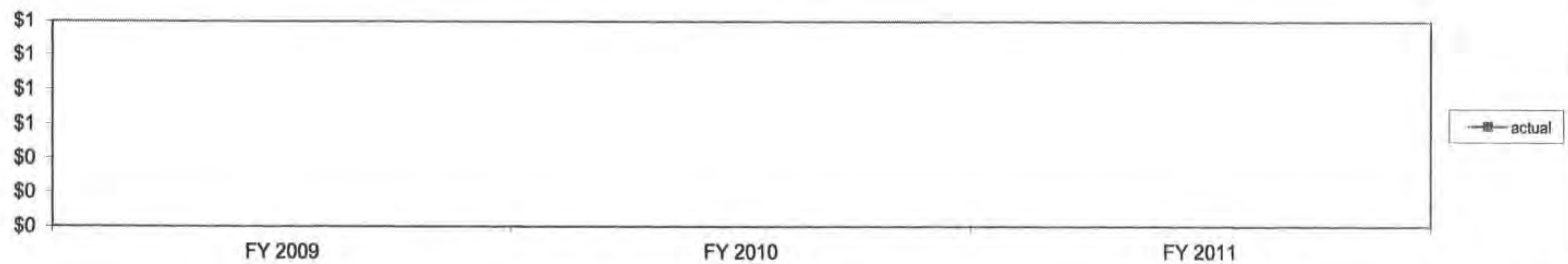
**PERFORMANCE MEASURE(S)**

**Permanent Jobs Retained**




**Comments on Performance Measure: By statute, cannot begin receiving benefits until January 1, 2012.**

**Investment**




**Comments on Performance Measure: By statute, cannot begin receiving benefits until after January 1, 2012.**

# MISSOURI QUALITY JOBS PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### PURPOSE

Facilitate the creation of quality jobs by targeted business projects.

### AUTHORIZATION

Section 620.1875-620.1900, RSMo

### ELIGIBLE AREAS

Statewide.

### ELIGIBLE APPLICANTS

For-profit and non-profit businesses [except for gambling, retail trade, food and drinking places, public utilities, educational services, ethanol distillation or production facilities, biodiesel production facilities, religious organizations, and public administration companies or businesses that are delinquent in non-protested taxes or other payments (state, federal or local), or any company that has filed for or has publicly announced its intention to file for bankruptcy.] Headquarters or administrative offices of otherwise excluded businesses that serve a multi-state area may qualify in some cases. The average wage of the new jobs must equal or exceed the county average wage (as published by DED), and the company must offer health insurance and pay at least 50% of the premium for all full-time employees in Missouri.

- Average Wage: Total annual payroll of the new jobs divided by the average annual number of new jobs.

### ELIGIBILITY CRITERIA

The business must create a minimum number of new jobs at the project facility prior to the "deadline" date, based on the type of project:

- Small/Expanding businesses:
  - Rural areas: 20 or more new jobs within two years of the date of DED's approval.
  - Non-rural areas: 40 or more new jobs within two years of the date of DED's approval.

**Non-rural areas include the counties of Boone, Buchanan, Clay, Greene, Jackson, St. Charles, and St. Louis city and county.*

- Technology businesses (classified by NAICS codes):
  - 10 or more new jobs within two years of the date of DED's approval.
- High Impact businesses:
  - 100 or more new jobs within two years of the date of the hiring of the first new job, and the first new job must be within one year of the date of DED's approval.

### PROGRAM BENEFITS/ELIGIBLE USES

For "Small/Expanding" businesses, the benefit of the program is the retention of the state withholding tax of the new jobs.

For "Technology" and "High Impact" businesses, the benefits of the program are (a) the retention of the state withholding tax of the new jobs; and (b) state tax credits, which are refundable, transferable and/or saleable. The program benefits are based on a percentage of the payroll of the new jobs. The program benefits are not provided until the minimum new job threshold is met and the company meets the average wage and health insurance requirements.

This tax credit can be applied to Chapter 143 (state income tax, excluding withholding tax) and Chapter 148 (financial institutions tax). Tax credits must be claimed within one year of the close of the taxable year that they were issued. Tax credits can only be applied to tax liability for the year in which they were earned. Any unused balance is refundable. The credits may also be transferred, sold or assigned.

The program benefits are calculated as follows:

Small/Expanding businesses:

Retain 100% of the withholding tax of the new jobs, each year for the benefit period of:

- Three years - if the average wage of new jobs is 100-119% of county average wage; or
- Five years - if the average wage of new jobs is at least 120% of county average wage.

Technology businesses:

5% of the payroll of the new jobs each year for five years; ***plus***:

- "Average Wage Bonus"

High Impact businesses:

3% of the payroll of the new jobs each year for five years; ***plus***:

- "Average Wage Bonus"
- "Local Incentives Bonus"

"Average Wage Bonus" *(company average wage as a percentage of county average wage)*:

- Greater than 120% and up to 140%: ½% bonus of payroll of the new jobs.
- Greater than 140%: 1% bonus of payroll of the new jobs.

"Local Incentives Bonus" *(amount of local incentives provided to the project as a percentage of the amount of new local tax revenues derived from the project, over 10 years)*:

- 10-24%: 1% bonus of payroll of the new jobs.
- 25-49%: 2% bonus of payroll of the new jobs.
- 50% or more: 3% bonus of payroll of the new jobs.

Each time the business meets the minimum new job threshold, it may start a new benefit period for the net new jobs created. There is no limit on the number of benefit periods a company may use the program, as long as a new Notice of Intent is completed and minimum new job thresholds and other program qualifications are met.

"New jobs" are defined as full-time (average 35 or more hours/week each year) employees of the company that are employed at the project facility, based on the increase from the "base employment" (*the number of full-time jobs at the facility, or the average number for the twelve-month period prior to the Notice of Intent, whichever is higher, on the date DED receives the Notice of Intent*). In the event the company (or a related company) reduced jobs at another facility in Missouri with related operations, the new jobs at the project facility would be reduced accordingly.

### FUNDING LIMITS

There is no annual cap on the retained withholding taxes. Tax credits issued for the entire program shall not exceed $80,000,000 per calendar year, and are provided on a first-come basis.

*Revised June 2011*

## APPLICATION/APPROVAL PROCEDURE

An application ("Notice of Intent") may be submitted to DED at any time of the year by the business. Applications may be obtained at www.missouridevelopment.org. DED's approval will:

- Confirm that the type of project/business is eligible.
- Establish the date "base employment" is calculated.
- Reserve the estimated tax credits for the project.
- Establish the 2-year "deadline" date for the creation of the minimum new jobs to be eligible for the program.

## REPORTING REQUIREMENTS

On an annual basis, the business must submit a report documenting the new jobs created, the total payroll, and confirming that the business meets the health insurance requirements for the new jobs. In the event that a company has not maintained the minimum program requirements, benefits will cease for the remainder of the benefit period. A high-impact project may continue as a small/expanding project as long as new jobs and other program requirements are met. SB1099, or the Tax Credit Accountability Act Reporting Form must be submitted to the Department of Economic Development by June 30th each year the company receives tax credits and for the three years following the end of the benefit period.

## SPECIAL PROGRAM REQUIREMENTS

A business cannot earn benefits simultaneously at the project facility under this program if earning benefits under any of the following state programs:

- Missouri Enterprise Zone program or Enhanced Enterprise Zone program
- Business Facility program
- Rebuilding Communities program
- Brownfield Jobs and Investment tax credits

Special conditions apply when Quality Jobs is used at the same time as other programs that affect state withholding taxes (New Jobs Training, State TIF, MODESA).

Estimated state withholding taxes, based on adjusted gross income ("AGI"):

- AGI UP TO $20,000 — 1.4%
- AGI OF $20-25,000 — 1.9%
- AGI OF $25-30,000 — 2.4%
- AGI OF $30-35,000 — 2.7%
- AGI OF $35-40,000 — 2.9%
- AGI OF $40-45,000 — 3.1%
- AGI OF $45-50,000 — 3.2%
- AGI OF $50-55,000 — 3.3%
- AGI OF $55-65,000 — 3.4%
- AGI OF $65-70,000 — 3.5%
- AGI OF $70-75,000 — 3.6%
- AGI OF $75-$100,000 — 3.7%
- AGI OF $100,000+ — 4.2%

## CONTACT


Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
**E-mail: dedfin@ded.mo.gov • Web: www.missouridevelopment.org**


MISSOURI
Department of Economic Development

County average wages (effective until 7/1/12):

*Average county wages are based on Census of Employment and Wages, MERIC Updates to be made annually. Use 2,080 hours per year when converting from annual to hourly wages.*

| County | Average Annual Wage | County | Average Annual Wage | County | Average Annual Wage |
|---|---|---|---|---|---|
| ADAIR | $25,389 | GREENE | $34,676 | OZARK | $19,220 |
| ANDREW | $25,673 | GRUNDY | $30,306 | PEMISCOT | $26,568 |
| ATCHISON | $25,063 | HARRISON | $21,522 | PERRY | $30,077 |
| AUDRAIN | $30,673 | HENRY | $29,154 | PETTIS | $30,561 |
| BARRY | $30,975 | HICKORY | $18,277 | PHELPS | $28,390 |
| BARTON | $25,552 | HOLT | $26,486 | PIKE | $28,462 |
| BATES | $24,239 | HOWARD | $23,171 | PLATTE | $38,505 |
| BENTON | $24,172 | HOWELL | $28,380 | POLK | $25,857 |
| BOLLINGER | $26,516 | IRON | $35,160 | PULASKI | $25,165 |
| BOONE | $31,727 | JACKSON | $46,111 | PUTNAM | $22,603 |
| BUCHANAN | $35,979 | JASPER | $33,530 | RALLS | $33,249 |
| BUTLER | $28,849 | JEFFERSON | $30,943 | RANDOLPH | $30,339 |
| CALDWELL | $31,124 | JOHNSON | $26,679 | RAY | $28,099 |
| CALLAWAY | $38,043 | KNOX | $23,816 | REYNOLDS | $26,966 |
| CAMDEN | $26,875 | LACLEDE | $28,516 | RIPLEY | $19,896 |
| CAPE GIRARDEAU | $34,298 | LAFAYETTE | $26,588 | ST. CHARLES | $37,312 |
| CARROLL | $28,966 | LAWRENCE | $28,327 | ST. CLAIR | $20,526 |
| CARTER | $19,808 | LEWIS | $25,921 | STE. GENEVIEVE | $36,252 |
| CASS | $28,941 | LINCOLN | $30,852 | ST. FRANCOIS | $26,343 |
| CEDAR | $23,521 | LINN | $30,422 | ST. LOUIS CO. | $49,918 |
| CHARITON | $26,601 | LIVINGSTON | $28,842 | SALINE | $29,881 |
| CHRISTIAN | $26,531 | MCDONALD | $26,423 | SCHUYLER | $24,638 |
| CLARK | $22,153 | MACON | $27,207 | SCOTLAND | $19,971 |
| CLAY | $45,798 | MADISON | $24,548 | SCOTT | $29,553 |
| CLINTON | $26,665 | MARIES | $29,105 | SHANNON | $16,378 |
| COLE | $35,971 | MARION | $31,632 | SHELBY | $24,443 |
| COOPER | $27,979 | MERCER | $28,980 | STODDARD | $28,214 |
| CRAWFORD | $29,520 | MILLER | $27,185 | STONE | $23,548 |
| DADE | $25,594 | MISSISSIPPI | $25,058 | SULLIVAN | $34,083 |
| DALLAS | $21,907 | MONITEAU | $25,422 | TANEY | $25,402 |
| DAVIESS | $22,686 | MONROE | $26,313 | TEXAS | $24,276 |
| DEKALB | $27,756 | MONTGOMERY | $25,502 | VERNON | $30,874 |
| DENT | $27,665 | MORGAN | $22,983 | WARREN | $29,897 |
| DOUGLAS | $23,458 | NEW MADRID | $35,586 | WASHINGTON | $21,777 |
| DUNKLIN | $21,894 | NEWTON | $33,321 | WAYNE | $21,098 |
| FRANKLIN | $32,297 | NODAWAY | $30,332 | WEBSTER | $27,173 |
| GASCONADE | $25,552 | OREGON | $19,167 | WORTH | $20,437 |
| GENTRY | $25,706 | OSAGE | $25,955 | WRIGHT | $24,972 |
|  |  |  |  | ST. LOUIS CITY | $51,508 |

- *Statewide average of **$40,856** applicable to any county over the statewide average when determining program eligibility.*
- *The wage represents an average for all private industries.*
- *If a project is moving from one Missouri county to a county with a lower county average wage, the company must obtain endorsement from the governing body of the community where the jobs are located, or the higher county average wage will be used for calculations.*

# TAX CREDIT ANALYSIS

**Program Name:** Quality Jobs

**Department:** Economic Development | **Contact Name & No.: Brenda Horstman 751-3713** | **Date:** October, 2011

**Program Category:** Business Recruitment | **Type: Tax Credit__X__ Other (specify)** Also retention of withholding tax of new jobs

**Statutory Authority:** 620.1875 to 620.1890, RSMo | **Applicable Taxes:** Income tax, Bank tax, Insurance premium tax, Other financial institutions tax

**Program Description and Eligibility Requirements:**

For-profit and non-profit businesses except for gambling, retail trade, food and drinking places, public utilities, educational services, religious organizations, public administration, companies that are delinquent in non-protested taxes or other payments, or any company that has filed for or has publicly announced its intention to file for bankruptcy are eligible provided the average wage of the new jobs equals or exceeds the county average wage and the company offers health insurance and pays at least 50% of the premium. To qualify, the company must create a minimum number of new jobs at the project facility within 2 years.

**Explanation of How Award Is Computed:** Entitlement __X__ Discretionary ____

The benefits of the program are the retention of 100% of the state withholding tax of the new jobs for 3 or 5 years for small/expanding businesses (20+ new jobs in rural areas and 40+ new jobs in non-rural areas); or a combination of the retention of 100% of the state withholding tax of the new jobs and state tax credits for 5 years for technology businesses (10+ new jobs) and high impact businesses (100+ new jobs), based on a percentage (from 3 to 7%, depending on the average wage of the new jobs and the amount of local incentives) of the payroll of the new jobs.

**Program Cap:** Cumulative $________ (remainder of cumulative cap) $________ Annual $_80 million________ None ________

**Explanation of cap:** The cap increased from $40 million to $60 million in tax credits beginning Aug. 2008. The cap increased to $80 million beginning June 4, 2009 . Up to $3 million of the cap may be used for job retention projects approved by the Quality Jobs Advisory Task Force, with no tax credits issued after August 30, 2013. Up to $500,000 of the cap may be used for small business job retention and flood relief projects, with no tax credits approved after August 30, 2010. The tax credit maximums applying to technology and high impact business projects were removed for newly approved projects as of June 4, 2009. There is no limit on the retention of withholding taxes.

**Explanation of Expiration of Authority:** No tax credits shall be issued for job retention projects approved after August 30, 2013. No tax credits shall be issued for small business job retention and flood relief projects approved after August 30, 2010.

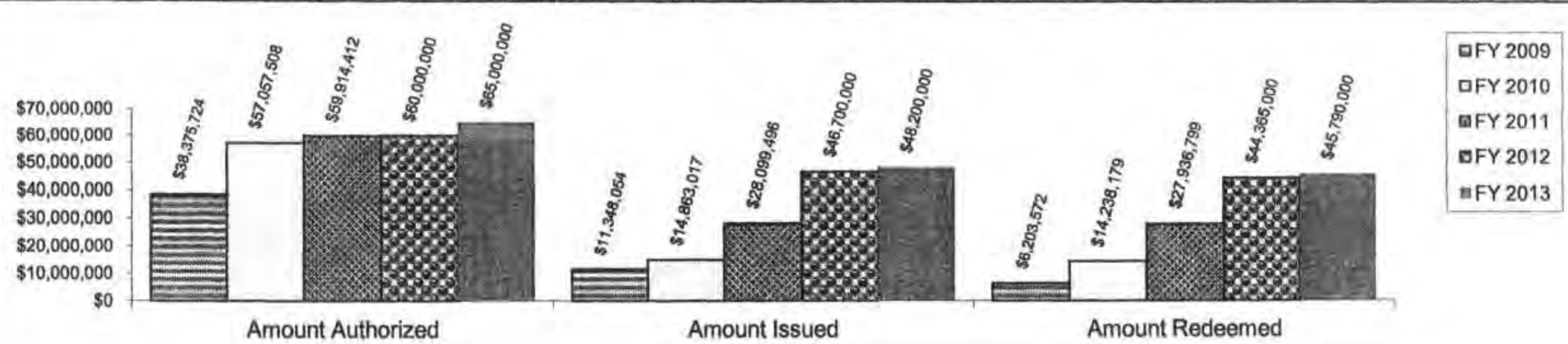
**Specific Provisions:** (if applicable)

Carry forward ____ years Carry Back ____ years Refundable __X__ Sellable/Assignable __X__ Additional Federal Deductions Available ____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 22 | 38 | 44 | 50 | 60 |
| Projects (#) | 51 | 46 | 57 | 65 | 70 |
| Amount Authorized | $38,375,724 | $57,057,508 | $59,914,412 | $60,000,000 | $65,000,000 |
| Amount Issued | $11,348,054 | $14,863,017 | $28,099,496 | $46,700,000 | $48,200,000 |
| Amount Redeemed | $6,203,572 | $14,238,179 | $27,936,799 | $44,365,000 | $45,790,000 |
| EST. Amount Outstanding | N/A | N/A | $1,221,665 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $292,816,850 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:**

# TAX CREDIT ANALYSIS

**Program Name:** Quality Jobs

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (10 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $24,229,627 | $180,366,191 |
| Indirect Fiscal Benefits | $12,353,294 | $91,958,354 |
| **Total** | $36,582,921 | $272,324,545 |
| **COSTS** | | |
| Direct Fiscal Costs | $11,917,111 | $57,060,623 |
| Indirect Fiscal Costs | $0 | $0 |
| **Total** | $11,917,111 | $57,060,623 |
| **BENEFIT: COST** | **3.07** | **4.77** |

**Derivation of Benefits**

**Investment:** (a) $484,033,838 in non-residential investment spending in 2011.

**Employment:** (a) 4,838 new jobs (0 displaced) in various MQJ industries at average industry wages between 2011-2020.

**Other Assumptions:** (a) real income growth begins in 2012.

**Incentives/Credits:** (a) $59,585,554 in authorized QJ tax credits, redeemed between 2011-2015.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

The multi-year fiscal Benefit-Cost Ratio is 4.34 when other program incentives are included.

**Other Benefits:**

**In FY-2011, every dollar of authorized program tax credits returns**

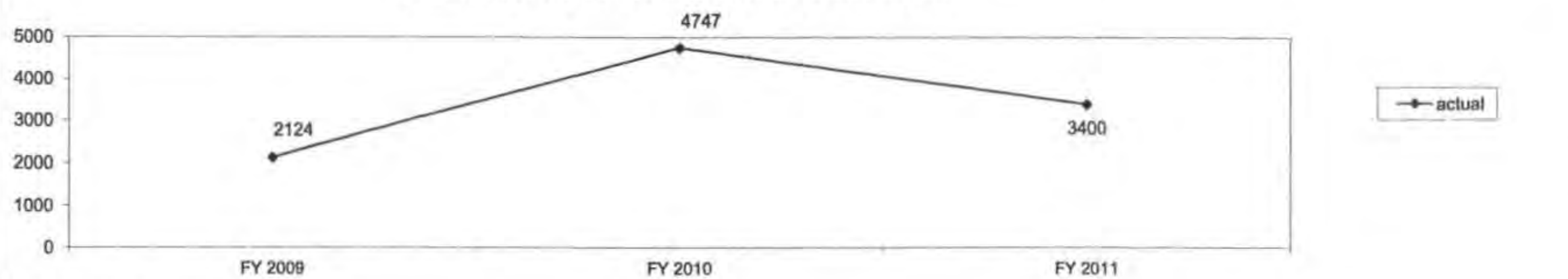
| | | |
|---|---|---|
| $53.12 | in new personal income totaling | $633.00 million |
| $110.41 | in new value-added/GSP totaling | $1,315.80 million |
| $217.19 | in new economic output totaling | $2,588.24 million |

**Over 10 YEARS, every dollar of authorized program tax credits returns**

| | | |
|---|---|---|
| $101.64 | in new personal income totaling | $5,799.72 million |
| $204.24 | in new value added/GSP totaling | $11,654.08 million |
| $407.89 | in new economic output totaling | $23,274.43 million |

**PERFORMANCE MEASURE(S)**

**Permanent New Jobs Created Over the Previous Year**




**Comments on Performance Measure:**

# REBUILDING COMMUNITIES TAX CREDIT PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### *PURPOSE*

To stimulate business activity in Missouri's "distressed communities" by providing tax credits to eligible businesses that locate, relocate or expand their business within a distressed community.

### *AUTHORIZATION*

Section 135.535, RSMo.

### *ELIGIBLE AREAS*

Distressed communities only. For a list of cities and census block groups that are "distressed communities," visit DED's web site or call 573-751-0717.

### *ELIGIBLE APPLICANTS*

Businesses that locate, relocate or expand their business within a distressed area or distressed Missouri community.

### *ELIGIBILITY CRITERIA*

- Must have more than 75% of its employees at the facility in the distressed community.
- Must have fewer than 100 employees total at all facilities nationwide (before commencing operations or relocating).
- Primarily engaged in manufacturing, biomedical, medical devices, scientific research, animal research, computer software design or development, computer programming (including Internet, web hosting, and other information technology), telecommunications (wireless, wired or other), or a professional firm.

### *CATEGORIES OF BUSINESS:*

NEW OR RELOCATING BUSINESSES

Eligible new or relocating businesses may choose one of the 40% Tax Credits and the employees may receive the 1.5% Employee Tax Credit.

EXISTING BUSINESSES

Eligible businesses already located in a distressed community may be eligible for the 25% Equipment Tax Credit. Existing businesses that double the number of full time employees in the distressed community from the previous year, may choose one of the 40% Tax Credits.

### *TAX BENEFITS AVAILABLE:*

40% INCOME TAX CREDIT:

State tax credit based on 40% of the amount of state income tax owed by the business.

40% EQUIPMENT TAX CREDIT:

State tax credit based on 40% of the amount of funds expended for computer equipment and its maintenance, medical laboratories and equipment, research laboratory equipment, manufacturing equipment, fiber optic equipment, high-speed telecommunications, wiring or software development expense in the calendar year.

1.5% EMPLOYEE TAX CREDIT:

Employees of an eligible business may receive a tax credit against state individual income tax equal to 1.5% of their gross annual salary paid at the project facility. The business must receive one of the 40% Tax Credits each year for the employees to be eligible for this credit.

25% EQUIPMENT TAX CREDIT:

State tax credit based on 25% of the amount of funds expended for eligible equipment in a taxable year that exceeds the average of the prior two years' expenditures for such equipment. Eligible expenditures include: computer equipment and its maintenance, medical laboratories and equipment, research laboratory equipment, manufacturing equipment, fiber optic equipment, high-speed telecommunications, wiring and software development.

### *PROGRAM BENEFITS/ELIGIBLE USES*

The 40% Income Tax Credits and the 25% and 40% Equipment Tax Credits can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax

And have these special attributes:

- Carry back 3 years
- Carry forward 5 years
- Sellable or transferable

The 1.5% Individual Tax Credit can be applied to:

- Ch. 143 – Individual income tax

And has this special attribute:

- Sellable or transferable

*Revised November 2007*

## FUNDING LIMITS

PROGRAM LIMIT:

- All credits: $8 million/year
- 25% Equipment Tax Credits: $750,000/year

PER BUSINESS LIMIT:

- 40% Income Tax Credit: $125,000/year
- 25% and 40% Equipment Tax Credits: $75,000/year

ELIGIBILITY PERIOD:

- 40% Equipment Tax Credit: Year of commencement of operations plus three calendar years thereafter
- 40% Income Tax Credit: Three tax years after the year of commencement of operations
- 1.5% Employee Tax Credit: Three tax years after commencement of operations

## APPLICATION/APPROVAL PROCEDURE

- New or relocating businesses should submit a Pre-Application to DED prior to commencing operations in the distressed community.
- Businesses applying for the 25% Equipment Tax Credit should submit a Pre-Application for each year that they intend to request tax credits.
- Applications for tax credits must be submitted to DED prior to February 15th of the calendar year following the year in which the credits were earned.
- Tax credits will be issued on a first-come, first served basis.

## REPORTING REQUIREMENTS

The "Tax Credit Accountability Act" reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

## SPECIAL PROGRAM REQUIREMENTS

A business can only earn the 40% Tax Credits under this program for one eligibility period.

No business can earn credits under this program if earning Missouri Quality Jobs, Enterprise Zone, Enhanced Enterprise Zone, Business Facility or Brownfield Jobs and Investment Tax Credits for the same project for the same tax period. If a project is eligible for more than one such program, the business must choose only one program.

## CONTACT


Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

MISSOURI
Department of Economic Development

# TAX CREDIT ANALYSIS

| | | |
|---|---|---|
| **Program Name:** Rebuilding Communities | | |
| **Department:** Economic Development | **Contact Name & No.: Brenda Horstman 751-3713** | **Date:** October 2011 |
| **Program Category:** Business Recruitment | **Type: Tax Credit__X__ Other (specify)____** | |
| **Statutory Authority:** 135.535, RSMo | **Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax | |

**Program Description and Eligibility Requirements:**
Provides a tax credit for eligible businesses locating, relocating or expanding within a distressed community. A business must have fewer than 100 full-time employees, 75% of which must be located in the distressed community, and be primarily engaged in manufacturing, biomedical, medical devices, scientific research, animal research, computer software design or development,

**Explanation of How Award is Computed:** Entitlement __X__ Discretionary _____

The tax credit is equal to either 40% or 25% of eligible equipment purchases, depending on whether the business is new or existing, or 40% of state income taxes due. A 1.5% employee tax credit is also available to businesses who receive one of the 40% credits and is based on an employee's gross salary. The 40% income tax credit is limited to $125,000 per year for three years. The 40% and 25% equipment credits are limited to $75,000 per year for four years.

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $_8 million________ None ________

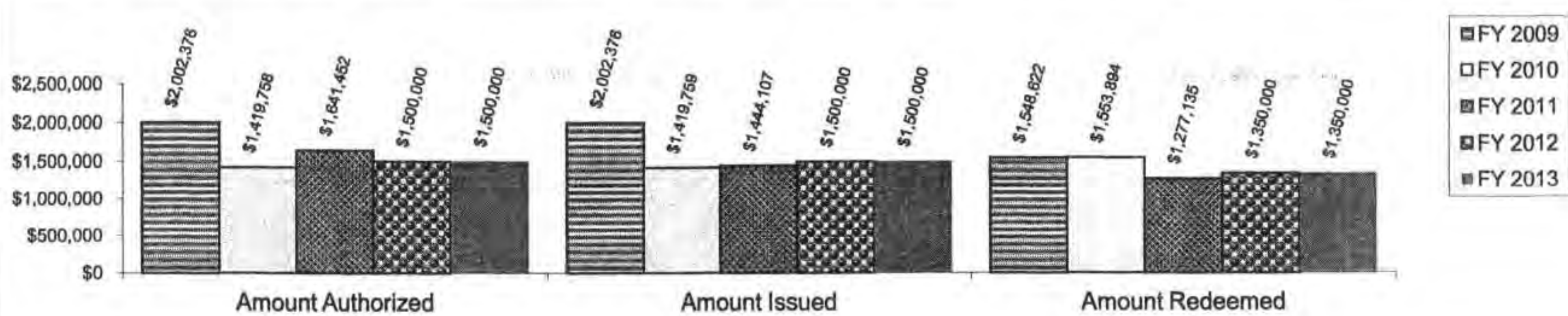
**Explanation of cap:** Total credits issued under this program may not exceed $8 million per year. The 25% equipment credits are further limited to $750,000 per year.
(Note that 620.1881, RSMo - the Missouri Quality Jobs Act - reduced the cap from $10 million to $8 million).

**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)
Carry forward __5___ years Carry Back __3___ years Refundable _____ Sellable/Assignable __X___ Additional Federal Deductions Available _____
**Comments on Specific Provisions:** The 1.5% employee credits are sellable/assignable only.

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 740 | 433 | 320 | 400 | 400 |
| Projects (#) | 48 | 33 | 47 | 35 | 35 |
| Amount Authorized | $2,002,376 | $1,419,758 | $1,641,452 | $1,500,000 | $1,500,000 |
| Amount Issued | $2,002,376 | $1,419,759 | $1,444,107 | $1,500,000 | $1,500,000 |
| Amount Redeemed | $1,548,622 | $1,553,894 | $1,277,135 | $1,350,000 | $1,350,000 |
| EST. Amount Outstanding | N/A | N/A | $2,633,543 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:**

# TAX CREDIT ANALYSIS

**Program Name:** Rebuilding Communities

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (5 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $59,935 | $45,734 |
| Indirect Fiscal Benefits | $22,023 | $16,805 |
| **Total** | $81,958 | $62,539 |
| **COSTS** | | |
| Direct Fiscal Costs | $273,575 | $1,552,725 |
| Indirect Fiscal Costs | $0 | $0 |
| **Total** | $273,575 | $1,552,725 |
| **BENEFIT: COST** | **0.30** | **0.04** |

**Derivation of Benefits**

**Investment:** (a) $4,341,384 in equipment demand in 2011.

**Employment:** (a) n/a

**Other Assumptions:** (a) Estimated annual Professional Technical and Misc. Manufacturing Industry sales of $347,311 based on 8 percent ROI between years 2011-2020. Sales increase modeled to not increase direct employment within the industry.

**Incentives/Credits:** (a) $1,641,452 in authorized Rebuilding Communities tax credits in 2011, redeemed between 2011-2016.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

The multi-year fiscal Benefit-Cost Ratio is 0.04 when other program incentives are included.

**Other Benefits:**

**In FY-2011, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $2.12 in new personal income totaling | $0.58 million |
| $5.01 in new value-added/GSP totaling | $1.37 million |
| $8.41 in new economic output totaling | $2.30 million |

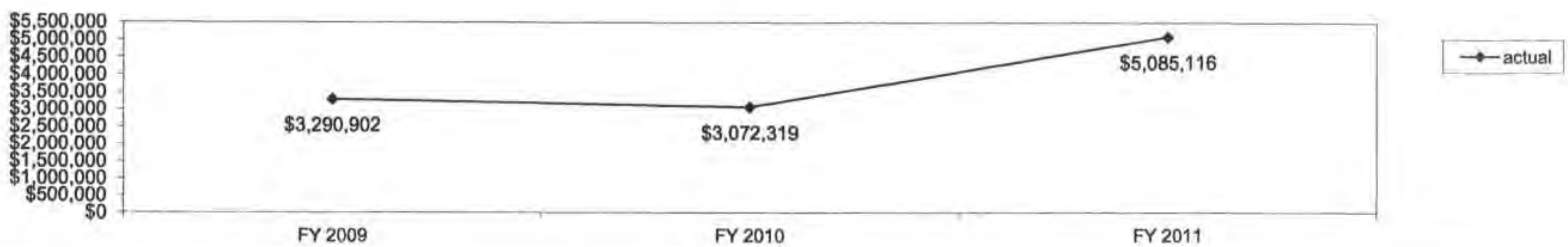
**Over 5 YEARS, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $0.56 in new personal income totaling | $0.87 million |
| $2.23 in new value-added/GSP totaling | $3.47 million |
| $3.64 in new economic output totaling | $5.65 million |



**PERFORMANCE MEASURE(S)**

## New Investment




**Comments on Performance Measure:**

# WINE & GRAPE PRODUCTION TAX CREDIT PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

### *PURPOSE*

Assist vineyards and wine producers with the purchase of new equipment and materials by granting a tax credit for a portion of the purchase price.

The Missouri Department of Economic Development (DED), will issue a state tax credit to an individual, partnership or corporation in an amount equal to 25% of the purchase price of new equipment and materials used directly in the growing of grapes or the production of wine in Missouri.

### *AUTHORIZATION*

Section 135.700, RSMo

### *ELIGIBLE AREAS*

Statewide.

### *ELIGIBLE APPLICANTS*

Missouri individuals or businesses.

### *ELIGIBILITY CRITERIA*

An individual or business must be actively involved in the production of wine or the growing of grapes in the state of Missouri.

### *PROGRAM BENEFITS/ELIGIBLE USES*

This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax

This credit has no special attributes. It must be applied to tax liability for the year it was earned.

### *APPLICATION/APPROVAL PROCEDURE*

An application must be filed with DED. There are no deadlines. DED will issue a tax credit certificate authorizing the applicant to claim the tax credits.

### *REPORTING REQUIREMENTS*

The "Tax Credit Accountability Act" reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

The Agricultural Category of tax credits, which includes the Wine and Grape Production program, requires recipients to annually report to DED for three (3) years following the date of issuance of the tax credits, the following information:

- Type of agricultural commodity
- Amount of contribution
- Type of equipment purchased
- Name and description of facility, except that if the agricultural credit is issued as a result of a producer member investing in a new generation processing entity, then the new generation processing entity, and not the recipient, shall annually, for a period of three years following the issuance of tax credits provide the information.

### *SPECIAL PROGRAM REQUIREMENTS*

Equipment and materials must be new purchases. The purchase price is the selling price of the new equipment and materials, excluding sales tax, delivery cost, shipping and handling costs, installation costs, and other unrelated costs.

The new equipment and materials must be:

- Used on land owned or leased for the purpose of producing wine or growing grapes; and
- Used directly in the production of wine or growing of grapes in the state of Missouri.

The new equipment and materials will be considered used directly based upon:

- Where the item in question is used;
- When the item in question is used; and
- How the item in question is used to produce wine or grow grapes.

### *CONTACT*

**Missouri Department of Economic Development**

*Division of Business and Community Services • Finance Management Team*

301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

MISSOURI
DEPARTMENT OF ECONOMIC DEVELOPMENT

*Revised November 2007*

# TAX CREDIT ANALYSIS

**Program Name:** Wine Producers and Grape Growers

**Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October, 2011

**Program Category:** Agricultural | **Type: Tax Credit** __X__ **Other (specify)**____

**Statutory Authority:** 135.700, RSMo | **Applicable Taxes:** Income tax

**Program Description and Eligibility Requirements:**

Any grape grower or wine producer within the state can claim an income tax credit for a percentage of the purchase price of all new equipment and materials used directly in growing grapes or producing wine within the state. Taxpayers may apply annually for up to five years.

**Explanation of How Award is Computed:** Entitlement __X__ Discretionary _____

The tax credit is equal to 25% of the purchase price of all new equipment and materials used directly in growing grapes or producing wine.

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $_________ None ___X___

**Explanation of cap:**

**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)

Carry forward _____ years Carry Back _____ years Refundable _____ Sellable/Assignable _____ Additional Federal Deductions Available _____

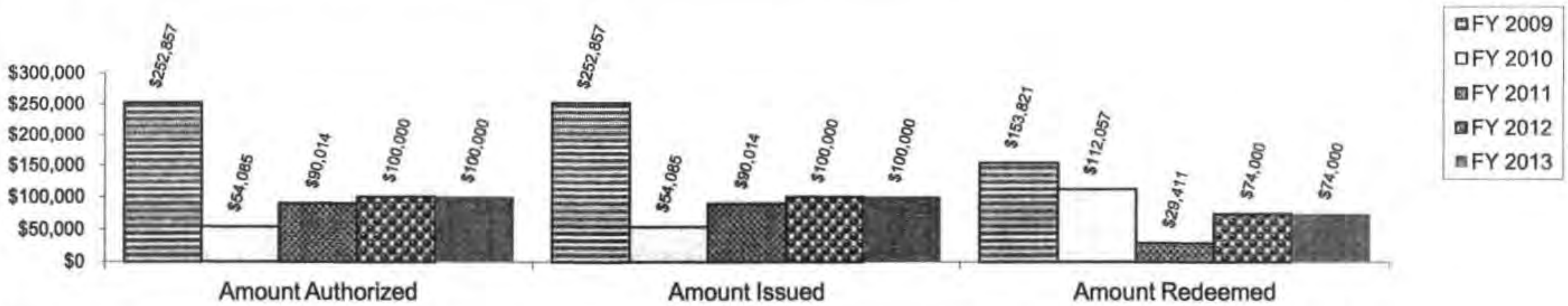
**Comments on Specific Provisions:** This credit has no special attributes and must be applied to tax liability for the year it was earned.

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 31 | 21 | 17 | 19 | 19 |
| Projects (#) | 31 | 21 | 17 | 19 | 19 |
| Amount Authorized | $252,857 | $54,085 | $90,014 | $100,000 | $100,000 |
| Amount Issued | $252,857 | $54,085 | $90,014 | $100,000 | $100,000 |
| Amount Redeemed | $153,821 | $112,057 | $29,411 | $74,000 | $74,000 |
| EST. Amount Outstanding | N/A | N/A | $76,516 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**

# TAX CREDIT ANALYSIS

**Program Name:** Wine Producers and Grape Growers




**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (5 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $1,908 | $1,118 |
| Indirect Fiscal Benefits | $4,481 | $2,627 |
| **Total** | $6,389 | $3,745 |
| **COSTS** | | |
| Direct Fiscal Costs | $90,014 | $90,014 |
| Indirect Fiscal Costs | $0 | $0 |
| **Total** | $90,014 | $90,014 |
| **BENEFIT: COST** | **0.07** | **0.04** |

**Derivation of Benefits**

**Investment:** (a) $360,056 in equipment demand in 2011.

**Employment:** (a) n/a

**Other Assumptions:** (a) Estimated annual Food Mfg industry sales of $28.8 K based on 8 percent ROI between years 2011-2015. Sales increase modeled to not increase direct employment within industry.

**Incentives/Credits:** (a) $90,014 in authorized Wine and Grape tax credits in 2011, redeemed in 2011.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

**Other Benefits:**

**In FY-2011, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $0.68 in new personal income totaling | $0.06 million |
| $1.13 in new value-added/GSP totaling | $0.10 million |
| $2.63 in new economic output totaling | $0.24 million |

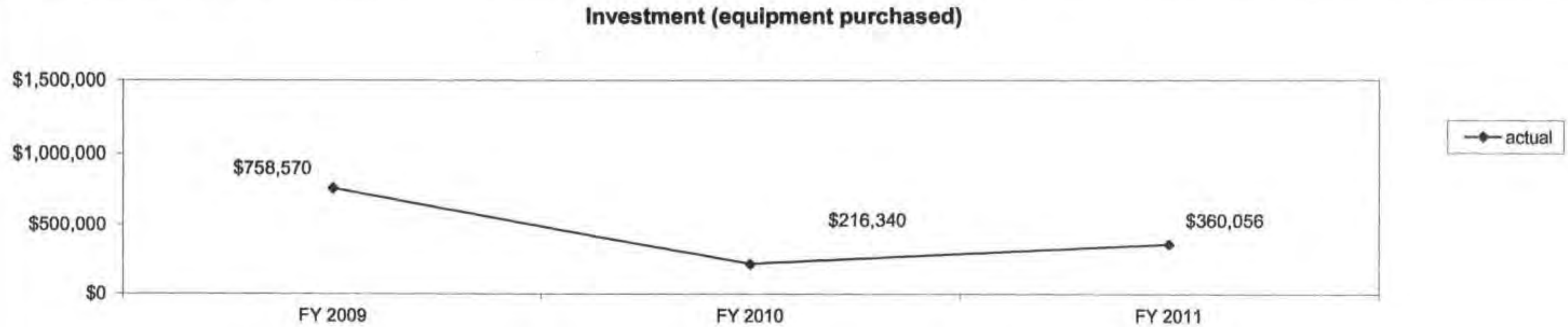
**Over 5 YEARS, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $0.70 in new personal income totaling | $0.06 million |
| $1.50 in new value-added/GSP totaling | $0.14 million |
| $4.13 in new economic output totaling | $0.37 million |

## TAX CREDIT ANALYSIS

**Program Name:** Wine Producers and Grape Growers

**PERFORMANCE MEASURE(S)**




**Comments on Performance Measure:**

# YOUTH OPPORTUNITIES TAX CREDIT PROGRAM

**MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT**

### *PURPOSE*

To broaden and strengthen opportunities for positive development and participation in community life for youth, and to discourage such persons from engaging in criminal and violent behavior.

### *AUTHORIZATION*

Sections 135.460 and 620.1100 to 620.1103, RSMo

### *ELIGIBLE AREAS*

Statewide

### *ELIGIBLE APPLICANTS*

- Non-Profit Organizations
- Schools*
- Faith-based Organizations*
- Local Governments
- Missouri Businesses
- Public or Private Entities

**Schools and faith-based organizations must meet certain criteria.*

### *ELIGIBILITY CRITERIA*

Tax credits are allocated to organizations administering positive youth development or crime prevention projects that have been approved through the application process. Approved organizations secure contributions from their community, and the contributor receives tax credits for those contributions. There are 50% tax credits for monetary contributions and wages paid to youth in an approved internship, apprenticeship or employment project, and 30% tax credits for property or equipment contributions used specifically for the project.

Eligible Projects include:

- Degree Completion
- Internship/Apprenticeship
- Youth Clubs/Associations
- Adopt-A-School
- Mentor/Role Model
- Substance Abuse Prevention
- Violence Prevention
- Youth Activity Centers
- Conflict Resolution
- Employment
- Counseling

### *PROGRAM BENEFITS/ELIGIBLE USES*

This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
    - Bank Tax
    - Insurance Premium Tax
    - Other Financial Institution Tax
- Ch. 153 – Express Companies Tax

This credit's special attribute:

- Carry forward 5 years

### *FUNDING LIMITS*

- The Youth Opportunities Program has up to $6 million in tax credits to award annually.
- Each project is limited to $250,000 in tax credits.
- Each contributor is limited to $200,000 in tax credits annually.

### *APPLICATION/APPROVAL PROCEDURE*

2012 YOP applications will be accepted any time prior to September 30, 2012, or until tax credits have been exhausted.

### *REPORTING REQUIREMENTS*

Quarterly reports, final report and final audit for projects using $25,000 or more in tax credits

### *CONTACT*

Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

MISSOURI
Department of Economic Development

*Revised October 2011*

# TAX CREDIT ANALYSIS

| | | | |
|---|---|---|---|
| **Program Name:** Youth Opportunities Program (YOP) | | | |
| **Department:** Economic Development | **Contact Name & No.: Brenda Horstman 751-3713** | | **Date:** October, 2011 |
| **Program Category:** Domestic and Social | | **Type: Tax Credit__X__ Other (specify)____** | |
| **Statutory Authority:** 135.460 and 620.110-620.1103, RSMo | | **Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax, Express companies tax | |

**Program Description and Eligibility Requirements:**

This is a contribution tax credit program which broadens and strengthens opportunities for positive development and participation in community life for youth and discourages criminal and violent behavior. Individuals, businesses and corporations having tax liability in Missouri are eligible to receive tax credits for qualified donations to approved YOP projects.

**Explanation of How Award is Computed:** Entitlement _____ Discretionary __X___

Credits are awarded on an open cycle and are awarded at 50% of the approved project budget

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $_6 million________ None _______

**Explanation of cap:**

**Explanation of Expiration of Authority:**

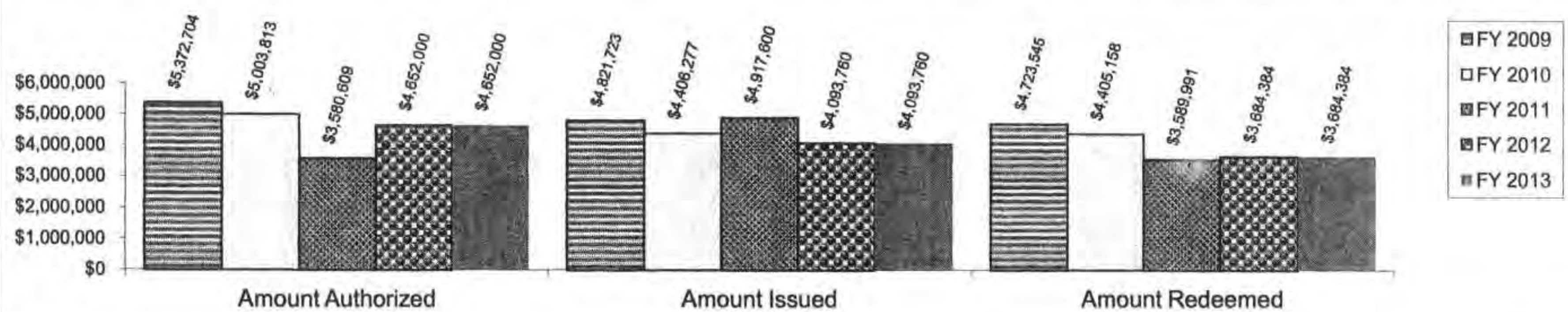
**Specific Provisions:** (if applicable)

Carry forward __5___ years Carry Back _____ years Refundable _____ Sellable/Assignable _____ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 3,053 | 3,043 | 3,072 | 3,056 | 3,056 |
| Projects (#) | 39 | 39 | 23 | 34 | 34 |
| Amount Authorized | $5,372,704 | $5,003,813 | $3,580,609 | $4,652,000 | $4,652,000 |
| Amount Issued | $4,821,723 | $4,406,277 | $4,917,600 | $4,093,760 | $4,093,760 |
| Amount Redeemed | $4,723,545 | $4,405,158 | $3,589,991 | $3,684,384 | $3,684,384 |
| EST. Amount Outstanding | N/A | N/A | $7,656,142 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $5,376,496 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** Youth Opportunities Program (YOP)

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (6 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $4,213 | $14,884 |
| Indirect Fiscal Benefits | $20,178 | $71,289 |
| **Total** | $24,391 | $86,173 |
| **COSTS** | | |
| Direct Fiscal Costs | $596,768 | $3,387,063 |
| Indirect Fiscal Costs | $0 | $0 |
| **Total** | $596,768 | $3,387,063 |
| **BENEFIT: COST** | **0.04** | **0.03** |

**Derivation of Benefits**

**Investment:** (a) $1,199,246 in construction demand in 2011-2013.

**Employment:** (a) n/a

**Other Assumptions:** (a) 122 Jobs Skills Graduates earning an additional $7.32 million/yr in disposable personal income between 2011-2016, (b) 13 new HS/GED graduates earning an additional $78,000/yr in disposable personal income in 2011-2016.

**Incentives/Credits:** (a) $3,580,609 in authorized YOP credits, redeemed between 2011-2016.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

**Other Benefits:**

**In FY-2011, every dollar of authorized program tax credits returns**

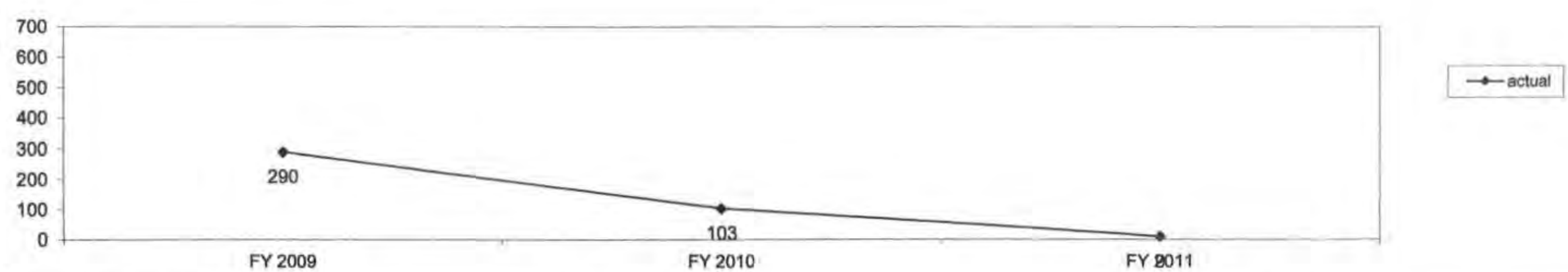
$2.05 in new personal income totaling $1.22 million
$1.19 in new value-added/GSP totaling $0.71 million
$1.93 in new economic output totaling $1.15 million

**Over 6 YEARS, every dollar of authorized program tax credits returns**

$1.94 in new personal income totaling $6.58 million
$0.95 in new value-added/GSP totaling $3.21 million
$1.48 in new economic output totaling $5.01 million

**PERFORMANCE MEASURE(S)**

**Permanent New/Retained Jobs**

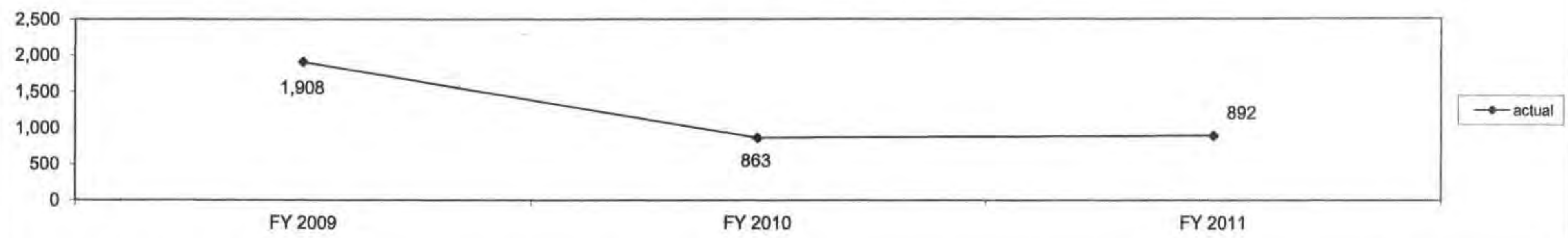



**Comments on Performance Measure:**
Numbers are dependent on the type of projects that are funded each year.

# TAX CREDIT ANALYSIS

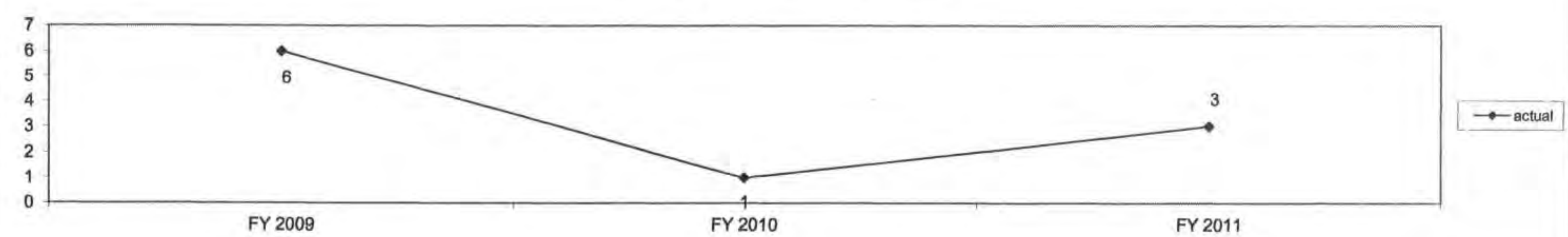
**Program Name:** Youth Opportunities Program (YOP)

**Number of Youth Learning Life Skills**




**Comments on Performance Measure:**
Includes individuals earning GEDs, job training and other skills necessary to be come productive citizens. Numbers are dependent on the type of projects that are funded each year.

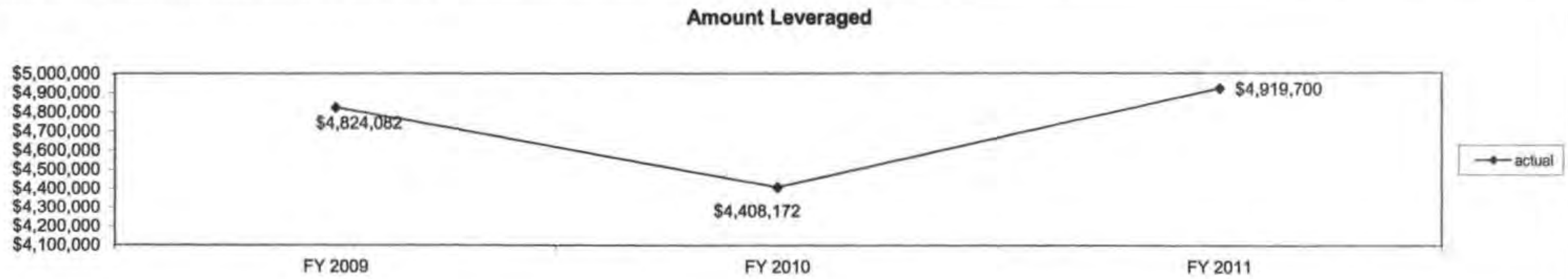
**Number of New/Renovated Facilities**




**Comments on Performance Measure:**
Numbers are dependent on the type of projects that are funded each year.

## TAX CREDIT ANALYSIS

**Program Name:** Youth Opportunities Program (YOP)




**Comments on Performance Measure:**
YOP tax credits leveraged (Total Contributions - Total Credits Issued)

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# BUSINESS FACILITY TAX CREDIT PROGRAM

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

Eliminated by Statute, except headquarters operations

## NOTICE

Pursuant to SB 1155 (2004), the Business Facility Tax Credit Program is being phased out of existence.

- ✓ Only a facility that has commenced operations or put its development into use on or before December 31, 2004, can be eligible for the program.

- ✓ Facilities that do not commence operations until January 1, 2005, or later, will not be eligible to receive incentives under the program.

  *Remember that Form 135.258, the pre-application ("Letter of Intent") for the facility, must be postmarked no later than 15 days before commencement of operations. For a business commencing operations ON December 31, 2004, the form must be postmarked no later than December 16, 2004. Forms postmarked after that date will be ineligible for the program without regard to the date of commencement of operations.*

- ✓ Facilities already in the program as of December 31, 2004, will continue to receive the state tax incentives under this program for up to ten years as provided in the law. These facilities are considered to be "grandfathered" into the program.

- Pursuant to HB 191 (2009), "headquarters" that commence operations and "headquarters" of certain "employee-owned" businesses that commence or expand operations on or before December 31, 2019 may be eligible for the program.

## PURPOSE

Provide tax incentives to facilitate the expansion of new or existing businesses in Missouri.

## AUTHORIZATION

Sections 135.100 to 135.150, 135.258, RSMo

## HOW THE PROGRAM WORKS

State income tax credits are provided to the business based on the number of new jobs created and amount of new investment at the qualifying facility. The credits are provided each year for up to ten years after the project commences operations.

## ELIGIBLE AREAS

Statewide: Higher credit amounts are given for businesses in "distressed communities." For a list of cities and census block groups that are "distressed communities," visit DED's web site at www.missouridevelopment.org.

## ELIGIBLE APPLICANTS

Facility eligibility is determined by its primary Standard Industrial Classification (SIC) or North American Industrial Classification System (NAICS) code, and includes manufacturing, warehousing, wholesale distribution, mining, insurance carriers, research and development, recycling operations, computer-related services and certain office activities.

To receive credits in any of the ten years, the facility must create at least 2 new jobs (25 for office) and make $100,000 in new investment ($1,000,000 for "replacement facilities") in that year as compared to the base year (the year prior to the commencement of operations at the facility). For expansions of "headquarters" of

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certain "employee-owned" businesses, the facility must create at least 25 new jobs and make $1,000,000 in new investment as compared to the base year.

The investment credits are based on the original cost of machinery, equipment, furniture, fixtures, land and building, and/or eight times the annual rental rate paid for the same. Inventory is not eligible.

## Eligible Use of Tax Credits

This tax credit can be applied to:

- ✓ Ch. 143 – Income tax, excluding withholding tax
- ✓ Ch. 148 – Insurance Premium Tax
- ✓ Sec. 375.916 – Insurance Co. Retaliatory Tax

This credit has no special attributes. It must be applied to tax liability for the year it was earned.

## Application Procedure

The business must submit a form letter of intent (pre-application) to the Department of Economic Development (DED) at least 15 days prior to the commencement of facility operations, otherwise, the project is ineligible for the tax credits. DED must determine eligibility of the business within 15 days of receipt of the letter of intent form. Failure to meet this requirement precludes participation in the program for the base year sought.

The business must file an application for tax credits for its first year of operations by the end of the tax year immediately following the tax year during which operations were commenced. Failure to timely file the application for credits for the first year of operations will result in a denial of the application and precludes participation in the program for the base year sought.

## Funding Limits

**New Companies**

A new Missouri company can receive $75 (or $125 if in a distressed community) for each new job and for each $100,000 of new capital investment at the project facility.

**Existing Companies**

An existing Missouri company can receive $100 (or $150 in a distressed community) for each new job and for each $100,000 of new capital investment at the project facility.

## Contact

Business and Community Services
Business and Community Finance Team
301 West High Street, Room 770
P.O. Box 118
Jefferson City, MO 65102
Phone: 573-751-4539 Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov

MISSOURI
Department of Economic Development

## Additional Resources

Go to the department's home page at www.missouridevelopment.org to obtain guidelines and forms for this program as well as a wealth of information regarding Missouri's many other economic development programs and policies.

Eliminated by Statute except headquarters operations

1/11

# TAX CREDIT ANALYSIS

**Program Name:** New and Expanded Business Facility Credit (BFC)

**Department: Economic Development** | **Contact Name & No.: Brenda Horstman 751-3713** | **Date:** October 2011

**Program Category:** Business Recruitment | **Type: Tax Credit__X__ Other (specify)____**

**Statutory Authority:** 135.100 to 135.150, and 135.258 | **Applicable Taxes:** Income tax, insurance premium tax, insurance company retaliatory tax

**Program Description and Eligibility Requirements:**

Program has sunset as of Jan. 1, 2005 except that headquarters that commence operations before Jan. 1, 2020 may be eligible for the program. Tax credits given to eligible applicants who establish new facilities or expand existing ones. At least two new jobs must be created or maintained and at least $100,000 of new investment.

**Explanation of How Award is Computed:** Entitlement __X___ Discretionary _____

The tax credit is equal to $75 to $150 per new job and per $100,000 of new investment each year for 10 years.

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $_________ None __X_____

**Explanation of cap:**

**Explanation of Expiration of Authority:** No revenue-producing enterprise shall receive the incentives set forth in sections 135.100 to 135.150 for facilities commencing operations on or after January 1, 2005. SB 1155 (2004). Headquarters may receive incentives for facilities commencing operations on or after Jan. 1, 2005 but not on or after Jan.1, 2020.

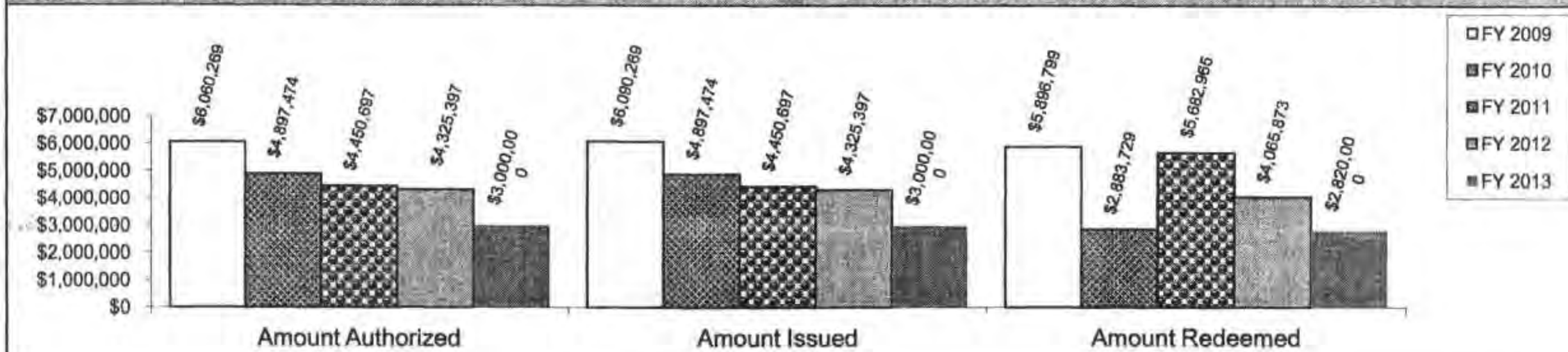
**Specific Provisions:** (if applicable)

Carry forward _X___ years Carry Back _____ years Refundable __X___ Sellable/Assignable __X__ Additional Federal Deductions Available _____

**Comments on Specific Provisions:** Carry forward, Refundable and Sellable/Assignable provisions are limited in application.

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 69 | 45 | 29 | 24 | 20 |
| Projects (#) | 69 | 45 | 29 | 24 | 20 |
| Amount Authorized | $6,060,269 | $4,897,474 | $4,450,697 | $4,325,397 | $3,000,000 |
| Amount Issued | $6,090,269 | $4,897,474 | $4,450,697 | $4,325,397 | $3,000,000 |
| Amount Redeemed | $5,896,799 | $2,883,729 | $5,682,965 | $4,065,873 | $2,820,000 |
| EST. Amount Outstanding | N/A | N/A | $3,027,303 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | $0 | $0 |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** New and Expanded Business Facility Credit (BFC)

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

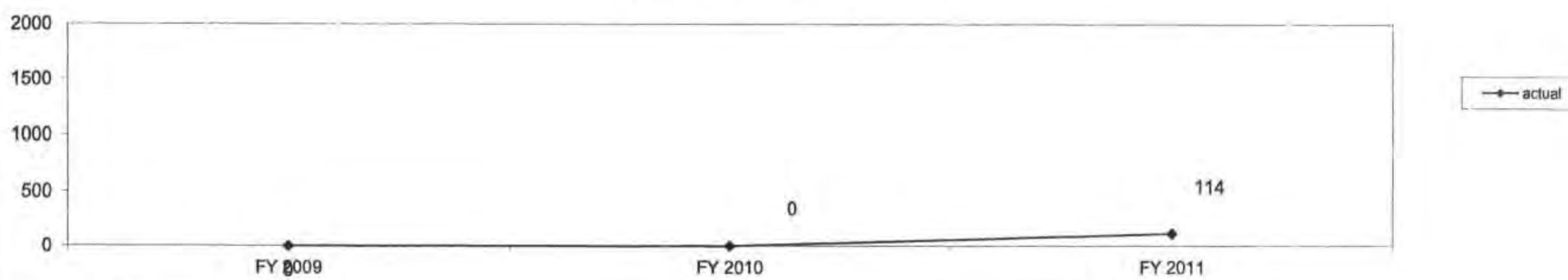
| | FY 2011 ACTUAL | Other Fiscal Period (10 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | $0 | $0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | $0 | $0 |
| **BENEFIT: COST** | 0.00 | 0.00 |

**Derivation of Benefits:**

No New Authorizations in FY 2011.

**PERFORMANCE MEASURE(S)**

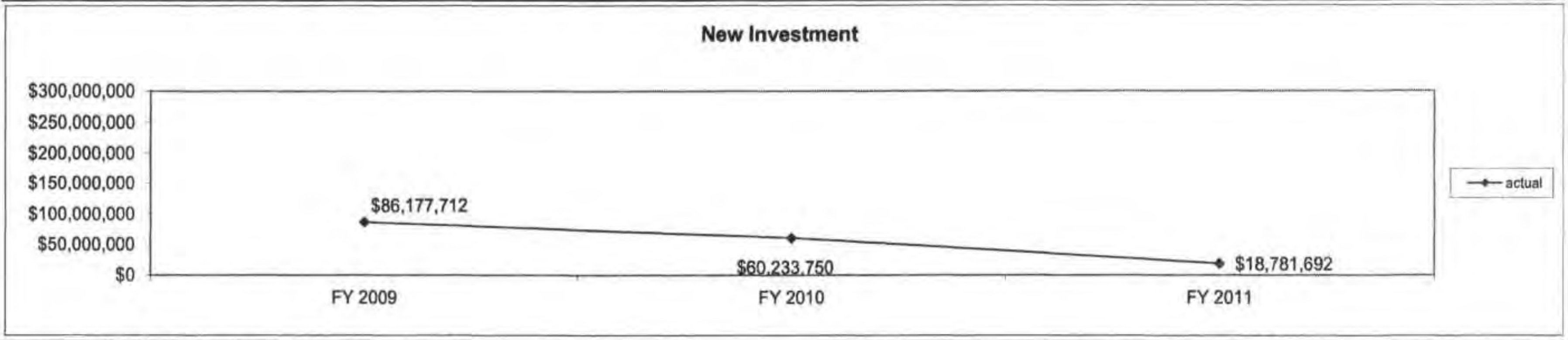
**Permanent New Jobs Created**




**Comments on Performance Measure:**

## TAX CREDIT ANALYSIS

| | |
|---|---|
| **Program Name:** | New and Expanded Business Facility Credit (BFC) |
| | |




**Comments on Performance Measure:**

# CAPCO PROGRAM

## (Certified Capital Company)

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT



### PURPOSE

Induce private investment into certified venture capital funds that invest in new or growing Missouri small businesses.

### AUTHORIZATION

Sections 135.500 to 135.529, RSMo
Regulations: 4 CSR 80-7.010 to 7.040

### HOW THE PROGRAM WORKS

Private venture capital firms apply to the department for certification as a CAPCO. CAPCOs are allocated state tax credits to be given to insurance companies that invest in the CAPCO funds. At this point, all credits allowed under the law have been authorized. The credits can only be applied toward premium tax liability.

CAPCOs are required to make equity investments in eligible Missouri businesses according to a timetable set by law.

### ELIGIBLE AREAS

Eligible Missouri businesses can be located statewide for all funds except funds created through the "distressed community" allocation. These funds must be invested in businesses located in distressed communities. For a list of cities and census block groups that are "distressed communities," visit DED's web site at www.missouridevelopment.org.

### ELIGIBLE CAPCO INVESTMENTS

A CAPCO may invest in a "qualified Missouri business," which must:

- ✓ be independently owned and operated;
- ✓ be headquartered in Missouri;
- ✓ employ less than 200 persons before the investment is made with at least 80% of them employed in Missouri;
- ✓ be a small business concern that meets the requirements of the United States Small Business Administration qualification size standards for its venture capital program as defined in Section 13 CFR 121.301(c) of the Small Business Investment Act of 1958, as amended;
- ✓ be in need of venture capital and unable to obtain conventional financing; and
- ✓ derive its revenue primarily from:
  - ✓ manufacturing, processing or assembling of products;
  - ✓ conducting research and development; or
  - ✓ providing services in interstate commerce, excluding retail, real estate, real estate development, insurance and professional services provided by accountants, lawyers or physicians (service businesses must demonstrate that more than 33% of its revenue would be from outside the state of Missouri).

CAPCO fund investments can be in the form of equity investments, unsecured loans or hybrid investments.

CAPCO funds invested in the business must be used for new capital improvements, research and development and certain working capital expenses. All such funds must be used in Missouri.

The maximum amount a CAPCO may invest in one Missouri business is 15% of the CAPCO's certified capital.

Funding decisions are made by each CAPCO based on its evaluation.

## CONTACT

MISSOURI
DEPARTMENT OF ECONOMIC DEVELOPMENT
Business and Community Services
Finance Management
301 West High Street, Room 770
P.O. Box 118
Jefferson City, MO 65102
Phone: 573-751-4539 Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov

## AWARDED CAPCOs

DED does not have the authority to require a CAPCO to fund a project. Small businesses interested in receiving funding through this program may contact each CAPCO directly:

Advantage Capital Missouri Partners*
Pierre Laclede Center
7733 Forsyth Blvd.
St. Louis, MO 63105
(314) 725-0800

BOME Investors/Gateway Associates*
8000 Maryland Avenue, Suite 1190
St. Louis, MO 63105
(314) 721-5707

CAPCO Holdings, L.C.**
300 West 11th Street
Kansas City, MO 64105
(816) 391-2040

CFB Emerging Business Fund
11 South Meramec, Suite [illegible]0
St. Louis, MO 63105
(314) 746-7427

Stifel CAPCO, Inc.*
500 North Broadway
Suite [illegible]00
St. Louis, MO 63102
(314) 342-2118

* Has a distressed community fund
** Only a distressed community fund

## ADDITIONAL RESOURCES

Go to the department's home page at www.missouridevelopment.org for a wealth of information regarding Missouri's many other economic development programs and policies.

Cumulative Cap Exhausted

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# TAX CREDIT ANALYSIS

**Program Name:** Certified Capital Companies (CAPCO)

**Department: Economic Development** | **Contact Name & No.: Brenda Horstman 751-3713** | **Date: October 2011**

**Program Category:** Entrepreneurial | **Type: Tax Credit_X__ Other (specify)____**

**Statutory Authority:** 135.500 to 135.529, RSMo | **Applicable Taxes:** Insurance Premium tax

**Program Description and Eligibility Requirements:**

Insurance companies that invest in a certified CAPCO receive a tax credit.

**Explanation of How Award is Computed:** Entitlement __X___ Discretionary _____

The tax credit is equal to 100% of the investment.

**Program Cap:** Cumulative $140 million over ten years (remainder of cumulative cap) $____0______ Annual $__________ None ________

**Explanation of cap**: The credits can be claimed at up to 10% of the authorized amount per year over a 10-year period.

**Explanation of Expiration of Authority:** Cumulative cap exhausted.

**Specific Provisions:** (if applicable)

Carry forward _Until Used____ years Carry Back _____ years Refundable _____ Sellable/Assignable _X____ Additional Federal Deductions Available _____

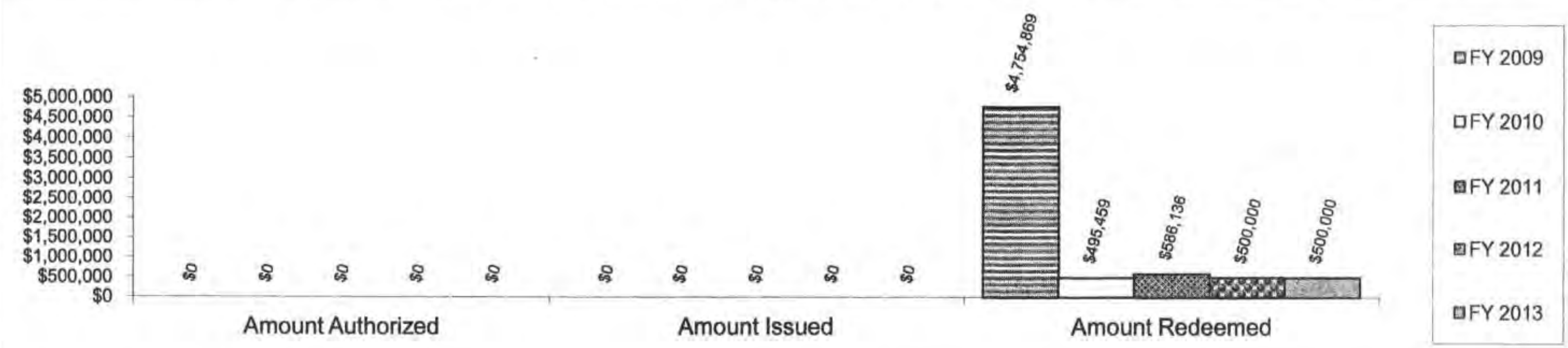
**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | N/A | N/A | N/A | N/A | N/A |
| Projects (#) | N/A | N/A | N/A | N/A | N/A |
| Amount Authorized | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted |
| Amount Issued | $0 | $0 | $0 | $0 | $0 |
| Amount Redeemed | $4,754,869 | $495,459 | $586,136 | $500,000 | $500,000 |
| EST. Amount Outstanding | N/A | N/A | $2,520,888 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

# TAX CREDIT ANALYSIS

**Program Name:** Certified Capital Companies (CAPCO)

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | $0 | $0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | $0 | $0 |
| **BENEFIT: COST** | | |

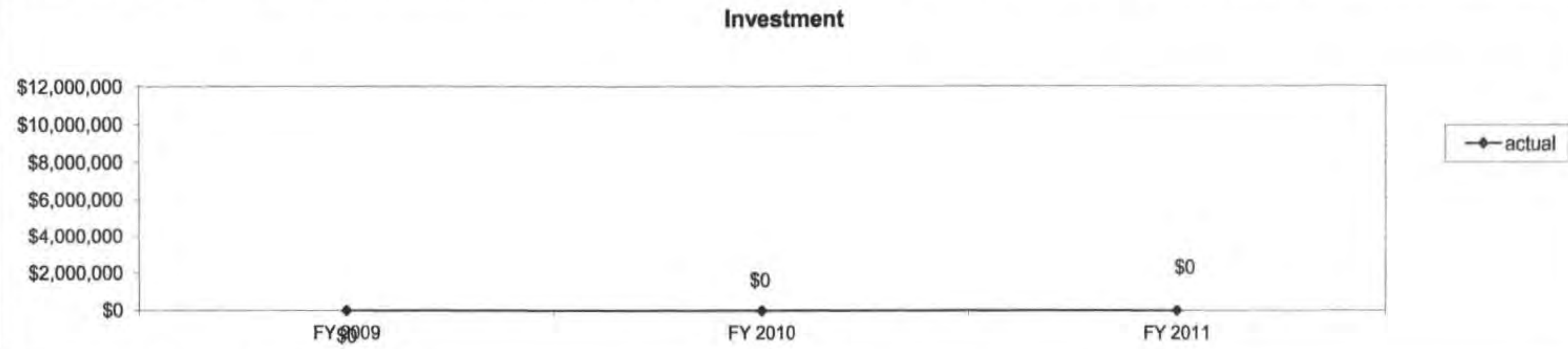
**Derivation of Benefits:**

No New Authorizations in FY 2011. Cumulative Cap Exhausted.

## TAX CREDIT ANALYSIS

**Program Name:** Certified Capital Companies (CAPCO)

**PERFORMANCE MEASURE(S)**




**Comments on Performance Measure:**

# Capital Tax Credit Program

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

## Purpose

Induce private investment into new or growing Missouri small businesses, which will result in the creation of new jobs and investment.

## Authorization

Sections 135.400 - 135.429 RSMo.

## How the Program Works

Department of Economic Development (DED) will issue a state tax credit to an investor in an approved Missouri small business (Capital Tax Credit project). The investor will receive either a 40% state tax credit on the amount of their investment. In the case of a qualified investment in a Missouri small business located in a "distressed community," the investor may receive a 60% state tax credit. Any investor who makes a direct qualified investment in a community bank or a community development corporation shall be entitled to a tax credit equal to 50% of the amount of the investment. The percentage of stock purchased by the investors is negotiated with the business.

## Eligible Areas

Statewide and eligible "distressed communities."

## Eligible Applicants

Any taxpayer investing in an approved Capital Tax Credit project. Investors that may not receive tax credits include "Principal Owners" (and spouses); relatives to the 3rd degree of consanguinity or affinity; or, a corporation, trust, partnership or other entity which is controlled directly or indirectly by a Principal Owner or relative.

The investment cannot have been made prior to the approval of the small business entering the program. The investment may be only in the form of cash. The investment, which may be the purchase of stock or an unsecured loan, must remain in the company at least five years from the date of the investment.

## Eligible Use of Tax Credits

The tax credits may be used to offset Missouri tax liability incurred pursuant to chapter 143, RSMo, chapter 147, RSMo, chapter 148, RSMo, exclusive of tax as provided for in sections 143.191 to 143.265, RSMo. The tax credits will be issued to the investors after the investment has been made into the business and it has been certified by DED as a qualified investment.

The credits may be used by the investor over an 11-year period, or can be transferred or sold to a business or person that will have a state tax liability.

When the qualified small business is in a distressed community, the tax credit may also be used to satisfy the state tax liability of the owner of the certificate that was due during each of the previous three years in addition to the year in which the investment is made and any of the ten years thereafter.

## Application Procedure/Approval Method

A taxpayer who invests in a qualified project will submit application Form 135-4, "Application for Requesting Certificate of Small Business Qualified Investment," to DED. There are no deadlines, however, applications will be processed on a first-come submission. DED will issue a tax credit certificate authorizing the applicant to claim the tax credit.

Cumulative Cap Exhausted

### Applicable Projects

There is no deadline for the business to submit the application (Missouri Form T) to become a qualified project.

The business must derive their revenue primarily from manufacturing, processing or assembling of products; conducting research and development; or, service businesses which can demonstrate that 51%+ of revenue would be from outside the state of Missouri.

To be qualified for the program, the business must be headquartered in Missouri; be independently owned and operated; have 80% of its employees located in Missouri; and employ less than 100 persons. The annual revenue of the business in its last fiscal year must be less than $2,000,000.

The Division of Securities (Missouri Office of the Secretary of State) must also approve the stock offering information submitted by the business.

### Funding Limits

The minimum amount of tax credits allowed per *investor* is $1,500 ($3,750 investment). The maximum amount of tax credits allowed per *investor* is $100,000 ($250,000 investment). These limits shall not apply to investments made by a single investor in Missouri small business in a distressed community.

Aggregate investments eligible for tax credits in any one *business* can be no less than $5,000 and no more than $1,000,000.

The total amount of tax credits available for qualified investments in Missouri small businesses shall not exceed 13 million. At least 4 million shall be authorized for distressed communities.

### Special Program Requirements

The funds invested in the business related to the program may be used for new capital improvements; research and development; and certain working capital expenses. All such funds must be used in Missouri.

### Contact

Department of Economic Development
Office of Business Finance
301 W. High Street, Room 720, PO Box 118
Jefferson City, MO 65102
Phone: 573-751-0295 Fax: 573-526-1567
E-mail: lschenewerk@ded.state.mo.us
Website: www.missouridevelopment.org

09/02

# TAX CREDIT ANALYSIS

| | | |
|---|---|---|
| **Program Name:** Capital Tax Credit | | |
| **Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October 2011 |
| **Program Category:** Entrepreneurial | **Type: Tax Credit__X__ Other (specify)____** | |
| **Statutory Authority:** 135.400 to 135.429, RSMo | **Applicable Taxes:** Income tax; Corporate franchise tax; Bank tax; Insurance premium tax; Other financial institutions tax; Express companies tax; Insurance company retaliatory tax | |

**Program Description and Eligibility Requirements:**

Cumulative cap exhausted. No new applications accepted. Tax credit for investment in an approved Missouri small business and an equity position in the business. Companies must apply and be approved by DED prior to soliciting investments.

**Explanation of How Award is Computed:** Entitlement __X__ Discretionary _____

Investments in companies located in a distressed community receive a 60% tax credit. All other investments receive a 40% tax credit.

**Program Cap:** Cumulative $13 million (remainder of cumulative cap) $___0______ Annual $__________ None ________

**Explanation of cap:** Cumulative cap exhausted.

**Explanation of Expiration of Authority:** Cumulative Cap Exhausted

**Specific Provisions:** (if applicable)

Carry forward __10___ years Carry Back _3_ years (distressed community portion only) Refundable ____ Sellable/Assignable _X__ Additional Federal Deductions Available ___

**Comments on Specific Provisions:**

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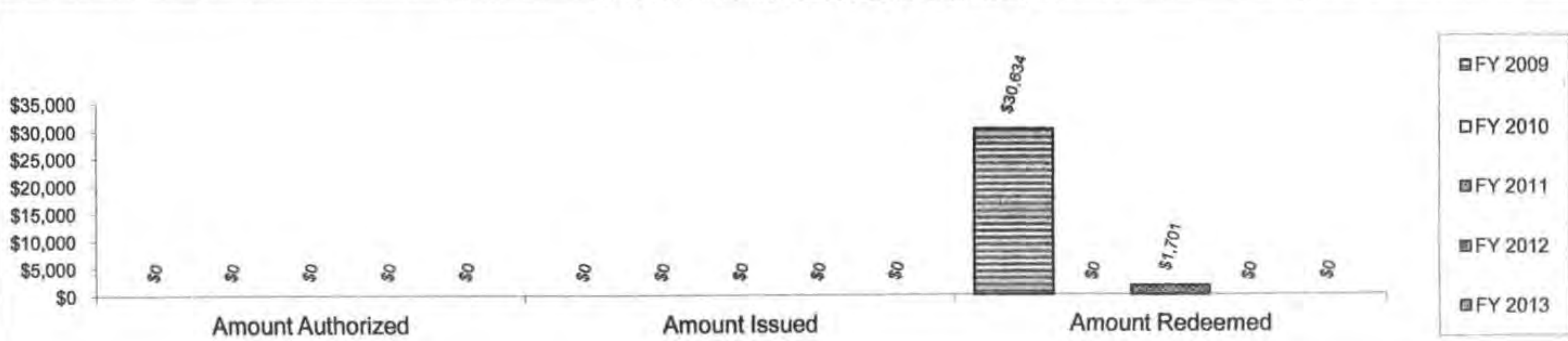
| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | N/A | N/A | N/A | N/A | N/A |
| Projects (#) | N/A | N/A | N/A | N/A | N/A |
| Amount Authorized | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted |
| Amount Issued | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted |
| Amount Redeemed | $30,634 | N/A | $1,701 | $0 | $0 |
| EST. Amount Outstanding | N/A | N/A | $0 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** Capital Tax Credit

**Comments on Historical and Projected Information:**

| BENEFIT: COST ANALYSIS (includes only state revenue impacts) | | | |
|---|---|---|---|
| | **FY 2011 ACTUAL** | **Other Fiscal Period (indicated time period)** | **Derivation of Benefits:** |
| **BENEFITS** | | | No New Authorizations in FY 2011. Cumulative Cap Exhausted. |
| Direct Fiscal Benefits | | | |
| Indirect Fiscal Benefits | | | |
| **Total** | $0 | $0 | |
| **COSTS** | | | |
| Direct Fiscal Costs | | | |
| Indirect Fiscal Costs | | | |
| **Total** | $0 | $0 | |
| **BENEFIT: COST** | **0.00** | **0.00** | |

**Other Benefits:**

# COMMUNITY DEVELOPMENT CORPORATION TAX CREDIT

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT



## PURPOSE

Induce the creation of Community Development Corporations (CDC) which would then invest in new or growing small businesses, owner occupied housing, certain types of real estate development, or redevelopment projects in a targeted area.

## AUTHORIZATION

Sections 135.400 to 135.430, RSMo.

## HOW THE PROGRAM WORKS

A "Fundor" (contributor or investor) may obtain state tax credits based on 50% of their investments or contributions in a pre-approved CDC. The CDC would then make equity investments or loans to a specific project within the designated redevelopment area.

## ELIGIBLE AREAS

Statewide.

## ELIGIBLE PROJECTS

Nearly any type of commercial business operation or real estate development project located in the designated redevelopment area is eligible to receive funding by the CDC projects. The targeted area is specified by the CDC, and must comply with certain demographic requirements specified by the Department of Economic Development (DED).

## ELIGIBLE USE OF FUNDS

A CDC may use the funds for loans or equity investments to a business to be used for acquisition of real estate or buildings, new capital improvements and working capital. Funds may also be used for real estate development or redevelopment projects, including certain types of housing in-fill and new construction for owner occupied units.

## APPLICATION PROCEDURE

A CDC may submit an application to DED at any time. DED will approve the application based on compliance with all the eligibility criteria and the ability of the CDC to successfully manage the fund. The CDC must prepare a revitalization plan to be approved by the Missouri Department of Economic Development unless it is completely within a federal empowerment zone/enterprise community.

The tax credits will be provided to the "Fundor" upon documentation of the investment or contribution to the CDC as outlined in the program guidelines. Any contribution or investment made by the "Fundor" prior to DED's approval of a request for the tax credits by the CDC will not be eligible for tax credits.

## FUNDING LIMITS

The maximum tax credits provided to "Fundors" of a CDC is $100,000 (based on investments or contributions of $200,000). The maximum investment by the CDC in one project/business is $100,000. The CDC's investment must create/retain at least one full-time job (except in housing). Application approval will be based upon the availability of tax credits within the program along with the order in which they are received.

## CONTACT

DED Community Development Programs:
301 W. High Street, PO Box 118
Jefferson City, MO 65102
Phone: 573-751-4572 Fax: 573-751-8999
E-mail: cdc@ded.state.mo.us

6/02

# TAX CREDIT ANALYSIS

**Program Name:** Community Development Bank Tax Credit (CDC)

**Department:** Economic Development | **Contact Name & No.:** Ann Perry 522-8006 | **Date:** October 2011

**Program Category:** Redevelopment | **Type:** Tax Credit _X_ Other (specify)_____

**Statutory Authority:** 135.400 to 135.430 RSMo.

**Applicable Taxes:** Income Tax, excluding withholding tax; Corporate franchise tax; Bank tax; Insurance premium tax; Other financial institution tax; Express companies tax; Insurance co. retaliatory tax

**Program Description and Eligibility Requirements:**

**Cumulative Cap Exhausted. No new applications being accepted.** Credit of 50% for a contribution/investment into a pre-approved community bank or CDC. Funds targeted to induce investment into distressed areas. The types of investments identified in the application could fall into one of the three following categories: micro loans to new or growing small businesses, real estate development/redevelopment or housing in-fill/rehabilitation projects.

**Explanation of How Award is Computed:** Entitlement______ Discretionary _X____

Based upon 50% of a contribution/investment into a pre-approved community bank or CDC. The level of funding is determined during the application phase. Approval is subject to the amount of credits available, the application meeting the program requirements, and the projected outcomes attainable.

**Program Cap:** Cumulative $ 6 Million (remainder of cumulative cap) $ 0 Annual $__________ None ________

**Explanation of cap:** When the program was initiated it received a one time allocation of $6 million. In 2000 SB 894 was passed that would have allowed for an annual allocation of tax credits. However, SB 894 was found to be unconstitutional by the Missouri Supreme Court. Currently all of the initial allocation has been authorized to approved community banks/CDC's. While those approved community banks/CDC's continue to produce results no new applications are being accepted.

**Explanation of Expiration of Authority:**

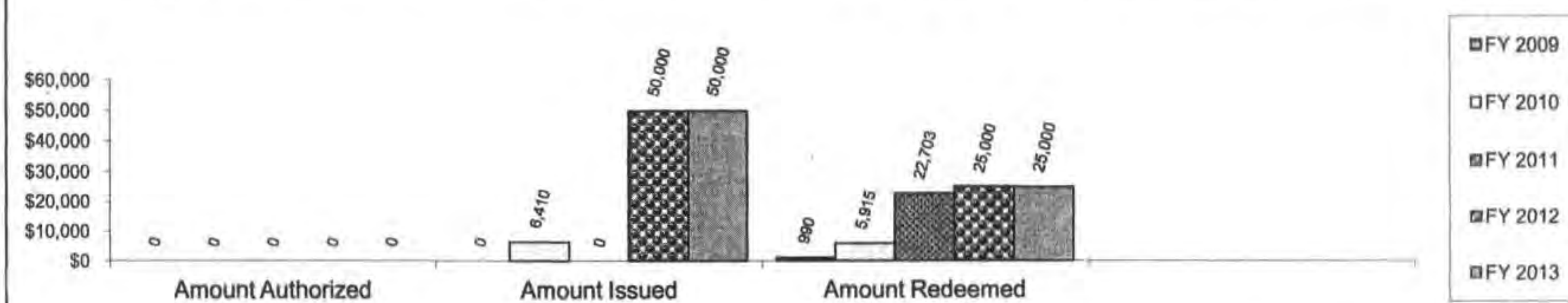
**Specific Provisions:** (if applicable)

Carry forward 10 years Carry Back _____ years Refundable _____ Sellable/Assignable _X_ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (budget year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 0 | 1 | 0 | 1 | 1 |
| Projects (#) | 0 | 1 | 0 | 1 | 1 |
| Amount Authorized | $0 | $0 | $0 | $0 | $0 |
| Amount Issued | $0 | $6,410 | $0 | $50,000 | $50,000 |
| Amount Redeemed | $990 | $5,915 | $22,703 | $25,000 | $25,000 |
| EST. Amount Outstanding | N/A | N/A | $448,652 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $117,500 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** Community Development Bank Tax Credit (CDC)

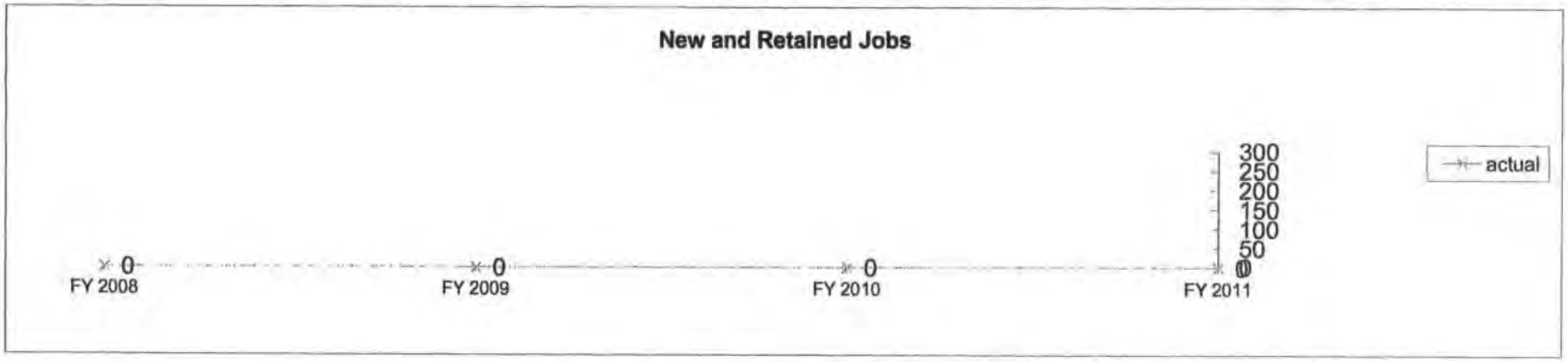
**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | $0 | $0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | $0 | $0 |
| **BENEFIT: COST** | **0.00** | **0.00** |

**Derivation of Benefits:**

No Authorizations in FY 2011

**PERFORMANCE MEASURE(S)**




**Comments on Performance Measure:** FY 2003 85 New Jobs and 114 Retained Jobs = 199 Total Jobs; FY 2004 148 New Jobs and 59 Retained Jobs = 207 Total Jobs; FY 2005 79 New Jobs and 0 Retained Jobs = 79 Total Jobs.

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# DRY FIRE HYDRANT TAX CREDIT PROGRAM

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

Sunset

### *PURPOSE*

Provides tax credits for the installation of a dry fire hydrant system to provide fire protection and potential economic improvement for rural development of the state.

### *AUTHORIZATION*

Section 320.093, RSMo

### *ELIGIBLE AREAS*

Statewide.

### *ELIGIBLE APPLICANTS*

Missouri individuals, firms, and corporations.

### *ELIGIBILITY CRITERIA*

The standards to be met by the dry fire hydrant are listed in the Natural Resource Conservation Service Dry Fire Hydrant Standards. In addition, to be eligible for credits:

- Payments made by cash will not be eligible for the tax credit
- Each body of water or water storage structure, shall allow for the provision of two hundred fifty gallons per minute (250 gpm) of water for a continuous two–hour period during a fifty-year drought or freeze at a vertical lift of eighteen feet.
- Each dry hydrant shall be located within twenty-five feet of an all weather roadway (not dirt) and accessible to fire protection equipment.
- Dry hydrants must be located a reasonable distance from other dry or pressurized hydrants.
- The site shall provide measurable economic improvement potential for the rural area.

### *PROGRAM BENEFITS/ELIGIBLE USES*

Tax credits shall be equal to fifty percent (50%) of the costs in actual expenditures for any new water storage construction, equipment, development and installation of the dry hydrant, including pipes, valves, hydrants and labor for each such installation of a dry hydrant or new water storage facility.

In-kind contributions are allowed; however, in-kind labor is not an allowable expense. In-kind contributions shall not exceed twenty-five percent (25%) of the total amount of contribution for which the credit is claimed.

Donation of land is a non-eligible expense.

### *FUNDING LIMITS*

- The amount of tax credits that can be claimed cannot exceed $5,000 per project.
- The total amount of credits available per fiscal year is $500,000.

### *APPLICATION/APPROVAL PROCEDURE*

A pre-application form is to be submitted to the State Fire Marshal's office notifying the State of the issuance of a permit for construction of the dry fire hydrant system. The State Fire Marshal's office will then notify the Department of Economic Development (DED), who will then mail to the applicant a tax credit claim form to be completed by the applicant.

The final authorization form is to be completed by the applicant after the installation and inspection of the dry fire hydrant system and submitted to DED along with expenditure verifications. DED will issue tax credits based upon availability of the credits at the time of receipt.

### *REPORTING REQUIREMENTS*

The "Tax Credit Accountability Act" reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

### *SPECIAL PROGRAM REQUIREMENTS*

- A permit shall be issued and the State Fire Marshal (or designee) shall conduct final inspection for construction and installation of any dry fire hydrant site prior to approval of credits.
- Any dry fire hydrants installed prior to August 28, 2007 shall not be eligible to receive credits for the installation.
- Tax credits cannot be refunded.
- Tax credits can be carried forward up to seven years.
- Tax credits are transferable upon approval by the Missouri Department of Economic Development and Missouri Department of Revenue and the issuance of appropriate forms.
- No new credits will be issued under this program after August 28, 2010.

Credits are subject to 2.5% issuance fee.

### *CONTACT*


Missouri Department of Economic Development

DivisionofBusinessandCommunityServices•FinanceManagementTeam

301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**


MISSOURI
DEPARTMENT OF ECONOMIC DEVELOPMENT

*Revised March 2008*

# TAX CREDIT ANALYSIS

**Program Name:** Dry Fire Hydrant (DFH)

**Department:** Economic Development | **Contact Name & No.: Brenda Horstman 751-3713** | **Date:** October, 2011

**Program Category:** Community Development | **Type: Tax Credit_X_ Other (specify)___**

**Statutory Authority:** 320.093, RSMo | **Applicable Taxes:** Income Tax

**Program Description and Eligibility Requirements:**

Program sunset Aug. 28, 2010. No new applications being accepted. Dry Fire Hydrant Program is a tax credit program designed for any person, firm or corporation who purchases a dry fire hydrant, as defined in RSMo 320.273, or provides an acceptable means of water storage for such dry fire hydrant including a pond, tank or other storage facility with a primary purpose of fire protection within the State of Missouri.

**Explanation of How Award Is Computed:** Entitlement _X__ Discretionary ____

The tax credit, not to exceed $5,000, would be equal to 50% of the cost in actual expenditure for any new water storage construction, equipment, development and installation of the dry fire hydrant. The amount of the tax credit claimed for in-kind contributions shall not exceed 25% of the total amount of the contribution for which the tax credit is claimed.

**Program Cap:** Cumulative $______ (remainder of cumulative cap) $______ Annual $500,000_____ None _____

**Explanation of cap:**

**Explanation of Expiration of Authority:** 320.093 – Sunset August 28, 2003, reauthorized beginning August 28, 2007. Sunset August 28, 2010.

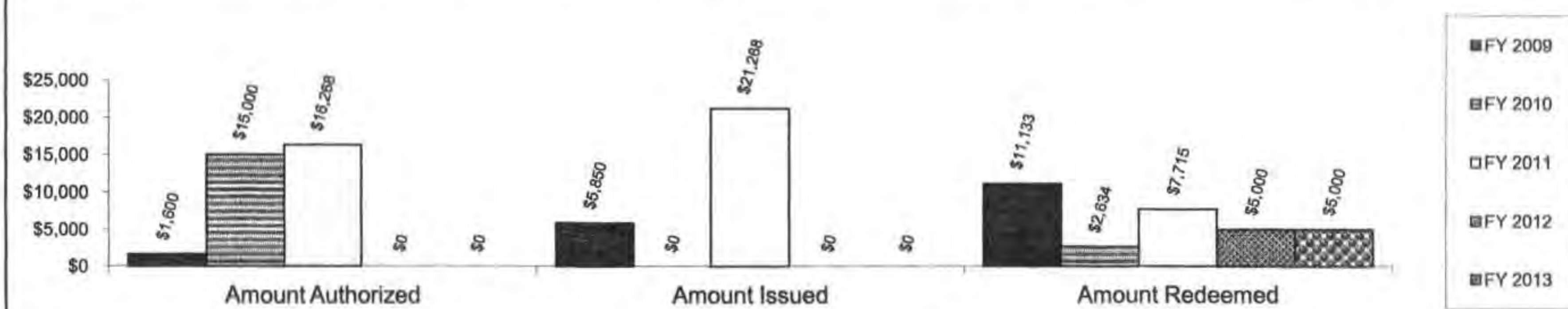
**Specific Provisions:** (If applicable)

Carry forward _7__ years Carry Back ____ years Refundable ____ Sellable/Assignable _X__ Additional Federal Deductions Available ____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 2 | 0 | 5 | 0 | 0 |
| Projects (#) | 0 | 3 | 4 | 0 | 0 |
| Amount Authorized | $1,600 | $15,000 | $16,268 | $0 | $0 |
| Amount Issued | $5,850 | $0 | $21,268 | $0 | $0 |
| Amount Redeemed | $11,133 | $2,634 | $7,715 | $5,000 | $5,000 |
| EST. Amount Outstanding | N/A | N/A | $21,104 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



# TAX CREDIT ANALYSIS

**Program Name:** Dry Fire Hydrant (DFH)

**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period (10 years) |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | $197 | $197 |
| Indirect Fiscal Benefits | $541 | $541 |
| Total | $738 | $738 |
| **COSTS** | | |
| Direct Fiscal Costs | $2,324 | $15,200 |
| Indirect Fiscal Costs | 0 | 0 |
| Total | $2,324 | $15,200 |
| **BENEFIT: COST** | **0.32** | **0.05** |

**Derivation of Benefits**

**Investment:** (a) $32,536 in equipment spending in 2011.
**Employment:** (a) n/a
**Other Assumptions:** (a) n/a
**Incentives/Credits:** (a) $16,268 in authorized Dry Fire Hydrant Credits, redeemed between 2011-2017.

Impacts occur in the Statewide Region. Assumptions provided by DED. Estimated using REMI-PI+Statewide Model (remi-fiscal-PI+aug11).

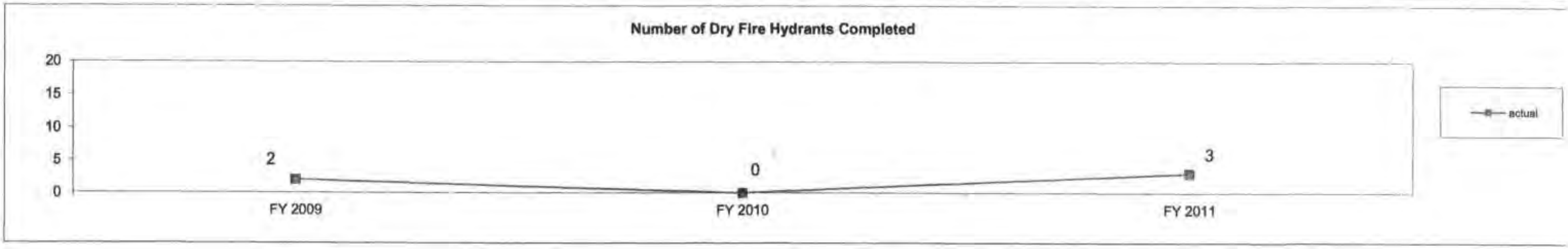
**Other Benefits**

**In FY-2011, every dollar of authorized program tax credits returns**

| | |
|---|---|
| $0 in new personal income totaling | $0 million |
| $14.56 in new value-added/GSP totaling | $0.03 million |
| $14.56 in new economic output totaling | $0.03 million |

**Over 10 YEARS, every dollar of authorized program tax credit returns**

| | |
|---|---|
| $0 in new personal income totaling | $0 million |
| $2.23 in new value-added/GSP totaling | $0.03 million |
| $2.23 in new economic output totaling | $0.03 million |



# ENTERPRISE ZONE TAX BENEFIT PROGRAM

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

Eliminated by statute, except current projects

## NOTICE

Pursuant to SB 1155 (2004), the Enterprise Zone tax benefit program is being phased out of existence.

- ✓ Only a facility that has commenced operations or put its development into use on or before December 31, 2004, can be eligible for the state tax incentives under the program.

- ✓ Facilities that do not commence operations until January 1, 2005, or later, will not be eligible to receive the state tax incentives under the program.

  *Remember that Form 135.258, the pre-application ("Letter of Intent") for the facility, must be postmarked no later than 15 days before commencement of operations. For a business commencing operations ON December 31, 2004, the form must be postmarked no later than December 16, 2004. Forms postmarked after that date will be ineligible for the state incentives portion of the program without regard to the date of commencement of operations.*

- ✓ Facilities already in the program as of December 31, 2004, will continue to receive the state tax incentives under this program for up to ten years as provided in the law. These facilities are considered to be "grandfathered" into the program.

Enterprise zone real property local tax abatement is not affected by the phase-out of the state incentive program.

## PURPOSE

Provide tax incentives to facilitate the expansion of new or existing businesses in one of Missouri's many enterprise zones.

## AUTHORIZATION

Sections 135.200 to 135.270, RSMo

## HOW THE PROGRAM WORKS

Local property tax abatement, a state income tax exemption and state income tax credits may be provided to a business based on various factors:

- ✓ the number of new jobs created
- ✓ the number of enterprise zone residents employed
- ✓ the number of "difficult to employ" people employed
- ✓ zone residents or difficult to employ employees receiving training
- ✓ the amount of new investment at the qualifying facility

The credits are provided each year for up to ten years after the project commences operations unless the life of the enterprise zone expires before that time.

## ELIGIBLE AREAS

The eligible project must be located in one of Missouri's "enterprise zones." Enterprise zones are specified geographic areas as certified by the Department of Economic Development (DED) based on demographic eligibility and approval of a request by the local governments. The number of zones that may be certified is limited by law.

A list of certified enterprise zones can be obtained from the department or via its web site. To determine whether a particular location is in an enterprise zone, contact the local zone administrator for that zone.

## ELIGIBLE APPLICANTS

Facility eligibility is determined by its primary Standard Industrial Classification (SIC) or North American Industrial Classification System (NAICS) code, and includes manufacturing, warehousing, wholesale distribution, mining, insurance carriers, research and development,

Eliminated by statute, except current projects

recycling operations, computer-related services and certain office activities.

To receive credits in any of the ten years, the facility must create at least 2 new jobs and make $100,000 in new investment ($1,000,000 for "replacement facilities") in that year as compared to the base year (the year prior to the commencement of operations at the facility).

The investment credits are based on the original cost of machinery, equipment, furniture, fixtures, land and building, and/or eight times the annual rental rate paid for the same. Inventory is not eligible.

## ELIGIBLE USE OF TAX CREDITS

This tax credit can be applied to:

- ✓ Ch. 143 – Income tax, excluding withholding tax
- ✓ Ch. 148 – Insurance Premium Tax
- ✓ Sec. 375.916 – Insurance Co. Retaliatory Tax

This credit has no special attributes and can only be applied to tax liability for the year it was earned, unless it was issued for a new facility, for which there may be up to a $75,000 refund of state income taxes in the first two years of eligibility.

## APPLICATION PROCEDURE

The business must submit a form letter of intent (pre-application) to the Department of Economic Development (DED) at least 15 days prior to the commencement of facility operations; otherwise, the project is ineligible for the tax credits. DED must determine eligibility of the business within 15 days of receipt of the letter of intent form. <u>Failure to meet this requirement precludes participation in the program for the base year sought.</u>

The business must file an application for tax credits for its first year of operations by the end of the tax year immediately following the tax year during which operations were commenced. <u>Failure to timely file the application for credits for the first year of operations will result in a denial of the application and precludes participation in the program for the base year sought.</u>

## FUNDING LIMITS

A company can receive:

- ✓ Up to a 50% state income tax exemption
- ✓ A $400 credit for each new job
- ✓ A $400 credit for each employee who is an enterprise zone resident
- ✓ A $400 credit for each employee who was a "difficult to employ" person (receiving welfare or unemployed for a specified period of time)
- ✓ Up to $400 credit per employee trained who was a zone resident or "difficult to employ"
- ✓ A credit equal to $5,500 for the first $100,000 of new capital investment at the facility and 2% of new capital investment amounts above $100,000 at the facility
- ✓ 50% local property tax abatement on improvements

## CONTACT

Business and Community Services
Finance Management
301 West High Street, Room 770
P.O. Box 118
Jefferson City, MO 65102
Phone: 573-751-4539 Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov

## ADDITIONAL RESOURCES

Go to the department's home page at www.missouridevelopment.org to obtain guidelines and forms for this program as well as a wealth of information regarding Missouri's many other economic development programs and policies.

MISSOURI
DEPARTMENT OF ECONOMIC DEVELOPMENT

# TAX CREDIT ANALYSIS

**Program Name:** Enterprise Zone Benefits (EZ)

**Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October 2011

**Program Category:** Business Recruitment | **Type:** Tax Credit__X__ Other (specify)____

**Statutory Authority:** 135.200 to 135.270, 135.283, RSMo | **Applicable Taxes:** Income tax, Insurance premium tax, Insurance company retaliatory tax

**Program Description and Eligibility Requirements:**
Program has sunset -- No new applications being accepted. Tax credits, exemptions and refunds given to taxpayers who establish new facilities or expand existing ones in state designated enterprise zones. At least two new jobs must be created or maintained and at least $100,000 of new investment within the enterprise zone.

**Explanation of How Award is Computed:** Entitlement _X_ Discretionary _____

Tax credits of up to $1,200 per new job created, training credit up to $400, investment credit of $23,500 per $1 million of new investment, income exemptions of 50%, refunds up to $75,000, and a local real property tax abatement.

**Program Cap:** Cumulative $_________ (remainder of cumulative cap) $_________ Annual $_________ None ___X____

**Explanation of cap:**

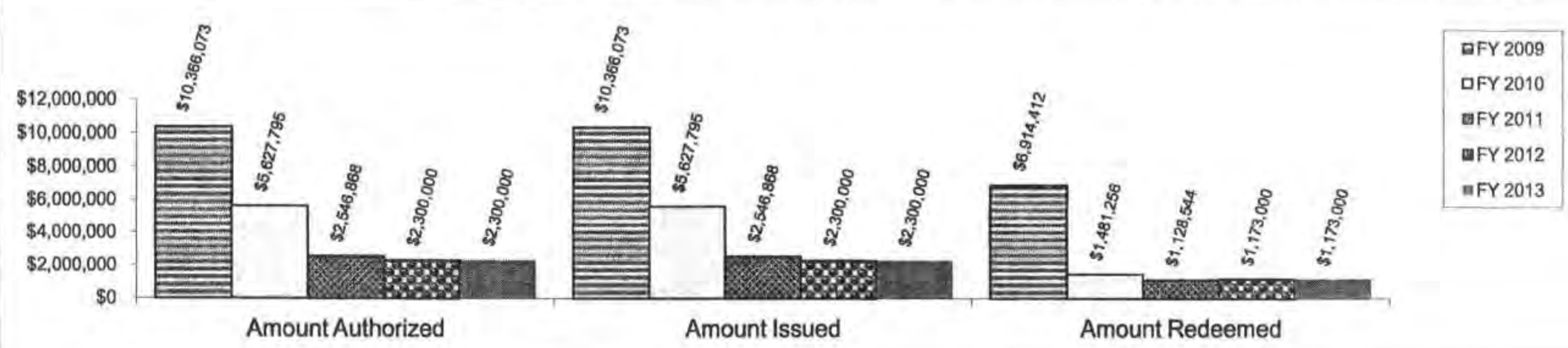
**Explanation of Expiration of Authority:** No revenue-producing enterprise shall receive the state tax exemption, state tax credits, or state tax refund as provided in sections 135.000 to 135.283 for facilities commencing operations on or after January 1, 2005. SB 1155 (2004) Local real property tax abatement is not affected.

**Specific Provisions:** (if applicable)
Carry forward _____ years Carry Back _____ years Refundable __X__ Sellable/Assignable _____ Additional Federal Deductions Available _____

**Comments on Specific Provisions:** Refundable provision is limited in application.

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 24 | 11 | 5 | 4 | 4 |
| Projects (#) | 24 | 11 | 5 | 4 | 4 |
| Amount Authorized | $10,366,073 | $5,627,795 | $2,546,868 | $2,300,000 | $2,300,000 |
| Amount Issued | $10,366,073 | $5,627,795 | $2,546,868 | $2,300,000 | $2,300,000 |
| Amount Redeemed | $6,914,412 | $1,481,256 | $1,128,544 | $1,173,000 | $1,173,000 |
| EST. Amount Outstanding | N/A | N/A | $5,973,302 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**



## TAX CREDIT ANALYSIS

**Program Name:** Enterprise Zone Benefits (EZ)

**Comments on Historical and Projected Information:** The Amount Redeemed includes refunds of $15,209, $0, and $0 for FY 09, FY 10 and FY 11 respectively, and income modifications of $3,256,808, $25,887, and $1,869 for FY 09, FY 10, and FY11 respectively. Tax savings on the income modifications are estimated at 6%.

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

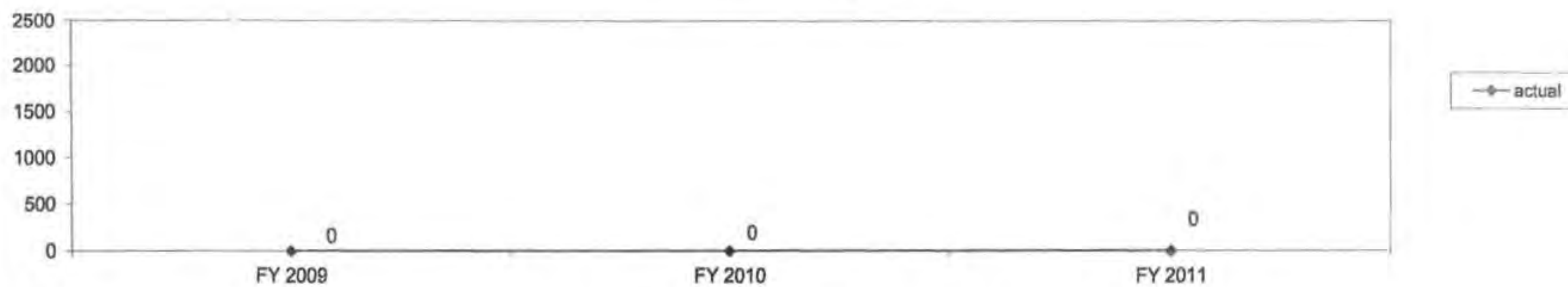
| | FY 2011 ACTUAL | Other Fiscal Period |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | $0 | $0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | $0 | $0 |
| **BENEFIT: COST** | 0.00 | 0.00 |

**Derivation of Benefits:**

There are no new authorizations.

**PERFORMANCE MEASURE(S)**

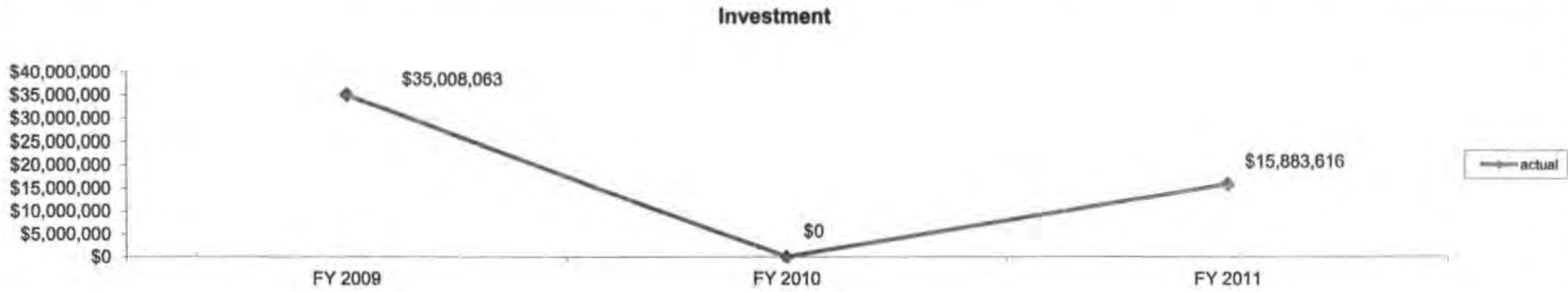
**Permanent New Jobs Created**




**Comments on Performance Measure: There were new jobs over the base year, but not net new jobs over the previous year.**

## TAX CREDIT ANALYSIS

**Program Name:** Enterprise Zone Benefits (EZ)




**Comments on Performance Measure: There was new investment over the base year, but not net new investment over the previous year.**

# NEW ENTERPRISE CREATION ACT

## MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT



### *PURPOSE*

To generate investment for new, startup Missouri businesses that have not developed to the point where they can successfully attract conventional financing or significant venture capital from later-stage funds.

### *AUTHORIZATION*

Sections 620.635 – 620.653 RSMo.

### *ELIGIBLE AREAS*

Statewide.

### *ELIGIBLE APPLICANTS FOR INVESTMENT*

Any independently owned and operated business that is headquartered and located in Missouri and maintains a Missouri headquarters for at least three years.

### *ELIGIBILITY CRITERIA*

The business must be involved in commerce for the purpose of production, conducting research and development or providing services in interstate commerce. The focus is on businesses in the startup or development phase.

Prolog Ventures, LLC (Prolog) is seeking businesses based upon proprietary technology with the potential to develop a strong intellectual property position. Areas of interest include medical devices and diagnostics, human and agricultural biotechnology and biomedical IT. Of potential interest are instruments, photonics, new materials and software.

Businesses that are excluded from investments include retail and consumer, real estate, oil and gas, minerals, telecom networks, Internet portals and publishing and consumer-oriented IT.

The business should have no positive cash flow in the prior fiscal year. Revenue oriented companies should target at least $30 million in revenues in five years. Businesses whose valuation is not dependent upon revenues will be evaluated according to its potential for valuation increases upon attaining milestones. The business should be willing to provide a non-confidential summary and hold initial discussions on a non-confidential basis.

The business must maintain its headquarters in Missouri for a period of at least three years from the date of the qualified investment or be subject to penalty.

### *PROGRAM BENEFITS/ELIGIBLE USES*

The Department of Economic Development (DED) will issue tax credits equal to 100% of the investment in a qualified fund to any accredited individual, corporation, partnership or financial institution that makes a qualified investment. At **this point all credits under the law have been authorized and all investments have been identified.**

The Missouri Seed Capital Investment Board was created to establish a qualified fund. The Board is comprised of thirteen members, eight of which are appointed by the Governor.

Prolog was selected by the Board as the Fund Manager to raise the contributions and manage the investments of the fund. Prolog entered into a contract with the four Innovation Centers, as required by statute. Investors in the qualified fund will also be required to invest in a non-qualified parallel fund that will make investments in Missouri and surrounding states. Prolog will make investments in qualified Missouri businesses in need of early-stage or "seed" funding.

Investments made through this program may be used for research; development and precommercialization activities to prove a concept for a new product, process or service; preproduction product development; service development; or initial marketing of a product.

DED provides the investor a tax credit equal to 100% of their investment in the qualified fund. The tax credit may then be used to offset state income tax (chapter 143, RSMo), corporate franchise tax (chapter 147, RSMo) or financial institution tax (chapter 148, RSMo) liability, other than taxes withheld pursuant to sections 143.191 to 143.265, RSMo.

DED may authorize up to $20 million in tax credits for use by the qualified fund, with no more than $5 million of tax credits being issued in any one year. Tax credits may be claimed for the tax year in which the qualified contribution is made or in any of the following ten years. Tax credits may be sold and transferred to another taxpayer having tax liability.

### *FUNDING LIMITS*

The Prolog Funds will typically invest between $500,000 and $1,500,000 in a single business. They have the potential to invest $2,000,000-$3,000,000 at the maximum.

No more than 10% of all of the qualified contributions to a qualified fund may be invested in a single qualified business.

*Revised January 2011*

Investments shall not be provided to any business that has experienced positive cash flow in a past fiscal year, with the exception of follow-up capital limited to qualified businesses that previously received qualified investments. No more than 40% of qualified contributions may be used for follow-up capital purposes.

### *APPLICATION/APPROVAL PROCEDURE*
(BUSINESS)

The business seeking an investment should send Prolog a non-confidential executive summary of their business plan. Applicants will be contacted directly by Prolog regarding their level of interest and any subsequent steps that are required. DED does not have the authority to require the Fund Manager to fund a project.

### *APPLICATION/APPROVAL PROCEDURE*
(INVESTOR)

Accredited investors should contact Prolog directly. If accepted, the investor will be asked to fill out Missouri Form 620-635 and return the completed form to DED for approval and certification. DED will issue a tax credit certificate authorizing the applicant to claim the tax credit.

### *FUND MANAGER*

Prolog Ventures, LLC
7733 Forsyth, Suite 1440
St. Louis, MO 63105
Phone: 314-743-2400 Fax: (314) 743-2403
Email: info@prologventures.com

### *SPECIAL PROGRAM REQUIREMENTS*

The seed capital and commercialization strategy was adopted by the Missouri Seed Capital Investment Board on June 23, 2000.

No qualified contributions which generate tax credits before the second round of tax credit allocations can be used for follow-up capital investments.

### *CONTACT*

Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-522-5821 • Fax: 573-526-1567

**E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org**

MISSOURI
Department of Economic Development

# TAX CREDIT ANALYSIS

**Program Name:** New Enterprise Creation Act (NECA)

**Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October 2011

**Program Category:** Entrepreneurial | **Type:** Tax Credit_X_ Other (specify)____

**Statutory Authority:** 620.635 to 620.653, RSMo | **Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax

**Program Description and Eligibility Requirements:**

Cumulative cap exhausted. No new applicants accepted. An accredited investor who makes an investment in the seed capital fund may receive a tax credit. The fund must be under contract with Innovation Centers in Missouri. The Seed Capital Investment Board was established to approve the fund manager and oversee the program.

**Explanation of How Award is Computed:** Entitlement _____ Discretionary __X__

The tax credit is equal to 100% of contributions made to a qualifed fund chosen by the Missouri Seed Capital Investment Board. The Board contracts with a professional venture capital firm to manage the fund and evaluate and make investments. Tax credits are issued equally over four years.

**Program Cap:** Cumulative $_20 million________ (remainder of cumulative cap) $__0_______ Annual $_________ None ________

**Explanation of cap:** Cumulative cap exhausted.

**Explanation of Expiration of Authority:** Cumulative cap exhausted.

**Specific Provisions:** (if applicable)

Carry forward __10___ years Carry Back _____ years Refundable _____ Sellable/Assignable __X__ Additional Federal Deductions Available _____

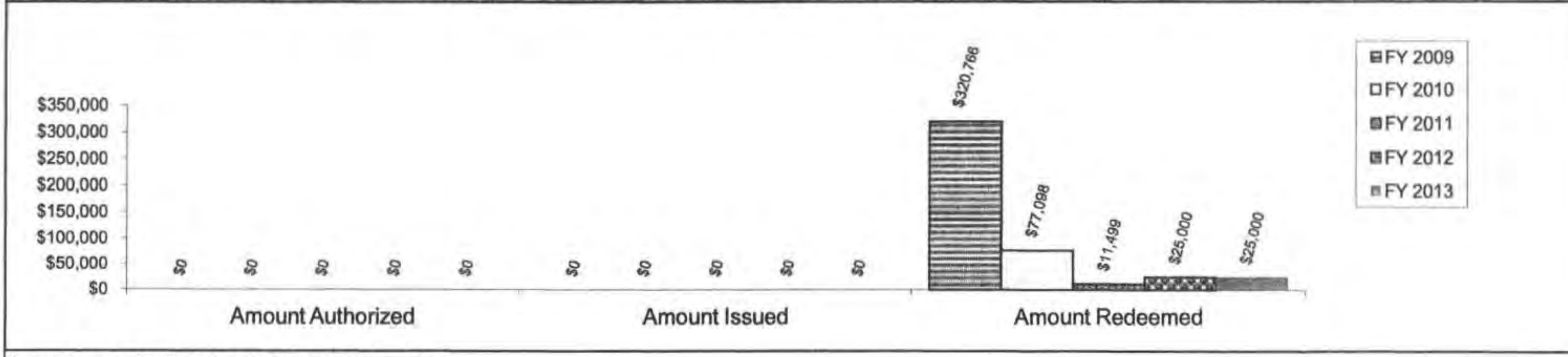
**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | N/A | N/A | N/A | N/A | N/A |
| Projects (#) | N/A | N/A | N/A | N/A | N/A |
| Amount Authorized | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted | Cumulative Cap Exhausted |
| Amount Issued | N/A | N/A | N/A | N/A | N/A |
| Amount Redeemed | $320,766 | $77,098 | $11,499 | $25,000 | $25,000 |
| EST. Amount Outstanding | N/A | N/A | $1,037,594 | N/A | N/A |
| Est. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

# TAX CREDIT ANALYSIS

**Program Name:** New Enterprise Creation Act (NECA)

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | $0 | $0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | $0 | $0 |
| **BENEFIT: COST** | **0.00** | **0.00** |

**Derivation of Benefits**

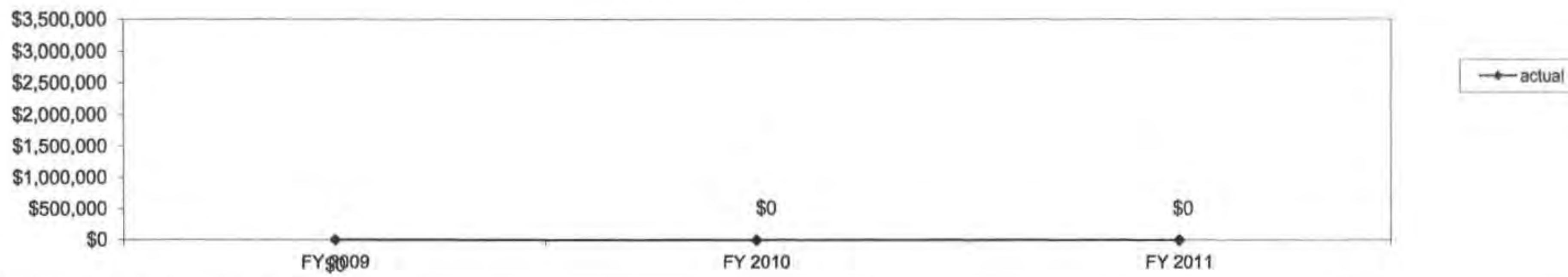
No New Authorizations in FY 2011. Cumulative Cap Exhausted.

## TAX CREDIT ANALYSIS

**Program Name:** New Enterprise Creation Act (NECA)

**PERFORMANCE MEASURE(S)**

**Investment**




**Comments on Performance Measure:**

# TRANSPORTATION DEVELOPMENT TAX CREDIT PROGRAM

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT



## PURPOSE
Provide an incentive for investments in or contributions to transportation development in "distressed communities" in the state.

## AUTHORIZATION
Section 135.545, RSMo

## ELIGIBLE AREAS
Distressed Communities only. For a list of cities and census block groups that are "distressed communities," visit the department's web site.

## HOW THE PROGRAM WORKS
A company or individual may receive a state tax credit for 50% of:

- a contribution to a public entity for eligible activities; or
- an investment in an eligible activity.

## ELIGIBLE ACTIVITIES
- Aviation (airport development by public entities);
- Mass transportation (including parking facilities for users of mass transportation);
- Railroads (not including rolling stock that will travel out of the eligible area);
- Ports (public improvements within ports, including parking facilities and limited access roads within ports);
- Waterborne transportation (must be entirely in the eligible area);
- Bicycle and pedestrian paths; or
- Rolling stock (for public transportation).

## ELIGIBLE USE OF TAX CREDITS
This tax credit can be applied to:

- ✓ Ch. 143 – Income tax, excluding withholding tax
- ✓ Ch. 147 – Corporate franchise tax
- ✓ Ch. 148 –
  - ✓ Bank Tax
  - ✓ Insurance Premium Tax
  - ✓ Other Financial Institution Tax

This credit's special attributes:

- ✓ Carryback 3 years
- ✓ Carryforward 10 years
- ✓ Sellable or transferable

## APPLICATION PROCEDURE/APPROVAL METHOD
The investment must be part of a development plan approved by the appropriate local agency and DED.

No costs may be incurred or contributions made prior to the approval of the request by DED. There is no deadline for the submission of applications but funding is on a first-come basis, based on the date of the submission of the application.

## FUNDING LIMITS
Individual projects are limited to $3 million in tax credits per year. All projects are limited to $10 million per calendar year.

10/02

# TAX CREDIT ANALYSIS

**Program Name:** Transportation Development

**Department:** Economic Development | **Contact Name & No.:** Brenda Horstman 751-3713 | **Date:** October 2011

**Program Category:** Community Development | **Type:** Tax Credit _X_ Other (specify)____

**Statutory Authority:** 135.545, RSMo | **Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax

**Program Description and Eligibility Requirements:**

Program has sunset -- No new applications accepted. Transportation Development awards 50% credits to non-profits doing transportation development in aviation, mass transportation, railroads, ports, waterbourne transportation, or rolling stock, where the proposed activities are part of a local development plan and located in a distressed area. Individual businesses and corporations having tax liability in Missouri are eligible to receive tax credits for qualified donations to approved Transportation projects.

**Explanation of How Award is Computed:** Entitlement __X__ Discretionary _____

Credits are awarded based on an open cycle and are awarded at 50% of the approved contribution to or investment in an eligible project.

**Program Cap:** Cumulative $__________ (remainder of cumulative cap) $__________ Annual $_10 million_________ None ________

**Explanation of cap:** SB 155 (2004) -- 135.546 -- No new projects can be approved after December 31, 2004; no credits can be issued after December 31, 2006

**Explanation of Expiration of Authority:**

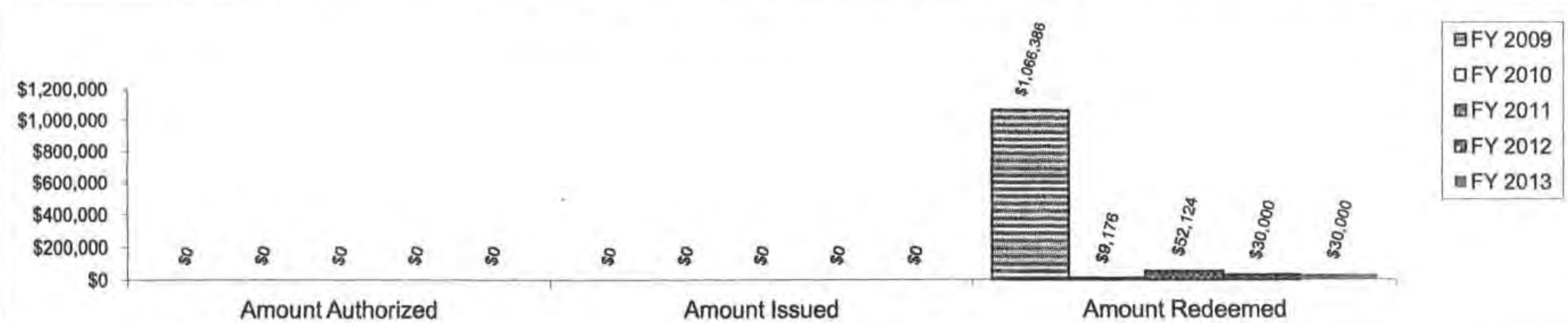
**Specific Provisions:** (if applicable)

Carry forward __10___ years Carry Back __3___ years Refundable _____ Sellable/Assignable __X___ Additional Federal Deductions Available _____

**Comments on Specific Provisions:**

| | FY 2009 ACTUAL | FY 2010 ACTUAL | FY 2011 ACTUAL | FY 2012 (current year) | FY 2013 (budget year) |
|---|---|---|---|---|---|
| Certificates Issued (#) | 0 | 0 | 0 | 0 | 0 |
| Projects (#) | 0 | 0 | 0 | 0 | 0 |
| Amount Authorized | $0 | $0 | 0 | $0 | $0 |
| Amount Issued | $0 | $0 | 0 | $0 | $0 |
| Amount Redeemed | $1,066,386 | $9,176 | $52,124 | $30,000 | $30,000 |
| EST. Amount Outstanding | N/A | N/A | $2,337,427 | N/A | N/A |
| EST. Amount Authorized but Unissued | N/A | N/A | $0 | N/A | N/A |

**HISTORICAL AND PROJECTED INFORMATION**




**Comments on Historical and Projected Information:**

# TAX CREDIT ANALYSIS

**Program Name:** Transportation Development

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| | FY 2011 ACTUAL | Other Fiscal Period |
|---|---|---|
| **BENEFITS** | | |
| Direct Fiscal Benefits | | |
| Indirect Fiscal Benefits | | |
| **Total** | $0 | $0 |
| **COSTS** | | |
| Direct Fiscal Costs | | |
| Indirect Fiscal Costs | | |
| **Total** | $0 | $0 |
| **BENEFIT: COST** | **0.00** | **0.00** |

**Derivation of Benefits**

No new authorizations in 2011.